

THE KANSAS UNION FARMER

Organization

Education

Co-operation



VOLUME XXXI

SALINA, KANSAS, THURSDAY, NOVEMBER 3, 1938

Kan. F. U. Has Fine 1938 Convention ARE FARMERS UNION LEDAERS

Over 500 Attend Thru 3-Day Meet

Delegates Elect John Fengel, Lincolnville, State President; Palenske and Roesch Reelected to Board, and Two New Ones

PETERSON TAKES FENGEL'S PLACE AS DIRECTOR

McPherson Leader Is Selected By State Board for Unexpired issue money and to regulate its value, as provided in House Bill Convention City

The 33rd annual convention of the Kansas Farmers Union change in text books; and passing was held in Salina, October 26-28. They were memorable days, important and packed full with informative discussions and aggressive action for peace; and speeches. Registration reached over 500, but this was as far as voicing other thoughts in the agrithe supply of formal registration cards held. There were 183 cultural mind. Joe Erwin, Cicero, was chairman of the committee.

The committee report which was good throughout the sessions.

Everyone who attended seemed eager to testify that the convention was a success. Every person seemed inspired with entions wish to present the following:
thusiasm for his organization founded on democratic, cooperative "The Farmers Education and Cothusiasm for his organization founded on democratic, cooperative "operative Union of America wish to principles with its purpose for the betterment of the "dirt" farmer. The sessions were distinguished for their harmonious discussions; but it was plainly evident and noted that "the Farm-this convention a success. ers Union still isn't under anybody's thumb!"

right to feel at home and report to

his patrons, for the Nebraska Farm-

patronage from Kansans

Union creameries receive much

George Larson, president of the

reamery association, also was intro-

duced. "The Farmers Union is lack-

ing in organization more than any-

thing else," he said. When patron-

age dividends are small, the organi-

zation's membership too often falls

Live Stock Ass'n Gains

Wednesday afternoon was given to

reports from state wide business as-

Live Stock Commission company,

for 1938 over last year, and also re-

duced operating expense. This com-

bination resulted in a showing improv-

The live stock association was or-

a trend away from diversified or gen-

eral farming. The change in trans-

portation methods has affected the

marketing of live stock, the trucks

getting more business than the

trains. And the AAA program and

joined forces in recent years against

But Mr. Bernhardt was optimistic

n looking toward 1939, and antici-

cipated a brighter future. He re-

ported that plans were developing for

trucking associations in different lo-

calities. He said stocker and feeder cattle were moving into Kassas; and

sheep direct from Colorado through

use of the Farmers Union state wide

He read a letter from W. L. Acuff.

manager of the Parsons branch of the Live Stock association, who was

not present that afternoon. An increase of about 5,000 head of cattle

over 1937 was the word from Mr.

Acuff, and husiness operations to come out on the "right" side of the

L. J. Alkire, manager of the Wich-

the live stock business.

association.

ed over last year of \$2,300.

too," he said.

said, "the posi-

tion of the Su-

perior creamery

especially would

not be what it is

today." These

Farmers Union

creameries are

the largest coop-

the United States.

again old friends, renew acquaintances, and to develop new ties of friendship under the brotherhood of the Farmers Union.

John Fengel, Lincolnville, was elected president, having 93 votes compared to 51 for E. K. Dean, Girard, and 25 for Tom Dean, Girard, and 25 for Tom Wells, Elmdale. Norman Flora, Quinter, was elected vice president, receiving 122 votes against 44 for Steve Myers, Marquette.

Candidates to become the delegate to the national convention were two.

Compared to 51 for Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union, who has a tendency to point his speeches to Credit Union building, urged members to keep the Farmers Union goal in mind. Building Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farmers Union businesses.

J. D. "Coop" Kelly, of the Cologue and Farm

to the national convention were two. to the national convention were two.

John Scheel, Emporia, receiving 79
votes and Esther Ekblad, 86 Leonardyille, Homer Terpening, Wa
Superior, Aurora, Fremont and FairSuperior, Aurora, Fremont and Fairardville, Homer Terpening, Wakeeney, was chosen alternate, receiving 111 votes compared to 45 for John

Amnell, Randolph. As directors on the state Farmers Union board, in District one Ross Palenske, Alma, won over Herman Kohls, Ellsworth, 33 to 29. In District two, W. E. Roesch, Quinter, had votes, and in District 5, Henry, Stafford, had 12 votes, both having no opposition for office. In District 3 George Reinhart, Parsons, won over F. C. Gerstenberger, Blue

Mound, 16 to 7. The new board if state directors had its first meeting Friday afternoon, following the Convention. John Fengel submitted his resignation as a director, having been elected President. The resignation was accepted, and the name of Reuben Peterson, McPherson, was placed in nomination, and Mr. Peterson was selected to fill the unexpired term of one

John Vesecky Presides John Vesecky, national Farmers Union president, was the presiding officer at the Kansas convention.
Many visitors of note in the Farmers Union national life were present: J. M. Graves, national secretary, of Perkins, Okla.; James G. Patton, Denver, national director and also secretary of the Colorado Farmers Union: H. G. Keeney, Omaha, president of the Nebraska Farmers Union.
George Larson,

president of the creamery association, also was introduced. "The Farmers Union is lacking in organization more than anything he said. When patronage dividends are small, the organization's membership too often



falls too," he said. The convention ws called to order promptly at 10 a. m. Wednesday morning. After the invocation by the Rev. Herbert J. Root of the Salina M. E. church, Elmer Reed, president of the weather too have seemed to have the Salina Chamber of Commerce, gave an address of welcome. He emphasized that what was good for farmers was good for the towns person, and Salina. John Scheel, Em-

poria, spoke in response.

Mr. Scheel is believed to have the right to the distinction of having served as a Farmers Union officer longer than any other person in the United States. He has been an of-ficer in the Kansas state organization since its first Emporia conven-tion, 33 years ago. Mr. Scheel could well remember, and he told the con-vention of various changes that have met with the Kansas farmer trough

the years.
Visiting Officials Speak After appointment of committees, there was time for brief talks by visiting Farmers Union officials. J. M. Graves discussed the importance of the work of the National board, and called attention to the National Convention this month. He also gave some study to the government farm program, and pointed out that the administration of any farm act is

Committees Make Strong F.U.Reports

Resolutions were adopted by the Kansas Farmers Union in convention, October 27, stating the organization's opposition to the present AAA program as a permanent measure and recommending a domestic allotment plan; demanding the restoration to Congress of the sole power to

menace of war and appealing for

accepted follows: "We, your committee on resolu thank the City of Salina for the service, fine hospitality that has made

Delegates and visitors were a jovial crowd, happy to meet again old friends, renew acquaintances, and to develop new acquaintances, and to develop new acquaintances. half of the state organization during his occupancy of the office of State President. We wish also to commend our popular and efficient State Secretary, Miss Pauline Cowger, for the manner in which she has conducted the State Office since Mr. Frost's resignation. We wish to thank the Presidency of the Kansas Farmresignation. We wish to thank the Board of Directors for its untiring efforts in behalf of our state organization. We wish also to thank all those who are taking part in our con-

buy said he felt as if he had good tional work, and to do all in their power to promote Junior Work. 3. Be it resolved that we demand the Restoration to Congress the sole for Kansans," he power to issue money and to regulate

its value as provided in Article 1, Section 8, of the Constitution of the United States, as defined in House Bill No. 9800. Fewer Textbook Changes 4. We recommend the state textbook commission to refrain from the

frequent change in text-books.

5. Whereas all agricultural products are selling far below parity, erative butterland all farm machinery is selling manufacturers in far above parity, we suggest that both the state and national organizations All patrons share appeal to the Federal Trade Commission to make a searching investigation of the prices of farm machinery and report as soon as possible, For Graduated Land Tax

6. Resolved that the Farmers Unon be urged to start action to induce the state legislature to pass a Graduated Land Tax Law which will essen taxes on improved farms and increase it on unimproved farms.
7. We favor the continuation of the present Shelterbelt Project as car-

ied on by the Prairie State Forestry sociations. W. G. Bernhardt, gen-8. Be it resolved that we oppose eral manager of the Farmers Union the present AAA Program as a permanent measure. We hereby recom-mend it to be replaced by the Do-Kansas City, reported increased sales mestic Allotment Plan, an American price for American consumption and the world price for the unrestrict-

ed surplus. 9. We, the Farmers Cooperative Educational Union of Kansas, assemganized just 20 years ago, the anniversary being in October. Since bled in annual convention, go on record as opposing the menace of War 1918, methods of live stock marketand do hereby appeal to Honorable ing have changed. There used to be President Roosevelt: To keep Ameri-350 shipping associations in Kanca out if War by removing the ecosas; today these are nearly all gone. (continued on page 2) Livestock used to be found on every farm, but in the last decade has come

vember 15, at 10 a. m. at the Lor- eral.

raine Hotel. The complete program will be published in the November issue of the National Union Farmer.

The first day, as usual, will be

Wednesday the 16th will be Coop-

Thursday will be given to reports well represented.

given to appointment of committees, reports of officers and such other

Official National

Convention Call

The convention will convene No- of committees and business in gen

Tuesday.



John Fengel, newly elected president of the Kansas Farmers Union is pictured on the extreme left. To the right of him are George Reinhart, Parsons; W. E. Roesch, Quinter; Ray Henry, Stafford; Esther Ekblad, Leonardville, state Junior Leader; and Norman Flora, Quinter, state vice president. The insert to the upper right pictures Ross Palenske, Alma. All the men are newly elected or re-elected officers of the state Farmers Union.

State Directors' Report

Your Executive Board submits the following report:
Our State President John Vesecky
was elected President of the National Farmers Union at Oklahoma City, Oklahoma, and upon tendering his resignation as State President and

his insistance upon its being accepted and the formal acceptance of Mr. ers Union. Mr. Frost later resigned to ac

cept a position with the AAA. His resignation was received and accepted, since which time we have carried on without either a President commend F. U. Businesses
1. Be it resolved that we affirm our loyalty to the statewide business organizations and commend them on their successful operation.
2. We recommend that the State Board and the statewide business organizations cooperate to carry on statewide organization and educa-

statewide organization and educa- Delegates of the Fifth District to elect a director for the unexpired term of one year. We have made every possible effort to carry out the instructions and

wishes of the membership as expressed at the Hutchinson convention. We have encouraged and assisted whenever called upon to do so in the building of membership, support of our statewide business institutions and the advantages of Farmers Union membership as avenues of approach to the great Farmers Union

during the first week in August. At as the cash basis for the local busileaders were enrolled. The second of the local busifirst Farmers Union Junior Camp leaders were enrolled. The camp was recommend a full six-day camp for our Juniors in 1939.

By the practice of strict economy during the past year, we can report plan of patronage dividends. He our bills paid. our bills paid.

We were obliged to reduce the issue, of the Kansas Union Farmer

list to paid-up members and the pa-per has shown a small profit instead of a deficit.

If we were to maintain the state office, it became necessary to abandon the policy of maintaining the President of the Kansas Farmers Mr. Moyer, Alta Vista, spoke Union on full time and salary, accordingly, we budgeted on the basis of one dollar per year and a per diem when it became necessary or him to transact the business of the Farmers Union.

Under present conditions we recommend the continuation of this policy until such time as our treasury (continued on page 2)

JOHN VESECKY, President.

National Farmers Union.

will be given one whole evening-

MANAGERS SPEAK OUT

Their Own Association Should Consider Problems Faced By Local Business

Pat Nash, manager of the Ells-worth Farmers Union elevator, won first place at the meeting of the Managerial Association for giving sug-gestions for the improvement of the association. Verle Moyer, manager of the Farmers Union at Alta Vista

picture of Farmers Union business went to David Train, manager of the Farmers Union elevator at Linds-

Mr. Nash recommended that managers get together to discuss managerial problems at their meetings, and in a spirit of tolerance of those subjects which might attract argument. Round table discussions should bring out problems of the local managers, he said, no matter whether or not they had much interest to state wide Farmers Union business-

Hits Deferred Dividends

of this policy at Ellsworth, Mr. Nash a success, beyond our expectations in attendance and accomplishments. We ment against such a policy is weak. Another subject of interest to locl Farmers Union managers he men-tioned was the deferred payment regional businesses no doubt needed this plan to provide current opwith Rex Troutman as editor from a erating capital, so also did the loweekly to a semi-monthly issue. We were obliged to reduce the mailing individual farmer. Another interestindividual farmer. Another interest-ing topic would be proxy voting, he said. And another would be a discussion of a cooperative refinery, and whether it should be set up as a hold-

Mr. Moyer, Alta Vista, spoke strongly in boosting the Farmers Unded more round table discussions. More frequent county and district managers' meetings were recom-mended by E. K. Dean, Girard, and more participation in them by the managers themselves. Emil Samuelson, Randolph, stressed attendance at local Farmers Union meetings. David Train, Lindsborg, urged direct financial payment of membership dues by the business association, and consistent encouragement of Farmers Un-

ion local activities. Is Directors' Responsibility George Ruffner, Miltonvale, be-lieved the directors of the business should see that their manager at-tended Managerial meetings. Dale Wanamaker, Blue Rapids, urged more membership into the Manager-Under authority vested in me by the Constitution of the farmers Educational and Cooperative Union of America, I hereby call the National Union to meet at Madison. Wisconsin on Novement and Cooperative Union of America, I hereby call the National Union to meet at Madison. Wisconsin on Novement and Cooperative Union of Competition between the National Union to meet at Madison. ber 15, 1938—to stay in session until all business coming before the convention is transacted. and great need, for managers and

members alike. Harold Westgate, Manhattan, asked for better understanding of re-sponsibilities between the manager and his directors; and the manager-The Juniors of the Farmers Union directors and the membership. George Coe, Seneca, was another manager who asked that managers' meetings We request every state union to make special efforts to have a good representation present at the convention, both of members and Junports of officers and such other representation present at the consiness as can be taken care of that vention, both of members and Jun-

erative Day. The program being in charge of the Cooperative committee, headed by Con McCarthy.

The convention promises to be an epoch-making gathering of farm people, so make every effort to be sentative, 64th District, Farmers Union member, Roxbury.

Managers Hear Discussion On Financial Problems

Educational Farmers Union Work Seen as Need in Local Communities; Would Encourage Development of Credit Unions; Have Noted Speakers on Program

FROM OUR PRESIDENT

It is impossible for me to find words to express my heart felt gratitude and appreciation of the honor conferred upon mee, when you elevated me to the Presidency of the Kansas Farmers Union.

I am aware of the burden of responsibility that is mine and that so much depends upon decisions that must be made affecting the Kansas Farmers Union, with its varied connections, with the problems affecting the best interests of our Farmers Union membership, the strengthening of our educatoinal program, the development of our Junior movement, the sponsoring of additional cooper-ative business facilities to enable our membership to transact their own business through their own cooperative channels, encouraging the use of and expanding our marketing agencies already established, looking forward to the establishment of our own processing cooperatives, encouraging distributing cooperatives in the interest of producers and con

It seems to me as though we should encourage the development of service cooperatives in the field of Cooperative Hospitalization, Medication, Credit Unions and other service co-Credit Unions and other service co-operatives based upon membership in the Kansas Farmers Union, fashion-ed after the plans of many Farmers Union states. Union states.

The needs of the farmeres today are as great or greater than when the Farmers Union was first organized in Raines County, Texas.

Ou National and state programs are just and will meet the needs of our farmers in the marketing, processing, distributing and protective fields if we organize and cooperate together for our own protection.

Our immediate need is more members, more cooperatives, more Locais with family attendance, more Juniors with capable leaders to develop real leadership among our younger folks, more Junior camps and institu real loyalty to our business facilities and the Farmers Union cause.

As your President, I am soliciting the cooperation of your Executive Board, your official family and our

I shall be so glad to meet with you n your Locals, your County or stockolders meetings or visit with you in your homes and am certain if we will all work together we can and will build a bigger and more effective and useful Farmers Union in Kansas. Come, let us reason and work to-

J. P. FENGEL

INTO DAIRY CASE

Organizations Fight Any Break In Dairy Laws
Kansas laws make it illegal to place any fat or oil other than butterfat in dairy products. Twenty farm organizations, including the sas Farmers Union, asked Judge Paul Heinz for permission, October 31, to intervene in the injunction suit brought by the Carolene Products Company of Litchfield, Ill., to test the validity of a section of the state milk law.

The company admittedly used coconut oil in products that are sold in cans, the products being barred under the Kansas law. The organi zations contended in the motion that they are vitally affected as the proion junior program, and also recom- ducts will be placed on the market in direct competition with their own

dairy products. Cream taken from the skimmed milk will be placed on the market, they contended, all of which will tend to force down prices and will cause the Kansas dairy interests to suffer heavy losses. Records show that 151,844 Kansas farms are selling dairy products and investments represent almost a half billion dollars. Judge Heinz took the intervening motion under advisement.

HONORS TO 29 MEN

Year Pins

Special services on the Convention program honored those members who are eligible this year for 25 year servivce pins.\ The names of these loyal members are as follows.

E. A. Crall, E. H. Gladson, Ed Valtrical appliance store. ek, Henry Wiens, C. L. Tompon, Dave Coop, Herman Kohls, A. J. Diers, Chester Chapman, John Ehlers, A.

W. Boller,
Carl E. Clark, Fred Boehner,
George Stradal, Homer Terpening,
David Boehner, Fred W. Koepp,
Chas. E. Reed, Joseph Hein, W. W.
Huggins, John F. Biehler,
Chas. F. Folkers, H. M. Deschner,
Chas. F. Folkers, H. M. Deschner,
Chas. F. Folkers, H. M. Deschner,

W. P. Lambertson speaks over WIBW Saturday, November 5, at Adv. 6:15 p. m.

Members of the Farmers Union Managerial Association took part in discussing managers' problems at their meeting Tuesday afternoon, October 25. Several hundred were present at the meeting, and plans were discussed to strengthen the ties of the Association members and to develop a year-'round program

that would prove worthwhile. Financial problems of cooperative associations was a topic for considassociations was a topic for consideration from several angles. Harry Stephens, treasurer of the Wichita Bank for Cooperatives, listed three types of managers who commonly lead their businesses into difficulties. First, the cooperative is not a cutrate business, he said, and must maintain safe margins for operating maintain safe margins for operating expense. Managers who do attempt to narrow the handling margins too closely will force hard competition and later have little capital to pay dividends, or to build up the capital structure and make expansion.

Against Grain Speculation Secondly, Mr. Stephens told of the managers of elevators who speculated on the grain market. Thirdly, there are the managers who have tied up large amounts in charge accounts,

need for borrowed money, except for

seasonal loans perhaps.
Vance Rucker, marketing specialist of the Extension department, was the chief speaker in the evening following the banquet. There is a significant difference between the terms manager and management, he explained. The latter is the responsi-bility of the board of directors. It is the directors who outline the policies of the business and the broadpolicies. If either the manager or his directors neglect their responsi-

bilities, the business suffers. Manager vs. Management

"Difficulties come when directors fail to direct," Mr. Rucker said. The manager is not in a position to become management. However, after the directors do their jojb of direction, let them pull out and let the manager do his job. Difficulties come when the directors try to do the man-

aging." He outlined a number of topics which come under the head of management; credit control; membership; stock and its size; margins; and competition.
"If you want a man's business,

don't give him credit," he advised. The credit structure is up-side-down, ne explained. "We make the man who rays cash, pay the bill! In addition, the independent dealer is set up to handle credit risks better, and the cooperative cannot compete for credit business."

He told a catching story to illustrate the problems of the manager. It was to show the difference between theory and practice. If a teacher at a blackboard makes a mistake of \$100,000 for instance, he can just wipe it out. However, if the manager makes a mistake of a small fraction of this, the manager is simply "wiped out." In closing his address, Mr. Rucker

brought in the Crop Insurance program, recommending it as an insurance policy on farm business.

For Credit Unions J. D. "Coop" Kelly of the Colorado Farmers Union brought the credit problem into a brighter light by attacking it, not from the cooperative's but from the farmers' viewpoint. Mr. Kelly is credited with organizing more Credit Unions in rural sections than any other man in the nation.

"You can put your business onto a cash basis when you get your community into the habit of saving," he advised. "Study your community, and get your people to study how a Credit Union can solve their needs."

He told how the habit of thrift was encouraged in his home community, around Fruits. Colo., by the estabaround Fruita, Colo., by the estab-lishment of a Federal Credit Union. Are Many Members Eligible for 25 The evening of organization brought a collection of only \$14.75, but this amount was soon to grow regularly and rapidly. In time the farmers were in a position to start a grocery store, a meat market; then take part in the rural electrification program,

Need Educational Work "The Value of the Managers' Association to the actual Farmer," was

Palenske, state board member. Mr. Palenske pictured a sound coopera-tive movement as evidence in itself of its own value. The manager has the job of teaching cooperation, and his best approach to the job is Charles Pywell, Steve Myers, A. L. Larson, J. Albert Clausen, and Ed Worley. C. E. Huff was not present, but being eligible for a pin, it was directed that he be mailed one. to give cooperation to the Junior

Miss Esther Ekblad, state Junior (continued on page 2)

Subscription Price, Per Year

The Kansas Union Farmer

Rex H. Troutman Published the first and third Thursday of each month at Salina, Kansas, by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119 South Seventh Street, Salina, Kansas. Entered as Second-Class Matter August 24, 1912 at Salina, Kansas, Under

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1003, Act of October 3, 1917, Authorized July 30, 1918.

Notice to Secretaries and Members of Farmers Union of Kansas. want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

When change of address is ordered, give old as well as new address,

John Vesecky, President	Salina, Kansas Omaha, Nebraska	
KANSAS OFFICIALS	Lincolnville, Kansas	

DIRECTORS Alma, Kansas ...St. John, Kansas Ross Palenske Blaine O'Conner .. Lincolnville, Kansas John Fengel Quinter, Kansas Wm. E. Roesch Parsons, Kansas George Reinhart McPherson, Kansas Reuben E. Peterson Ray Henry ...

FARMERS UNION JOBBING ASSOCIATION-719 Board of Trade Bldg., Kansas City, Mo. H. E. Witham, General Manager.
FARMERS UNION LIVE STOCK COMMISSION CO.—Room 10 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas. Live Stock Exchange Building, Parsons, Kansas—W. G. Bernhardt, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch. W. L. Acuff, Manager, Parsons Branch.

TARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers

Union Ins. Bldg., Salina, Kans., G. W. Bushby, President-Manager. FARMERS UNION AUDITING ASS'N.—Room 308, Farmers Union Ins.

Co. Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas.

KANSAS FARMERS UNION—Salina, Kansas, Room 215, Farmers Union

Ins. Co. Bldg., FARMERS UNION LIFE INSURANCE CO.—Room 200, Farmers Union Ins. Co. Bldg., Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 219 Farmers
Union Ins. Co. Building, Salina, Kansas, G. E. Creitz, State Manager.

	FARMERS	UNION	MANAGERIAL	ASSOCIATI	ON . President
C. B.	Thowe			***************************************	Secretary
T. C.	Belden				Secretary

FARMERS UNION LADIES AUXILIARYClay Center Mrs. M. L. Beckman, President.... Mrs. B. F. Rice, Vice President.... .. Conway Springs Mrs. Everett Alquist, Secretary-Treasurer



SALINA, KANSAS, THURSDAY, NOVEMBER 3, 1938

Now Plan for the National Credit for our splendid convention can only be shared by many persons. The state board of directors gave careful supervision; Miss Pauline Cowger, state secretary, had a tremendous job handling many details of necessary planning; the various

of necessary planning; the various of necessary planning; the various local and state business institutions gave support; the membership had real 1 tion of problems facing the Kansas farmer and the great job for Kansas farmer and the great job for war and the great job for the Kansas farmer and the great job for the Kansas f our greatest of all farm organiza-

John Vesecky acted as presiding After a short business session, officer through the sessions of our Mrs. Edith Van Howe conducted a convention, and comment everywhere was appreciative of him. It is to be hoped that many Kansas will be facing him when he presides at the National Convention at Madison, November 15.

Sreaking of Lockers.
James C. Norgaard, general manas of the Nebraska Farmers Union C ameries, Superior, spoke at our reent convention and told how Farmers Union people in his territory were working together. There are four illiary; and Mrs. Nellie Smith and exameries and 325 creamery sta- Miss Sadie Miller. tions in his organization. Every patron-stockholder must be a Farmers Union member. He spoke with pride of a locker plant at Aurora, and told how it is developing into a packing plant as well, Farmers Union people doing their butchering cooperatively and then storing their meat in their

own cooled lockers. But Kansans need not go so far as Nebraska to find a Farmers Union refrigerated locker plant. At Olsburg, in Pottawatomie county, is a Farmers Union business association that has been managed by R. D. Sam-uelson for the last 19 years, just one year short of the association's life, and for the last two years this Farmers Union has operated a locker system. In addition, the business consists of a hardware, grocery, gas and oil station, repair shop, and creamery station. And, by the way, the cream is taken to the Fairbury plant of the Nebraska Union Creameries!

The association has seven employees. The lockers are of three sizes, varying in height from 16 to 18 to 24 inches. The lockers are thirty inches deep and 18 inches wide. They rent for \$4, \$6, and \$8 a year, respectively. There are 96 lockers in the plant, and room is now available

or that many more if needed.

Mr. Samuelsson reports that the locker plant is very inexpensive to operate, and the lockers themselves quite inexpensive of construction. The construction work was done by Farmers Union regular employees, and the materials were simply lumber screen for partitions. The cost of the lockers were estimated at one dollar ap ce by Mr. Samuelson. The biggest investment is in the refrigerator system, Mr. Samuelson advises, system, Mr. Samue something like \$1,800.

It was a well-behaved and respectable group of people who made up the attendance at the Salina Con-vention. Even a local taxi driver noticed the character of the crowd and volunteered the comment that he had yet to see anything at all "out of the On the other hand, a story with enough truth in it to become popular at te Convention was about the hotel bell-hop who said he didn't like Farmers Union conven-The farmers came to the Convention with a ten dollar bill in their pockets and the ten commandments in their hearts, and didn't break either of them, he said.

Neighborhood Notes

swered roll call. An article entitled

Miss Lou Pratt. questionnaire on parliamentary practice after which the Cost of Production program was taken up for discussion.

At the close of the afternoon the hostess, assisted by Mrs. Nellie Smith, served delicious refreshments in keeping with the Hallowe'en sea-

Guests were Mrs. Coupel, Mrs. Mc-Neal, Sr., Mrs. McNeal, Mrs. Stoneback, Mrs. Lippe and Mrs. Lohmeyer of the Pleasant View auxiliary;
Mrs. Frederick Mrs. Clark and daughter, Marion of the 4 mi. aux-

E. C. MALL,

In Crawford County McCune Local No. 1739 in session October 17 elected the following of-

icers: President, Geo. W. Garrison; Secretary-treasurer, R. A. Neher; and Mr. Garrison was also selected as delegate to the state convention.

In Jewell County The Farmers Union elevator at

In Miami County
Whereas, God in his infinite wisdom has removed from our midst our neighbor and brother member, A. J. Allen, of Washington Local No. 1680 of the Kansas Farmers Union, We, the undersigned, committee if Local No. 1680, extend to the bereaved family and other relatives our

sincere sympathy.
F. B. CONNER
W. E. BURSON LOUIS E. McDONALD Committee

Mrs. Guy Jones passed away October 13 at the Beloit hospital. She was taken sick on June 13 and was taken to Bell Memorial hospital in Mitchell County Kansas City where she was under pital of its own. care for nine weeks; then she was brought back to the Beloit hospital.

In Osborne County Mrs. J. C. Gregory has returned from a hospital in St. Joe, Mo.,

al High School building the evening Cy Anderson, Douglas.

of October 24. The school people gave an entertaining program which was staged as a radio broadcast. try. R. W. Goodman was sent as a delegate to the state convention at Salina. Refreshments of coffee and maple sticks were served at the alarm.

of the meeting.

The Antrim locality has been interthe necessary 225 on the 100 mile

stretch has been secured. An effort will be made to secure this project for Stafford county.

County president Irtus Ward visited Antrim Union the evening of October 10 and reported the speech of Secretary Wallace at Hutchinson.

STATE DIRECTORS' REPORT

views can cooperatively subscribe. in its membership, its local managers So far as the Board's position in the of business, and its state-wide instimatter, we feel the producer of farm commodities is fully entitled to the cost of producing his crops plus a profit—in line with other industries.

For all of such production consum—

For all of such production consum—

For all of such production consum—

The time has come to build; to plan our fully fully fine to build; to plan our fully fully fully fully fine to build; to plan our fully full ed within the United States, that to cease bickering over minor issues the cooperative movement in America the farm family should enjoy every and to concentrate on major objectives, fundamental Farmers Union other classes in America today. That all production in competition with meetings as this, we can better de-American farms be removed and fur-ther discussion as to volume, worth and trade value be considered closed, and that we return to the simple emblems of education, legislation and cooperation, under which the Kan-

flourished. We sincerely suggest this convention go on record here as opposing any military move which would take our boys off American soil. American Citizens who insist upon living in other countries or investing under foreign governments, should look to such governments rather than the United States for protection.

sas Farmers Union grew and

We favor the return to congress of their constitutional right to coin and issue money and declare the value thereof.
Cooperative hospitalization has been advancing in several Farmers Union states. Kansas should again give consideration to co-operative hos-

pitalization and medication. We are closing the year with 5,200 members, a gain of 145 members, Respectfully submitted, Ross Palenske W. E. Roesch

J. P. Fengel F. C. Gerstenberger.

COMMITTEES MAKE STRONG F. U. REPORTS

(continued from page 1) of our Navy to defend the United 'A Message (Peace" was read by States from invasion; To defend democracy by showing its superiority mittee had only detail work at presto other systems; To provide for future settlement of all our disputes by nacific means."

Members of the

committee on

Resolutions and

their home counties are as fol-

lows: Joe Erwin,

Sumner; Norman



A. Coup, Osborne.

Chas. Pivonka, Rush; F. E. Hoy, Mitchell; Law-rence Clausen, Crawford; Bert, Alva Stryker

Harmon, Ellsworth; Alva Stryker, sion ratios that had higher year's models as "high compression cars". The Credentials Committee included Carl Clark from McPherson county; R. W. Goodman, Stafford; and D.

Cooperative Business Committee WHEREAS some Farmers Union Elevators patronize old line business-Webber has purchased a building, 20 es. Where this business should go by 40 feet, and is moving it to be-through our own Cooperative Associcome an office and ware room beside ation. Therefore, be it resolved: pression ratios. In 1913 the average the elevator. The association plans That we suggest the Directors of was about 4 tot 1. Today the average as conditions justify it, reports J. O. Courage their manager to do business (Newbrey, fieldman for the Farmers Union Jobbing Association.

Elevator and Business Association engage of American cars is 6.35 to 1. Today every American manufacturer is building high compression nels.

Being that the Kansas Farmers Union have no facilities for handling Cream or Poultry, therefore, be it resolved, that we recommend that the Kansas Farmers Union and Nebraska tractor, you have the same develop-Farmers Union meet to formulate plans of handling Kansas products through the Nebraska Cooperative Channels. Power Depends on 3 Things
The amount of power that a tractor engine will produce depends in general on the size of the engine, the

Inasmuch as the Kansas Farmers Union have no hospital facilities at the present time, therefore, be it re-solved that we go on record of being in favor of our Kansas Farmers Un-

However, it is quite practical to increase the power output of the Inasmuch as our Junior program is Guy Jones is the manager of the in need of help in education work, Farmers Union elevator at Glen therefore, be it resolved that the tractor by increasing the pressure of the burned gases in its cylinders.

There are two ways to do this. One is the property of the answers a few doll overhaul."

The first Farmers Union activities and managers work to the fullest extent to help promote the Junior program. the engine, the other to let the engine breathe cooler heavier air. The cooler the air-fuel before combustractor as well as most tractor man tractor tractor m

Members of the Cooperative Busioperation, but is making progress toward recovery. Mr. Gregory is general manager of the Osborne county Farmers Union business association.

Members of the Cooperative Business Committee were Verle Moyer, Wabaunsee county; Frank Schippers, Ellis; E. C. Pralle, Marshall; L. D. Buss, Riley; Wm. Papes, Trego; and Pete Heidecker, Miami.

sociation.

Pete Heidecker, Miami.

In Stafford County
The regular meeting of the Antrim
Farmers Union was held at the Rural High School building the evening of the Cy Anderson, Douglas.

Pete Heidecker, Miami.

Members of the Constitution Committee were John McDaniel, Sherman county; G. B. C. Ruffner, Ottawa; and al High School building the evening of the Mixture used. Heating the manifold to high temperatures reduces engine power, since the air fuel becomes ligher. On the other hand, gasoline, which vaporizes quickly and easily at relatively low temperatures, makes it possible continuous.

No new by-laws were adopted, nor changes in the Constitution.

The printed program was adopted as the order of business, and speak-ers from the floor were limited to 10 ested in Rural Electrification. Mr. minutes discussion, unless given ma-Denton has worked Pratt county and jority consent for further time.

> MANAGERS HEAR DISCUSSION ON FINANCIAL PROBLEMS (continued from page 1)

leader, was present to give her report of the progress of the Farmers Union junior work. The Junior program under Miss Ekblad had a one year birthday with the 1938 convention. She reported junior activities throughout the state, and classes in new territories making splendid pro-

(continued from page 1)
will permit our paying a stated salary as in the past. We find this policy has been pursued by many of our Farmers Union states.

"We find that where we have junior and juvenile work, they are better members in the older groups," she said. "There is generally more insaid. "There is generally more in-With farm income lower than ever and prices much advanced on articles which the farmers are compelled to buy, we feel you should give full consideration to the present crisis, shaping a farm program to which all in its membership its local managers.

meetings as this, we can better de-fine such minor and major issues and find ourselves in agreement for the bigger, more important objectives and the straight road toward them."

"KEY" BOOKLET HAS ERROR Victor Hawkinson Writes to Advise Many Convention Folks

the convention folks took home with them," writes Victor Hawkinson, Randolph, president of the Riley County Farmers Union, "has an error in composition under the subject 'Panics and the Almighty,' wherein that column skips over to second column on next page for completion, while the next discussion, that of the mystery of yellow fever, reverts back."

"The 'Key' booklet which many of the Seen closely in touch with the development problems of the Elk City hospital. First, determine the need; then decide whether the need will lend the development problems of the Elk City hospital. First, determine the need; then decide whether the need will lend fervent distaste of the American Medical Association. "American Medical Association" would be a more mystery of yellow fever, reverts back mystery of yellow fever, reverts back one column and then is completed on next page." The booklet*is published by the Riley county Farmers Union.

"It is indeed most confusing that the Riley County Farmers Union folks are not efficient printers of booklets but printers are always."

booklets, but printers are always pardonable for errors." The convention was not a meeting for Kansas delegates simply to hear messages from out of state officials, by any means. Discussions from the floor were interesting, and through the use of loud speaking equipment, the speakers were easily heard by all in the large hall.

ent, in gathering compliance data and in distributing checks.

Explain Need for Building Coop. Medicine

Jim Patton, Colo., and Tom Check, Okla., Discuss F. U. Hospitalization

Cooperative medicine and hospitalization were discussed at the convention, Wednesday evening, by James G. Patton, secretary of the Colorado Farmers Union, and Tom Cheek, president of the Oklahoma Farmers Union.

Cooperative medicine should not be confused with socialized medicine, confused with socialized medicine, cautioned Mr. Patton. Under the cooperative system, the patron would govern, not government. "We are getting so much government that we are liable to find ourselves completely engulfed in government," he exclaimed.

At the National Health Conference held in Washington, D. C., it was es-timated that one-half of all doctors get less than \$2,500 a year, Mr. Pat-ton reported. Many doctors get much less, especially in the rural arcas.

He spoke in praise of Dr. M Shadid of Elk City, Okla., and emwas in Rural America.
"The cooperatives that really

amount to anything are farm coop-eratives," he said. "The city cooperatives are not a drop in the bucket. With an organization for legislative support, the mechanics of co-operative medicine can be worked out, Mr. Patton said. The cost he estimated at about \$50 a family a year.

Tom Cheek introduced himself to be more of doctor of cooperation than of hospitalization, but he prov-"The 'Key' booklet which many of has been closely in touch with the de-

fitting name, he said. He had in mind the many difficulties the as-sociation threw in the path of the cooperative. Revocation of licenses has been one problem.

'The association will let you buy a hospital if you buy it for the doctors," he said. "But for the patrons is an entirely different matter."
"We send men to the pen who hijack us, hit us in the head to rob," he said. "But unethical doctors can commit an unnecessary operation and righteously charge an enormous fee It is the wrong system. We should remove such temptation from medi-Cooperative medicine is the cine. way."

Clyde Coffman, Overbrook, was another Friday morning speaker. He acted as representative of the Kansas Committee of Farm Organizastanding with local farm problems. He asserted that the local AAA committee had only detail work at presmittee had only detail work at presmitters and sales are all the air at high altitudes has less pressure and, therefore, less weight than had sales are all the air at high altitudes has less pressure and, therefore, less weight than had sales are all the air at high altitudes has less pressure and, therefore, less weight than had sales are all the air at high altitudes has less pressure and the air emptions, the income tax, and sales

ber of change overs in which trac-

tors of the low compression type are

sion for his tractor works out some-

Farmer Wants Power

For weeks previous to breaking ground in the spring, Homer Brawn

has been worrying about how to get more power out of his tactor. He

wants more power to get his plow-

ing, planting and cultivating finish-

ed in the days when it should be done in order to follow the first axiom of

the farm," Timeliness is the essence

of good farming" and get the best

yield per acre from his 400 acre

Recalling that his local farm machinery dealer, Hank Simms, has talked briefly about high compres-sion last "farmer's day," Homer

"Tell me, Hank," says Homer, "can

you do something to make my trac-

tor more powerful?"

"Don't know," replies Hank. "Is it a high compression machine?"

"High compression?" asks Homer.
"I only heard the tail end of your

talk last February at that farmer's

meeting. I was too busy listening to

Martha tell me how she won the blue ribbon for her prize pickles that same

day. What is high compression any-

After a somewhat detailed tech-

nical explanation in which Hank proudly airs his knowledge of au-

tomotive principles, Homer inter-rupts impatiently.

"I've got a clear idea of what high

compression is, Hank," he says.
"What I want to know is whether you

can put more power into my tractor.

Hank makes a quick inspection of lomer's tractor. "Leave it to me," Homer's tractor. "Leave it to me," he answers. "And it won't cost but a few dollars more than a regular

The first thing Hank Simms does

for Homer's tractor is to order a set

what in this way:

farm.

tion, the more power will be produc-ed. Cold air weighs more, and the power produced depends on the

power produced depends on the weight of the mixture used. Heat-tude pistons'," explains Hank, "is

looks him up.

Compression Increases Power

Years ago automobile engineers to use a cold manifold.

There is a growing trend on the part of manufacturers to build

Gove; drive a car more miles per gallon tractors with high compression en-

Flora, Gove; drive a car more miles per gallon walter Ham-simply by applying more pressure mell, Clay; V. J. Bosh, Marion; J. Bosh, Marion; J. Before it burns and makes the moda. A. Amnell, Riley; crn internal combustion engine go Chas Piyonka, places and do things.

As for the term "compression ra-

tio," there is nothing mysterious or technical about it. It is only a con-

venient yard-stick. If, for instance, the cylinder of an engine holds six

pints of air-fuel mixture when the

piston is at the bottom of its stroke

and then squeezes this mixture to a

one-pint volume at the top of the

Early auomobiles had very low com-pression ratios. In 1913 the average

ression passenger car on the mar-

If you compare the evolution of

high compression in the automobile to high compression in the modern

speed at which it turns, and the pres-

sure of the burned fuel and air mix-

Exactly as in the case of the au-

tomobile, it is impractical to increase

the power of the tractor engine by

increasing either its size or its maxi-

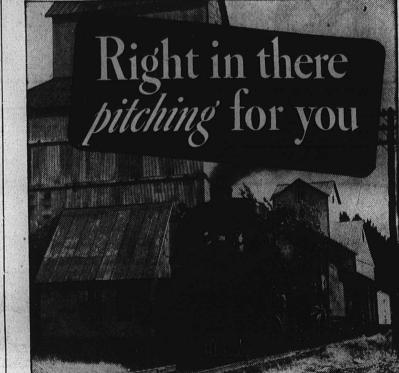
mum operating speed, as either of these changes would involve very expensive rebuilding operations.

is to raise the compression ratio of

ture in the cylinders.

six-to-one compression ratio.

stroke, we say that the engine has a



GAIN this year, the American A railroads moved one of the biggest wheat crops in historywithout any sign of a real car shortage.

The whole job was done so smoothly that you probably never gave it a thought.

But ask yourself-what would crops beworth if the railroad wasn't there?

Not only wheat—but other grains, vegetables, fruits, poultry and dairy products, live stock and a long list of other farm products are sold in a national market.

The final customers for all these foodstuffs live hundreds or thousands of miles from the farms where the foods are raised.

The only reason that the United States has a "corn belt" or "wheat belt" or "cotton belt" is that crops from these concentrated areas find a market in all 48 states.

That's one reason why the folks who live on farms have an interest in seeing that the railroads earn a

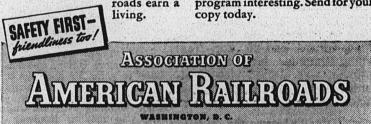
Why are the railroads having a hard time earning a living today?

At bottom the answer is: They are being restricted and regulated under a 50-year-old theory that they are a monopoly—and, at the same time, have to compete on unequal terms with three other forms of transportation.

And the remedy is this:

Treat the railroads as a business. Give them reasonable freedom to "price" their only product—trans-portation service. Give them greater freedom to adjust rates to meet competitive situations; to adjust services to the demands of traffic; and to adjust expenses to the conditions of their business. And, above all, give them equality of treatment and opportunity—equality with all other forms of transportation in matters of regulation, taxation, subsidy, and the like

That's the core of a program drawn up by railroad men-a clear-cut program for a public transporta-tion policy. You'll find this whole program interesting. Send for your



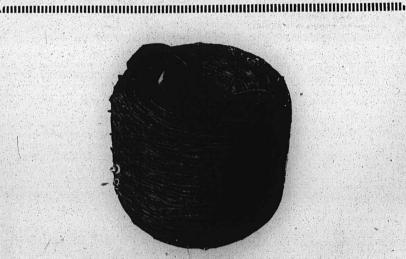
"In Colorado, with an average altitude of 7,500 feet above sea-level, the same engine in the same tractor would produce a little less than 75 percent of the power it would at sea-level. To make up for this loss, higher compression or altitude pistons are used, increasing the compression ratio. By installing these the tractor. In other tractors, you get the same result with a new high compression cylinder head.

- Keep Manifold Cool

"Notice these cold-type spark plugs that I am joing to install in place of the old one;" Hank goes on. "They have shorter insulators, which take out internal engine heat to the cooling water jacket much faster, whereas the longer insulator, hot-type plugs pistons at sea-level, you get high are purposely designed to retain heat compression or give added power to longer in order to vaporize or burn longer in order to vaporize or burn off the low grade fuel which condenses on them.

That spring Homer Brown tests sion pistons, Hank is careful to set the manifold to the "cold" position.

The efficiency of his changed-over tractor on a 40-acre piece of ground. He finds first of all that he can use (continued on page 4)



STERLING GALVANIZED BARB WIRE

DEPENDABLE and uniform quality has been the greatest reason for the demand among dealers for Sterling Barb Wire. Its ability to render years of rugged service at a low cost places it on a par with any other brand of barb wire on the market. Recent discoveries have brought to light many instances where Sterling Barb Wire has been in actual usuage for ten, twenty, and thirty years.

Special care is taken in manufacturing Sterling Barb Wire to assure sharpness of barbs, regularity of twist, tensile strength and proper galvanizing. Substantial wire reels are used for winding. Before you buy elsewhere, get our prices on Regular Glidden Hog and Cattle Barb Wire. We carry a complete stock of 80 rod and 100 lb. spools at our Kansas City warehouse.

Farmers Union Jobbing Ass'n Telephone LD 340 By Esther Ekblad, State Junior Leader

Could such a thing be possi-

Juniors Meet Together
At 11:00 a. m. there was in the neighborhood of thirty Juniors and

Leaders who gathered in a room

Junior and Juvenile Department

Juniors from 16 to 21

Juveniles from 6 to 16

Junior Motto: "He loves his country best who strives to make it best"

PATRIOTISM

He serves his country best Who lives pure life and doeth righteous deed, And walks straight paths however others stray, And leaves his sons, as uttermost bequest, A stainless record which all men may read; This is the better way.

No drop but serves the slowly lifting tide; No dew but has an errand to some flower; No smallest man, each helping all the rest, Make the firm bulwark of the country's power, There is no better way.

CONVENTION SNAPSHOTS

By Esther Ekblad

A splendid display of weed books made by the Juveniles of the Johnstown Local, McPherson county. In the books were pressed weeds, samples of the weeds the Juveniles found around their homes. Each pressed weed was identified. A few of the scrapbooks had little cellophane bags of weed seeds. My, we didn't know there were so many shapes of weed seeds. This Juvenile class has been studying the Unit, "Destroy Weeds."

Juniors banqueting, singing, and clapping for their own songs. Mr. Vesecky said that shows we like our songs.

The attractive banner, "FARMERS UNION JUNIORS," given to the Juniors by Mr. Rex Lear of the Farmers Union Life Insurance Co.

Fifty and then sixty Juveniles, and Leaders marching to the stage to sing, "Don't Give Up the Fight!"

A poster made by the Juveniles and Junior Reserves at Seneca, Nemaha county, giving the hstory of the Farmers Union, and a beautiful display, spatter work of weeds, all mounted on brack oilcloth, made by the same

Another interesting display, a tractor and a combine made by two boys

Marshall county from Marshall county.

The Juveniles from Johnstown giving their peppy class yell.

Esther proudly wearing a new locket, a gift from the Juniors.

Juniors renewing acquaintances with fellow campers of last summer and finding so many things to talk about.

A telegram from Mrs. Gladys T. Edwards giving greetings to Kansas

counties. In each case a local leader was appointed to supervise and direct

the work. To them much credit is due for the fine work that has been

As you have heard from the Lead-

ers tonight, these young folks, Juniors and Juveniles, have been study-

ing Farmers Union history, have been

grams, a number of those here to-night attended our camp, and many

Juniors are working toward earning one of the attractive Junior pins.

talent that is needed in the building

of a cooperative democracy.

A new and what we thought, a

brave venture for the Kansas Farm-

ers Union, was the Junior and Leaders Camp held at the Eureka Park,

Manhattan, August 1-6. After at-tending and also hearing much about Farmers Union camps in other states,

we were exceedingly anxious to bring the opportunities of a camp to the Juniors of Kansas as soon as we pos-sibly could. When we -first started

sibly could. When we -first started formulating plans for the camp, we had no idea what the attendance would be; we had no idea in what manner the Kansas membership would respond to such an undertaking, but it was a thrill for us to note the response. Cooperatives, Locals, and Junior Leaders got behind the project and made it possible for us to have an enrollment numbering some over fifty.

Look To Annual Camp
Now after conducting a first camp,
we have come to believe that camps
form such an important part of the

Junior educational program that they must become an annual affair. We are looking forward to the day when

zation and its business institutions by having speakers from our state-wide cooperatives visit our camp and speak to us. Each evening we

over fifty.

We have here tonight the larg- Junior education, through our Junior est gathering of Juniors and Juven- and Leaders camp held last summer iles that a Farmers Union convention in Kansas has known. Last year Junior activity at the convention consisted of a small exhibit and a leader's dinner at which 14 persons were present. This year as you are well aware, the picture is somewhat changed. We have a splendid exhibit of scrapbooks and posters made by our Juveniles; We had a banquet this evening at which there were sixtyfour Juniors, Leaders, and Juveniles in attendance; and we have witnessed here this fine program brought to us by our Farmers Union young people. The reports given by our Junior Leaders have given you a fine picture of the work being done. I feel there is little for me to add except to commend them for the work they have done. Without your willing cooperation, we could have done nothing.

A birdseye view of Junior work in learning cooperative principles, have Kansas shows a Farmers Union membership becoming more conscious of the need of an educational program. The 4-minute speeches and the program that we have heard tonight testifies that we have talent among our Farmers Union young folks. Talent that the Farmers Union needs and talent that is preceded in the building

FOR NEW COTTONS 8286

we will have not one summer camp, but several. Through our camps we can bring to our Farmers Union folk 8990. Ideal For The Growing Girl
Designed in Sizes: 4, 6, 8, 10, 12
and 14 years. Size 12 requires 2
yards of 35 inch material and 6 yards
of braid for trimming. If ribbon is
nsed on sash 2 1-2 yards are re-

yards of 35 inch material and 6 yards of braid for trimming. If ribbon is used on sash, 2 1-2 yards are required. Price 15c.

8286. Envelope House Dress.
Designed for sizes: 32, 34, 36, 38, 40, 42 and 44. Size 34 requires 4 3-4 yards of 35 inch fabric. 5 yards ric-rac braid required for trimming. Price 15c.

measure.

We endeavored to plan a camp schedule that would give a good balance of work and play. Mornings were spent in discussion classes, afternoons and evenings, in leisure time activities. At our evening assemblies we endeavored to acquaint the Juniors with the Farmers Union organization and its business institutions

Price 15c.
Kansas Farmers Union
Box 296 Salina, Kansas

In Crawford County
The Juniors held their regular meeting with the Girard local, October 5 in Warner's Hall. The local held their regular business then the Juniors conducted their business.
The teacher had an interesting lesson on the first chapter in text, "The Cooperative Movement — Yours and Mine."
Thelms Hanshaw gave a 4-minute Many Juniors to

Thelma Hanshaw gave a 4-minute talk on "Cooperative Enterprises in Denmark." Francis Billiard gave a 4-minute talk on "Captain John Smith." Miss Rudy tap-danced two

sold hot dogs, pie, coffee, pop, and Francis Billiard was the winner of the 4-minute talk contest held at the social meeting. He will be sent to the Convention at Salina October 26- order in to Mother Nature.

ELSIE CLAUSEN, Junior Leader

The regular meeting of the Farmers Union Juniors was held October 21, in the Emery School House. Roll call was answered by 11 members. A report was made by the Treasurer.

Francis Billiard and Elsie Clausen are to attend the State Farmers Union Convention at Salina this week. A committee was appointed for re-freshments for the next meeting. The meeting adjourned and games were played and songs sung. The next meeting will be November 2 with the Girard local.

MARIE R. T.

Reporter Pro. Tem.

In Marshall County A grand time was had by those who attended the Midway Farmers Moonlight Weinie roast, Friday night, October 14. Members met for their usual meeting at which an enjoyable program of singing, music by local orchestra, readings, tap dancing and shadowgraph were presented.

held Wednesday, October 26. Everyone come masqueraded, prizes will be given, we will join hands with spooks and ghosts. Bring Hallowe'en lunch baskets well filled to fit your taste and be prepared to join in the firm n the fun.

Midway Juniors, Reserves and Ju-Midway Juniors, Reserves and Juveniles will meet Sunday, October 23.
Don't fail to attend; we have some important plans to arrange.
Junior night at the Kansas Farmers Union convention will be held on Thursday, October 27th at Salina.
Let's all attend.
Folks if you fail to have an or-

Report of State Junior Leader

By Esther Ekblad

This has been a year of many firsts in the development of Junior education within the Kansas Farmers Union. We have here tonight the larg-

also had programs given by the campers that were of interest to outside visitors. One evening we had a pioneer ceremony at which time was brought to mind some things chart During the fall and winter following the State Convention last year, we have a state Convention last year, we have a state convention last year. brought to mind some things about our organization. This ceremony brought to us who are younger, in-teresting information about the Farmconducted field work and organized Junior classes in the following counties: McPherson, Nemaha, Ellsworth, ers Union which happened before Stafford, Marshall, Riley and Craw-ford. Just recently Junior education was started in Shawnee and Gove our day.

One evening we had a Model Local meeting. Naturally it was not model in all respects, as that would

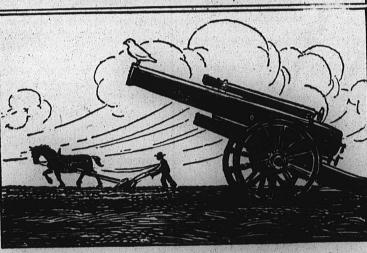
meeting. Community singing, a pro- of such leaders. gram, as well as a lively business

Enjoy Junior Banquet

The evening festivities began at 6:00 with the banquet at the Lamer

An hour to an hour and a half each Much of our recreation today is competitive; in building a cooperative spirit among our people, we believe that our environment must also extend to our recreation. There is tend to our recreation. There is beauty and merriment in the folk

Armistice Day Suggestions



By BETTY BARCLAY

Here are a few tips that will help make your Armistice Day meals memorable: Orange Walnut Cheese Salad (Serves 4)

This salad combines translucent orange slices and segments with novel and flavorful walnut cheese

5 or 6 oranges 24 halves of walnut kernels 1 small package (3 oz. size) cream cheese

Peel oranges, removing skin and inner membrane down to juicy meat. Cut one orange in slices. Cut out segments free from membrane for remaining oranges. On lettuce-covered salad plate center a large slice of orange. Arrange 3 groups of orange segments (3 segments to a group) around this orange slice. Moisten cheese with a little orange juice, shape into balls and press walnut halves into two sides. Place one of these wal-nut cheese bon bons between each group of orange segments. Garnish orange slices with strips of pimiento. Serve with any desired dressing.

Invely combination of the strip of crossword puzzle technique. Monish orange slices with strips of pimiento. Serve with any desired dressing.

Children love "The Lone Ranger" and "Snow White."

Butterscotch Parfait 1 package butterscotch arrowroot pudding cup brown sugar 1 cup water 4 egg whites

4 egg whites
½ cup cream, whipped
Mix butterscotch arrowroot pudding with sugar and water; bring to boil, stirring constantly. Beat egg whites until stiff. Pour hot pudding mixture slowly over egg whites, beating continually. Cool and fold in whipped cream. Freeze in refrigerator tray about 4 hours. Makes about 1 quart.

Succotash cup cooked, dried Limas cups corn, fresh or canned teaspoon salt teaspoon sugar teaspoon pepper tablespoon butter % cup cream Combine ingredients and heat in

double boiler over hot water. Social Ice Breakers A sure fire recipe for party success is Crossword Lexicon, that lively combination of anagrams and

at which fourteen persons were present, this year—well, you know the story, and now, what shall it be next year?

Thursday Sessions

Denmark." Francis Billiard gave a 4-minute talk on "Captain John Smith." Miss Rudy tap-danced two numbers; Plans were made to have a stand at the corn shucking contest. The meeting adjourned to meet at the school house October 21. Refreshments were served.

A very large crowd attended the corn husking contest October 18 at the C. C. Evertt farm. The crowd was estimated at between 1500 and 2000.

The rain did not stop the corn Thursday, Detail of the day there was heaped another one for your Junior Leader. Near the close of the banquet Clara Olsson of McPherson addressed the group and presented to me a lovely least it was for Farmers Union Juniors and Juveniles. Early that morning at Quinter, Sene-ca, Home City, and Leonardville mind the fine and loyal Juniors who attended our first convention banole, or is it just my imagination The rain did not stop the corn shucking, but it make good business for the Juniors in their stand. They I'm sure the trip was a pleasant of courage to push on with and for one for all: we couldn't have one for all; we couldn't have

Present Junior Program Our Junior program at the auditorium began with the entire group, The Juniors from the above mentioned towns arrived in Salina before or shortly after the opening of the morning session of the convention; other groups came later in the

the morning session of the convention; other groups came later in the day; and we were indeed happy to have several Juniors and Leaders with us during the entire convention. Those were Clara Olson, Junior from McPherson county, Elsie Clausen, Leader and Francis Billiard, Junior, from Crawford County, F. M. Riggs and Donald Minnis from Stafford county, Mrs. Floyd Clark, Leader, Shawnee county, Rachel Manges, Leader Marshall county, and James Walker, Leader, McPherson county.

Juniors Meet Together

Tepeating the Farmers Union Creed togeter. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the Farmers Union Creed togeter. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the Farmers Union Creed togeter. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the Farmers Union Creed togeter. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the Farmers Union Creed togeter. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the Farmers Union Creed togeter. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the farmers Union Creed together. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greating the farmers Union Creed together. The program that I am sure were greating the program that I am sure we

butions to the program by the Juniors; I wish we could tell something about each, but space will not per-We do say to all, thank you.

apart from the regular convention assembly to make plans for the day. What a welcome sight! Especially Four-Mniute Speech Contest The highlight of the program was the four-minute speech contest. There were five contestants, Clara Olson, McPherson, F. M. Riggs, Stafford, Frances Rosander, Lindsborg, Ruth Carlson, Marquette, and Francis Billiand, Girard, Frances Rosander when we think back to last year when the only Juniors at the convention were three Junior girls (sisters) from McPherson county who gave a musical number one evening.

Our first plan for the day was that liard, Girard. Frances Rosander placed first and F. M. Riggs second. we have our lunch before the noon hour so that we could come back to They will represent the Kansas Junior Department at the National Convention at Madison, Wisconsin, Nov. 15-17. They will report on Kansas Junior activities and take part in the meetings of the National Junior Committee. All of the speeches were outstanding and show that the Juniors in the Kansas Farmers Union are thinking. One contestant brought to our attention the problem of war and peace, and the others used coopand the other used the auditorium shortly after noon and practice part of our program. That worked out very nicely and made it possible for us to get some idea of what we would do in the evening. We spent the afternoon listening to the convention sessions, a part of which was a broadcast over radio station KSAL. Shortly after four, we again met, welcomed others who had come later in the day and then had a very sort discussion on how the Junior department is organized and the purposes for it.

Fortunate in Teachers We were very fortunate to have

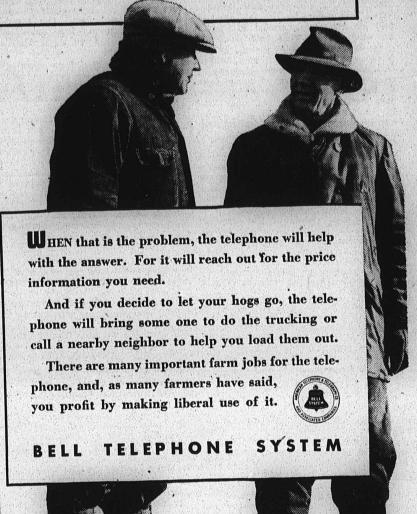
splendid staff of instructors and director at our camp. It was our expreciate just how fortunate we were.
Our deans, Mrs. Leota Alkire of
Wichita, and John Fengel did much a few hours for preparation; but we tried to incorporate into that meeting some of the things which we think sould be a part of every Local with the sould be a part o dert in handicraft and sports. Inte Home Study Service of Kansas State College, lent their cooperation by ar-ranging for a tour of points of interest at the college and by arranging for our campers to swim at the college gymnasium pools. We appreciate those acts of cooperation.
To our State Secretary, Pauline Cowger, to Rex Troutman, to our cook, Mrs. Bayles of Manhattan, to all we owe a hearty thank you. A camp cannot possibly be the work of one man; a camp is certainly an under-taking that requires many hands

working together. Our Junior and Leaders Camp was indeed the high light of Junior activity this past year. Around it friendships were formed; Juniors became acquainted with Juniors from other parts of the state. Juniors had the opportunity of becoming acquainted with our Farmers Union leaders, all of which brings us closer together; gives us a personal interest in the actions of our leaders, and tends toward making us willing and en-thusiastic cooperators. May our camps increasingly give inspiration and also an education that will en-rich our lives.

The All-State Farmers Union Camp was held at Estes Park, Colo., July 13-23. Six Kansans attended that camp: Mr. Vesecky, Marie Vesecky, Miss Cowger, Thelma Wampe, a Junior from Namaha county; Howard Oman, a member from Riley county, and myself. Eighty-six Juniors from eight states attended that camp. There in the gorgeous and magnificant mountains of Colorado we studcant mountains of Colorado we studied cooperation with our neighbors across the state lines. That experience did something for us. It brought us, the Farmers Union youth from many states, closer together. Unity, we need it today if we ever did. Through invention and scientific discovery, we have become so dependent on each other that we surely need to brown each other better. ly need to know each other better.
May other Kansas Juniors and Leaders attend All-State Camp next summer in the environment of the Black

Look to the Future We are ready to begin a new year, a year in which our aim shall be to get many, many more of our Kansas farm youth interested in the

"I don't know whether to hold my hogs or sell now"



6:00 with the banquet at the Lamer Hotel. Sixty-four persons, Juniors, Leaders, and Farmers Union officials, marched in to tables decorated with corn candy and favors of Hallowe'en witches and cats. During the banquet hour we had greetings from some of our especially invited guests and in between times we all joined in singing our Junior songs. Last year we had a Leaders' dinner in our Farmers Union were leaders in our Farmers Union were were union, Cal Ward, past president of the Kansas aFrmers Union, now of Lincoln, Neb., gave the invocation. Tom Wells, Elmdale, gave the banquet hour we had greetings from some of our especially invited guests and in between times we all joined in singing our Junior songs. Last year we had a Leaders' dinner in our Farmers Union were leaders in our Farmers Union were though aftenoned during the Convention. Cal Ward, past president of the Kansas aFrmers Union, now of Lincoln, Neb., gave the invocation. Tom Wells, Elmdale, gave a splendid talk in praise of A. M. Kinney, past secretary of the Kansas union who died last summer, and Miss Cowger read two of his fine poems.

Last year we had a Leaders' dinner leaders in our Farmers Union were impressed me very much, it was, "There is nothing permanent in the world except change." To escape the evils of an economic system our change will not be to the wilds of the west, but our change must be right where we are. Shall we be pioneers in the cooperative method which has as its core the golden rule: Juniors, let us not rebel against change, changes will come, and if we do not direct them, they will be made for us, and we see how they are being made in many countries.

> May we go home from this convention and take a look at our Locals under a microscope; let us face our home situations truthfully, and really find out what it is our Local's need to give them pep and vigor. We ing to make our Farmers Union pro-grams something of which we are very proud. We recommend group discussions on topics of current in- Let us march on!

and peace, and the others used cooperation for their topic. Juniors we are proud of you; more power to are the "Generation that can't run iginal purposes, that of being a family organization. Start immediately such as the west was for our fathers and grandfathers." You indeed there Memorial services for departed leaders in our Farmers Union were leaders i

> service to the Juniors of your Local and to the cause of Junior education over the state and nation. Because you have held high the torch; our program tonight has been made possible. To you, Juniors and Juveniles, we say, "come let us reason toare ready to play doctors with you and help prescribe the medicine. We recommend the use of the Farmers Union Program Service which will come to you each month with material both educational and entertainterial both educational entertainterial entert selves and others just like us the good things of life. "There is nothing permanent in the world except cange."

Quality

HAS NO REAL SUBSTITUTE

"Cheap" Paints Were Never Manufactured to Save Their Users' Money



Beautify and protect your house this fall with good paint. To buy cheap paint is false economy. The high grade of the ingredients used in KFU QUALITY PAINTS and their skillful blending make them satisfactory for every purpose. The hard tough finish of this full-bodied paint will hold its gloss through years of sun and wind

These paints may be secured in a wide variety of lovely colors. Plan to do your painting this fall as the weather is usually settled, temperatures are right, insects and bugs have gone, and the wood is summer dried.

· "KFU" QUALITY PAINT PRODUCTS

House Paint Barn Paint Screen Enamel Utility Varnish Shingle Stain Aluminum Paint

Porch and Floor Enamel Four-Hour Drying Enamel
Tractor & Implement Enamel
Semi-gloss Enamel
Flat Wall Paint Quick Drying Interior Gloss Special Orange Paint

Ask Your Local Farmers Union Dealer for KFU Quality Paint Products

Distributed by

FARMERS UNION JOBBING ASS'N Kansas City, Mo.

State Secretary's Report

By Pauline Cowger

Friends and fellow workers; I felt, in making this report this morning, that perhaps you would like a brief snyopsis of this past year that I have served as your state secretary. I have enjoyed the work, and while I am pleased and happy to make this report to you my pleasure will be greatly increased if what I have done meets with your approval. have done meets with your approval.

In November, I attended the na-

tional convention which was held in Oklahoma City. It was encouraging to see so many of our Kansas folks at that meeting. If we stay in our own community, we see only that far, but as we get out, and attend the local meetings of other commu-nities, the county meetings, the state conventions, and the national conventions, we learn and come to realize those other people have problems that are just as serious as our own; that they are similar all over the country. We do all have a mutual problem, and it is quite startling to come to know some of the troubles of these people in the other states

and sections of our country. I have endeavored at all times, to handle the routine of the office as I felt each of you would wish. As there have come in inquiries and questions, they have been answered to the best of my ability. As there have been requests for speakers, and membership work out over the state, I have endcavored to supply such speakers and workers to carry forward the aims and purposes of the

Incease In Membership In figuring the dues paying members of this year, 1938, as compared with last year, there are now more members who have paid dues this year. And, this in the face of the drouth in some sections of the state, and the tragically low prices for farm products. I do feel that this is encouraging, and that if we could so organize our local groups so as to make a membership canvass in every community, that many hundreds of members would be added to the rolls. These people really want to join the Farmers Union, but they do want you to invite them, so they will

know they are welcome. In those places where there are county organizations, this could be done with the County Union assuming the responsibility, and selecting, with the cooperation of the local officers, a committee for each locality.

I wonder how it would be to have a certain day set aside—perhaps as Home Coming Day — when these teams or committees called on their non-member neighbors, and urged them to become identified with this greatest of all Farm organizations. It might be an idea, at that same time, for the secretary in our locals to collect the 1938 dues. You know, this is still 1938, and many members are yet paying those dues, but dues become due on January 1, and if you as state Junior leader. She was able get them paid a little ahead of that to go into some communities last date, then you don't have to think No doubt a good many local secretar- that the movement as gathered moies would be glad to get their dues mentum. We are hoping that this

dues to be collected are \$2.75, of Junior Farmers Union organized. Will which amount \$1.95 is to be sent to you please contact the state office the state office, and 80c is to remain as to possible time when she can in the local treasury. I have heard reports from a few places, that they so were not collecting it this last here now, and those active in the year. In checking over the record, it is in these very localities where we find the interest lagging, local meetings not being held regularly, and members dropping out. With that 80c, you would have a small sum to sorry on the educational and organical them they will be saved many of the control of the saved many of carry on the educational and organization work of the local. You could have money to help pay the expens-es of a state worker to come into that community for meetings. You could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program and on the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have an oyster supper, or some other evening program—for members of the could have a c

For Local Activities

In some places they have invited in all the neighbors when they had these extra dinners, or entertainment, and those neighbors have commented "why do I need to join the Farmers "why do I need to join the Farmers Union, they always invite me to their meetings any way, and I don't have to pay any dues, either." We do want those friends and neighbors to know of the organization and its many, many advantages, and have them become identified by joining, but we do not want to give them all the advantages, without them accepting some of the responsibilities. ing some of the responsibilities.
The Illinois Farmers Union, at

their annual convention, raised their dues to \$5.00 a year. I would not suggest that such action be done here, but I do believe that our Kansas dues are quite nominal, and that the membership will pay them, early in the year when the matter is brought to their attention. At \$2.75, one can almost pay two years dues in one can almost pay two years dues in Kansas compared to Illinois.

Mr. Patton told you last night of Mr. Patton told you last night of the fine growth in membership of the Colorado Farmers Union. We share with them, their encourage-ment and pleasure at this indication of interest among the farmers of Col-

The report of the North Dakota Farmers Union shows they have had a 34 per cent increase in membership this year, over last year. The Oklahoma Farmers Union has the largest membership in its record.
Should Kansas let these states take

the lead. I do not believe we will, but that we will each get busy in our own communities, and that the report of next year will show a much larger increase in membership than it does this year.

it does this year.

I have faith that the Kansas Farmers Union will continue to go forward and that a stronger membership will be built up, so the organization can render even a greater service than we have in the past, in helping to bring about equality for agriculture to the same level as that of other indus-

In July I went out to the All-state camp at Estes Park, where there were about 150 young people and leaders from the different states meeting together and discussing problems which were pertinent to all of us.

ery morning, and from then until about 10:00 p. m. every moment of the day was planned. Mornings were devoted to classes, with outstanding Farmers Union leaders, where different subjects of vital interest were followed and discussed. The afternoons were given over to training and classes in recreation - games

for some time.

During the last four days about 50 additional people arrived, and the adults were interested in the National Board meeting, and a Farmers Union officers' conference. State of-ficers in all the Farmers Union states had invitations to attend this conference, and here the common problems of all were talked over. It was most interesting and I will say, quite enlightening. Of course, you know what we Kansas people would be interested in—but one man there remarked that all we talked about was wheat, wheat, wheat, and then corn, corn, corn, and what they meant while the people in his state milked cows and made cheese, and sold butter. Another section was having trou-

ble with their fruit pickers, and that was a real problem. Well, of course, you will say we can't be bothered with that,—but they are our neigh-bors, and what is bothering our neighbor is also our problem—and, too, wouldn't we miss that fruit? In conversation one day, you know how people get to talking, one person remarked they did not have jel-

ly or preserves, the fruit was so expensive when you bought it, and the sugar also, and the climate was such that not much fruit grew in that locality. I imagine most of our Kansas people have a glass of jelly or preserves on their table whenever they want it. Do we realize all our advantages

and wonderful opportunities, and are we grateful, as we should be?
In August the Kansas Farmers Union sponsored its first Junior camp, and it was a success. Ask any

of the 52 young people who were there. You will listen to a Junior program this evening in which some of those campers take part—and several of them are going to give you their impression of the camp. Back, a number of years ago, when Mrs. Loretta Rittgers was employ-

ed in the state office, there was a department in the Kansas Union Farmer—Aunt Patience, There were a number of young people enrolled in that group and considerable interterest. No definite outline for these young people, was worked out, and they were not given a part in the local meetings, so the movement gradually dwindled.

Encourage Junior Work About three or four years ago it was revived-and last year Miss Esther Ekblad was added to the staff. as state Junior leader. She was able year and work with the young peo-ple, and with the adults to the end collections made early in the year, too.

The constitution and by-laws of the Theorem 1 and 1 an

ilege that we have to show them the

purposes will go on and on.

These are alive and have being, and will live on. Through various activities in the mental and physical world, form can be disintegrated or temporarily demolished, but the consciousness of the individual is eter-

Last week I was asked to be one past year. No doubt you have seen some publicity where these young people were rewarded for their work in safety. As I checked over those scrap books, and essays, which our farm youth had compiled and written, I was very much impressed at the opportunities our locals had in this safety program. Especially should the Insurance Company be vi-

tally interested. Opportunity for Locals In one locality these some 20 young people had checked hazards over their neighborhood, not only fire but youd hazards, and then several months later, had gone around to those same places and taken pictures with the kodak to show how they had

een corrected. When writing the state office, may When writing the state office, may I remind you to address your letters to box 296.

I wonder how many of you are secretaries of your local union. If we have a few spare moments during this convention. I hope it will be pos-

this convention, I hope it will be possible for us to all meet together and sible for us to all meet together and talk about some of your problems—and I feel sure that you have a few. You know, the state constitution and by-laws provides that the local shall pay the Secretary not less than \$1.50 per year, and in some places I believe they pay his local dues. Then, it's reported that in some other locals they give him no remuneration. Your local secretary really has a job and a responsibility. Upon him, the President and the Program chairman rests much of the ac-

gram chairman rests much of the activity and responsibility for a suc-cessful local. In some states the local secretary receives a certain per-centage of the local dues, so it is to his interest that the more members he keeps paid up, the larger will be his pay. Have you ever tried that plan? I want to assure each and every

one of you of my desire to be of service in every way possible. I believe I realize the full significance of our work, and do appreciate the loyalty and understanding that you have for the Kanasa Farmers Union Breakfast was served at 6:30 ev- the Kansas Farmers Union.

OVER FIVE HUNDRED ATTEND THROUGH THREE-DAY MEET

(continued from page 1' Good Auditing Services T. B. Dunn, secretary-manager of the Farmers Union Auditing Association, reported on the operations of his organization. Primarily a service organization the amount of its profits, between five and six hundred lollars, is of little significance except to indicate the association's sound-

"When anything is organized be cause there is a real need of it," com-mented H. E. Witham, president of the Auditing Association, "there is usually a firm, sound foundation." The Auditing Association was or-

ganized 21 years ago. H. E. Witham, general manager of the Farmers Union Jobbing Association, was introduced as manager of the world's biggest grain market-

ing agency. In 1937, the association handled 5,313 cars of grain, in addition to a half million dollars' worth of merchandise, and made a saving of \$96,782.85 for its members. During the first nine months of 1938 it has marketed 6,959 cars of grain for its members, an increase of 79 per cent over the same period of 1937:

79 Percent Grain Increase 'Our own agency has made many mprovements on the terminal market When the board of trade was first organized there was no producer rep-

Defining himself and other emloyees at the Jobbing Association as he "hired men" of the Farmers nion, he called attention to the importance of volume of business in gaining for the organization high restige and influence.

"We are going to continue to try to give you the best service on the market—in grain and merchandise business," he assured those at the convention. "You should be proud of what you have done, the building of your Jobbing Association."

While the report of the live stock association was given, all the live stock board members were on the stage; and while the auditing association's report was given, the association's directors were on the stage; likewise with the Jobbing Association. Many of these directors were called upon for short talks.

A half hour broadcast was shared by the various state-wide Farmers Union businesses from 3:45 to 4:15 p. m. over KSAL, the Salina radio station. Listeners were told the extent of the services offered by associations sponsored by the Kansas Farmers Union. G. E. Creitz, manager of the Farm-

ers Union Royalty Company, told how members of his association who had pooled their mineral rights in their ands were getting comparatively high rentals on their leases. He also dis-cussed the oil wells in production on pooled land, and explained legal and taxation problems that faced the com-

G. W. Bushby, manager of the Farmers Union Mutual Insurance Company, told of the increasing numcompany is writing, and how the company has steadincreased in size during its near ly 25 years. The reason, he believed, was the satisfactory service the company gave, and the economical rates for protection.

Rex Lear, manager in Kansas of the Farmers Union Life Insurance Company, told how this company is rated with an A plus by reputable reporting services. Rural people are better risks than city people, he explained, and the Farmers Union Insurance Company took note of this fact in fixing premium rates. On the other hand, the company's reserves were ample, and under Farmers Union supervision. The company is 16 years old, being established in Oc-

H. G. Keeney, president of the Ne-braska Farmers Union and also head of the Farmers Union Live Stock Commission Company, South St. Joseph, Mo., gave a brief report on sciousness of the individual is eter-nal, And, these young people will was made last year of \$3,000, but was considered too small to make patronage distributice. However of three judges to select the winners in Kansas Safety Council work this tron's account. Since 1924 the company has paid to Kansas farmers \$79,874.07 in patronage dividends. Patrons must be Farmers Union members to receive dividends.

COMPRESSION INCREASES

(continued from page 2) the added power in his tractor to get the same job done quicker, running in third gear instead of second. Or after he gets the 40-acre plot done, he can disc and harrow still within the same time limit which he required to plow. Lastly, he can put equipment, cutting on additional down on the number of times he must go over the field. Easier warming up on cold morn-

I hope you will write the state of-fice at any time, on any question, when we can be helpful. ings, moving right along over diffi-cult spots without shifting, less fre quent changing of oil in the crank fruits are also protective foods, but case—these are just a few of the many advantages Homer discovers by using his rejuvenated tractor.

dairy products are the leaders.

cream and cheese.

recipes:

Striking proof of the value of the

protective foods is offered by American boys and girls, says the National Dairy Council. Compared with

FOR FRIENDLY TRADE

Norwegian Statesman Cultivates Bet-

Carl J. Hambro, president of the

ter Business Relations

Norwegian parliament, speaking in Superior, Wis., said that the Scan-

dinavian countries do not look for-

ward to a great world war between

two philosophies such as fascism and

democracy, and are not preparing for any such showdown. They are culti-

vating friendly relations with all na-

tions. They believe in cooperation,

"We could subsist without imports," he said, "but we don't believe in it. We have no faith in the

idea of self-supporting nations. We

If England, through her might

holds the balance which gives her

the power to police Europe and Asia,

she must start thinking more about

her moral duty and less about he

commercial position.—Salina Jour-

POINTERS ON PEDICURES

How we do abuse our feet! They

carry us about on our errands, take

us to work and to pleasure. For this

we give them, not the regular care

they need, but a little grudging at-

tention when they ache so persist-

ently that it becomes impossible to

If the pores become clogged and

o are prevented from allowing per-

spiration and waste matter to pass

through your general health suffers.

The daily bath helps to keep the

pores open, but mere soaking in the tub is not enough. The feet should

ge scrubbed thoroughly with plenty of warm soapsuds at least once a

day and the cutticle pressed back. It

is best to cut the toe nails straight

across to prevent ingrowing. The

skin under and around the nails

should be cleaned regularly and thoroughly for it is here that the

germs of athlete's foot may lodge.

dance for you in the evening, treat them to a 15-minute soak in warm

soapy water, dry them with a clean,

fresh towel, and change to clean

Stockings play a big part in the

well being of feet provided they are kept clean and whole by washing

Make the once-a-week pedicure as

much of a habit as the weekly man-

icure. Clean, well-cared-for feet go

When you've stood on your feet

he emphasized.

ignore them.

all day

stockings.

after each wearing.

Tirod and busy as Homer is with the usual round of spring chores, he finds time to question Hank about the subject of fuel for his tractor. "You've been telling me to burn a good grade gasoline," says Homer, "and I've had fine results. But why is this necessary? For that matter,

aren't there fewer units in gasoline than in some other fuels?" "Yes, that's so," replies Hank.
"But would you feed your horse straw just because it's cheaper and there are more heat units in it than hay or grain? Some fuels do contain more heat units per gallon than gasoline, but your tractor cannot convert those heat units into useful work!" "Just bear in mind that you are not buying heat, but power. In that way you'll get the most out of your reju-

Overseas Phone Calls At Once Provide A Thrill

using regular-grade gasoline.

venated high compression tractor by

An overseas telephone call is an event in most telephone offices outside of the larger cities. Four such calls in a single day would be something noteworthy in most American cities but four overseas connections at one time at one position, with the distant ends of the four conversations through better weights, grades and hundreds and even thousands of requirements for federal inspections. miles apart, might easily fall into the 'believe-it-or-not" category.

But this is exactly what happened recently one afternoon in the Washington, D. C., long distance office. One of the connections was an incoming call from London, another was an outgoing call to Paris, the third was an outgoing call to Juneau, Alaska, and the fourth was an outgoing call to Buenos Aires, Argentina. The conversations with London, Paris and Buenos Aires were handled via New York and radio telephony, and the one to Alaska by way of Chicago, Seattle, and radio telephony.

Instead of weakening the New York Yankees, Col. Ruppert sagely remarks, why not build the other clubs up to their strength? There you are! And we'll bet he's another who doesn't understand the current farm program.

The United States Post Office has developed and begun distribution of the first "family packet" of postal supplies ever sold in this country. The packet, which sells for 20 cents, includes four two-cent stamped envelopes, five penny postal cards and six one-cent stamps. The packet is designed primarily for rural families which are out of touch with postal stations. In advertising the packet, the department will urge American people to write more let-

Cooperation cannot permanently succeed without cooperative education. That is the purpose of the Farmers Union.

Dairy products are the most important of the "protective" foods, so-called since they provide an abundance of essential nutrients lacking in many staples of the daily diet. Milk, butter, ice cream and cheese

Letter To The Hays News VOTE FOR CLYDE REED and Rugged Individualism

HE HAD THE NERVE TO OPPOSE LEGGE and HYDE in their camapign to curtail American Production, letting Russia sell her wheat on the Foreign Market and pay U. S. Industry for Machinery sold to the com-petitors of the U. S. Farmers who have been sold down the river for the benefit of American Industry ever since the Federal Reserve Banking Act was

While Foreign Nations Inflated and gave their Farmers \$1.75 for wheat the U.S. Federal Reserve Board Deflated and took 12 bushels of wheat at 25c for a Debt Contracted on a basis of one bushel at \$3.00.

We had little of surplus until the Farm Board held the U. S. Surpluses in the U. S. A. for 2 years, letting our competitors sell and pay U. S. Industry that has helped destroy the U. S. Farmers' Foreign Markets. VOTE FOR CLYDE REED—

Rugged Individualism and For-eign Markets for the U. S. Farm-

FRANK WALZ, Hays, Kans. (Advertisement)

LOCAL SUPPLIES

Below is a Price List of Local Supplies, printed for the convenience of all Local and County Secretaries in the Kansas Farmers Union.

Cash must accompany order. This is necessary to save expense in postage and mailing. Application Cards, 20 for 5c Constitution Credential Blanks, 10 for 5c Farmers Union Button 25c

F. U. Song Leaflets, dozen 10c Farmers Union Song Book 20c Business Manual . Delinquency Notices (100) 25c Secretary's Minute Book 50c Book of Poems, (Kinney).... 25c Above, lots of 10 or more 20c Above, lots of 100, each 15c Militant Voice of Agriculture (John Simpson)

WRITE TO

Kansas Farmers Union

Box 296

Salina, Kansas

a long way in stimulating good posture, good health and good looks.

MUSTARD PEPS UP FLAGGING APPETITES

food smell. In the fall there is the sweet-sour scent of pickling, in the winter the rich fragrance of spice similar groups of young adults 20 years ago, the modern youngster has increased stature, better color, better skin, improved figure and cakes and plum puddings. coaxes the appetite with young fruits and vegetables and summer stronger teeth. This improvement is stirs the salivary glands, despite all due to more adequate nutrition and to the important position in the dietary of today of milk, butter, ice talizing tang of mustard.

The summer popularity of Calcium, one of the very importtard is well founded. It compliments most of the seasonal foods—the ant mineral elements in the diet, is furnished for the most part by dairy smoked meats such as ham, and the hot dogs and the fish and cheese products. Their importance as a which are the backbone of the roadsource of the essential vitamins is well established. Approximately half of the vitamin A in the normal side trade and repeaters on the family table as well. Besides this fine diet is supplied by the dairy foods. blending of tastes, mustard has a keen appetizing odor which makes us hungry in spite of ourselves. Some families prefer a mustard How inviting but nutritive dishes can have the "protective" factor of dairy products is illustrated by these

spread that is freshly prepared before each use. Dry mustard is mixed to a thin paste either with cold water or with mild vinegar. As the flavor and piquancy of this mix are at their best after a half hour's learn on which brand her pennies will standing it should be made in ad-

Prepared mustards, which those already mixed and blended with other spices, are most common ly used for condiment purposes However these mustards can be used admirably to season foods dur-ing the cooking as well as a spread on cooked dishes. Hamburgers that are spread with prepared mustard before being put into the broiler have a new dignity whether they are

The Aladdin Hotel

12th & Wyandotte, Kansas City, Mo.

Ample Parking Space adjoining and opposite the Hotel. Don't dress— Come in just as you are. We are all

Under one roof, you will find Coffee Shop, Beauty Parlor, Barber Shop, Valet Service, News Stand and Serv-

Circulation Hot Water Bath-4 Stationed Radio in All Rooms Popular Prices

H. C. Kyle, Manager

served as a meat course or as the filling for a snack sandwich with a

GOOD GELATINS ARE (1) ODOR-LESS, (2) TRANSPARENT

The best way to spot a good gelatin, says the Consumer's Guide, is to notice first, whether it has any Spring odor, and, second, whether it is tran-

"The housewife can be sure she is using a giod product if the jell she makes with the gelatin powder is using a good product if the jell parent," writes the Guide.

"Most gelatin factories today take care that their gelatin products leave their hands in a sanitary condition. Gelatins that go bad soon decompose and show signs of contam-

"After you prepare a gelatin dish, put it in the refrigerator until you are ready to use it. Test it for bad

odors while it is still hot, however.
"Finally, remember that gelatins can be high-strength or low-strength; a small quantity of one brand might make as strong a jell as a large amount of another. Only by household tests can the housewife go furtherest."

Classified Ads

12 x 3 FOOT STOCK RACK to fit long wheel base truck, \$30. Rhynard Forsberg, RFD 1, Marquette, Kan.

FOR SALE—Twenty five registered polled Hereford cows, calves at side and bred to splendid Double Standard Polled Herd Bull, Priced ingly or in lots to suit. J. P. Fengel, Lincolnville, Kansas.

We Manufacture---

Farmers Union Standard Accounting Forms Approved By Farmers Union Auditing Association

Grain Checks, Scale Tickets Stationery Office Equipment Printing

CONSOLIDATED printing and stationery co.



Write Us for Quotations When You Are in the Market for Ewes, or Stocker or Feeder Cattle. Let Us Help You

Farmers Union

Where You Buy at Lowest Market Price through Experienced F. U.

Live Stock Men . from a Rich Selection under Government Inspection

Patronize Your Own Firm

WICHITA KANSAS CITY

PARSONS

Four hundred million dollars went up in smoke in the United States in 1937. Bulky bellows of smoke poorly hide the stories of sorrow and tragedy that FIRE marked in these homes of millions of American families. You never can know about the next fire until it happens, nor how long your buildings will endure against its dangers.

But YOU can protect yourself from financial loss through insurance. This is the reason for the Farmers Union Mutual Insurance Company. Thousands of farmers feel secure because of their possession of one of our policies. You will certainly feel safer if you let the Farmers Union Mutual Insurance Co. handle your fire worries, and at low cost get protection from financial loss.

This company can cover your property against fire, lightning, tornado, windstorm and hail.

Never has the Farmers Union Mutual Insurance Company of Kansas missed paying a proven loss. That's the reason for the thousands of satisfied policy holders. Organized April 18, 1914, it has enjoyed continued successful growth. Starting from a small beginning, it now has policies in force over the entire state, amounting to many hundreds of thousands of dollars. Your local agent would like to talk insurance with you, or write the central office in Salina.

The Farmers Union Mutual Insurance Company

Salina,

Kansas