



# THE KANSAS UNION FARMER

Organization

Education

Co-operation



VOLUME XXXI

SALINA, KANSAS, THURSDAY, NOVEMBER 8, 1938

NUMBER 5

## Kan. F. U. Has Fine 1938 Convention

### Over 500 Attend Thru 3-Day Meet

Delegates Elect John Fengel, Lincolnville, State President; Palenske and Roesch Re-elected to Board, and Two New Ones

PETERSON TAKES FENGEL'S PLACE AS DIRECTOR

McPherson Leader Is Selected By State Board for Unexpired Term; Wakeeney Will Be 1939 Convention City

The 33rd annual convention of the Kansas Farmers Union was held in Salina, October 26-28. They were memorable days, important and packed full with informative discussions and speeches. Registration reached over 500, but this was as far as the supply of formal registration cards held. There were 183 delegates, and it was noteworthy that attendance was consistently good throughout the sessions.

Everyone who attended seemed eager to testify that the convention was a success. Every person seemed inspired with enthusiasm for his organization founded on democratic, cooperative principles with its purpose for the betterment of the "dirt" farmer. The sessions were distinguished for their harmonious discussions; but it was plainly evident and noted that "the Farmers Union still isn't under anybody's thumb!"

Delegates and visitors were a joyful crowd, happy to meet again old friends, renew acquaintances, and to develop new ties of friendship under the brotherhood of the Farmers Union.

John Fengel, Lincolnville, was elected president, having 93 votes compared to 51 for E. K. Dean, Girard, and 25 for Tom Wells, Elmdale. Norman Flora, Quinter, was elected vice president, receiving 122 votes against 44 for Steve Myers, Marquette.

Candidates to become the delegate to the national convention were two, John Scheel, Emporia, receiving 79 votes and Esther Ekblad, 36 Leonardville, Homer Terpening, Wakeeney, was chosen alternate, receiving 111 votes compared to 45 for John Amnell, Randolph.

As directors on the state Farmers Union board, in the case of Ross Palenske, Alton, won over Herman Kohls, Ellsworth, 33 to 29. In District 2, W. E. Roesch, Quinter, had 33 votes, and in District 5, Ray Henry, Stafford, had 12 votes, both having no opposition for office. In District 3 George Reinhart, Parsons, won over F. C. Gerstenberger, Blue Mound, 16 to 7.

The new board if state directors had its first meeting Friday afternoon, following the Convention. John Fengel submitted his resignation as a director, having been elected President. The resignation was accepted, and the name of John Peterson, McPherson, was placed in nomination, and Mr. Peterson was selected to fill the unexpired term of one year.

John Vesecky, National Farmers Union president, was the presiding officer at the Kansas convention. Many visitors of note in the Farmers Union national life were present; J. M. Graves, national secretary, Perkins, Okla.; James G. Patton, Denver, national director and also secretary of the Colorado Farmers Union; H. G. Keeney, Omaha, president of the Nebraska Farmers Union.

George Larson, president of the creamery association, also was introduced. "The Farmers Union is lacking in organization more than anything else," he said. When patronage dividends are small, the organization's membership too often falls too," he said.

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But Mr. Bernhardt was optimistic in looking toward 1939, and anticipated a brighter future. He reported that plans were developing for trucking associations in different localities. He said stocker and feeder cattle were moving into Kansas; and sheep direct from Colorado through use of the Farmers Union state wide association.

He read a letter from W. L. Acuff, manager of the Parsons branch of the Live Stock association, who was not present that afternoon. An increase of about 5,000 head of cattle over 1937 was the word from Mr. Acuff, and business was expected to come out on the "right" side of the ledger.

L. J. Alkire, manager of the Wichita live stock house, made an interesting talk, bringing in the government program, the trade agreements and the growing submissiveness of farmers.

### Committees Make Strong F.U. Reports

Resolutions were adopted by the Kansas Farmers Union in convention, October 27, stating the organization's opposition to the present AAA program as a permanent measure and recommending a domestic allotment plan; demanding the restoration to Congress of the sole power to issue money and to regulate its value, as provided in House Bill 9800;

Asking the state Text-Book commission to refrain from the frequent change in text books; and passing a strong resolution opposing the menace of war and appealing for aggressive action for peace; and voicing other thoughts in the agricultural mind. Joe Erwin, Cicero, was chairman of the committee.

The committee report which was accepted follows:

"We, your committee on resolutions wish to present the following: "The Farmers Education and Cooperative Union of America wish to thank the City of Salina for the service, fine hospitality that has made this convention a success.

"We wish to thank our National President, Mr. John Vesecky, for presiding at our state meeting, and we also wish to extend to our President, Mr. John Fengel, our sincere thanks for all his efforts in behalf of the state organization during his occupancy of the office of State President. We wish also to commend our popular and efficient State Secretary, Miss Pauline Cowger, for the manner in which she has conducted the State Office since Mr. Frost's resignation. We wish to thank the Board of Directors for its untiring efforts in behalf of our state organization. We wish also to thank all those who are taking part in our convention.

Commend F. U. Businesses 1. Be it resolved that we affirm our loyalty to the state wide business organizations organized on the basis of their successful operation.

2. We recommend that the State Board and the state wide business organizations cooperate to carry on state wide organization and educational work, and to do all in their power to promote Junior Work.

3. Be it resolved that we demand the Restoration to Congress the sole power to issue money and to regulate its value as provided in Article I, Section 8, of the Constitution of the United States, as defined in House Bill No. 9800.

Fewer Textbook Changes 4. We recommend that the text book commission to refrain from the frequent change in text-books.

5. Whereas all agricultural products are selling far below parity, and all farm machinery is selling far above parity, we suggest that both the state and national organizations appeal to the Federal Trade Commission to make a searching investigation of the prices of farm machinery and report as soon as possible.

6. Resolved that the Farmers Union be urged to start action to induce the state legislature to pass a Graduated Land Tax Law which will lessen tax on improved farms and increase it on unimproved farms.

7. We favor the continuation of the present Shelterbelt Project as carried on by the Prairie State Forestry Service.

8. Be it resolved that we oppose the present AAA Program as a permanent measure. We hereby recommend it to be replaced by the Domestic Allotment Plan, an American program for American consumption and the world price for the unrestricted surplus.

9. We, the Farmers Cooperative Educational Union of Kansas, assembled in annual convention, go on record as opposing the menace of War and do hereby appeal to Honorable President Roosevelt: To keep America out of war by removing the economic stimulus.

The convention will convene November 15, at 10 a. m. at the Loraine Hotel. The complete program will be published in the November issue of the National Union Farmer.

The first day, as usual, will be given to appointment of committees, reports of officers and such other business as can be taken care of that day.

Wednesday the 16th will be Cooperative Day. The program being in charge of the Cooperative committee, headed by Con McCarthy.

Thursday will be given to reports

ARE FARMERS UNION LEADERS



John Fengel, newly elected president of the Kansas Farmers Union is pictured on the extreme left. To the right of him are George Reinhart, Parsons; W. E. Roesch, Quinter; Ray Henry, Stafford; Esther Ekblad, Leonardville, state Junior Leader; and Norman Flora, Quinter, state vice president. The insert to the upper right pictures Ross Palenske, Alma. All the men are newly elected or re-elected officers of the state Farmers Union.

### State Directors' Report

Your Executive Board submits the following report:

Our State President John Vesecky was elected President of the National Farmers Union at Oklahoma City, Oklahoma, and upon tendering his resignation as State President and his insistence upon its being accepted and the formal acceptance of Mr. Vesecky's resignation by the State Board, Mr. Frost was advanced to the Presidency of the Kansas Farmers Union.

Mr. Frost later resigned to accept a position with the AAA. His resignation was received and accepted, since which time we have carried on without either a President or Vice President, leaving the matter entirely in the hands of the delegates to the Salina Convention.

Mr. Blaine O'Connor of the 5th District chose not to continue as a member of the Executive Board and it will be therefore necessary for the delegates of the Fifth District to elect a director for the unexpired term of one year.

We have made every possible effort to carry out the instructions and wishes of the membership as expressed at the Hutchinson convention.

We have encouraged and assisted whenever called upon to do so in the building of membership, support of our state wide business institutions and the advantages of Farmers Union membership as avenues of approach to the great Farmers Union goal.

We sponsored and conducted our first Farmers Union Junior Camp during the first week in August. At which Camp 61 Juniors and Junior leaders were enrolled. The camp was attendance and accomplishments. We recommend a full six-day camp for our Juniors in 1939.

By the practice of strict economy during the past year, we can report our bills paid.

We were obliged to reduce the issue of the Kansas Union Farmer with Rex Troutman as editor from a weekly to a semi-monthly issue. We were obliged to reduce the mailing list to paid-up members and the paper has shown a small profit instead of a deficit.

If we were to maintain the state office, it became necessary to abandon the policy of maintaining the President of the Kansas Farmers Union on full time and salary, accordingly, we budgeted on the basis of one dollar per year and a per diem when it became necessary or him to transact the business of the Farmers Union.

Under present conditions we recommend the continuation of this policy until such time as our treasury (continued on page 2)

### Managers Hear Discussion On Financial Problems

Educational Farmers Union Work Seen as Need in Local Communities; Would Encourage Development of Credit Unions; Have Noted Speakers on Program

#### FROM OUR PRESIDENT

It is impossible for me to find words to express my heart felt gratitude and appreciation of the honor conferred upon me, when you elevated me to the Presidency of the Kansas Farmers Union.

I am aware of the burden of responsibility that is mine and that so much depends upon decisions that must be made affecting the Kansas Farmers Union, with its varied connections, with the problems affecting the best interests of our Farmers Union membership, the strengthening of our educational program, the development of our Junior movement, the sponsoring of additional cooperative business facilities to enable our membership to transact their own business through their own cooperative channels, encouraging the use of and expanding our marketing agencies already established, looking forward to the establishment of our own processing cooperatives, encouraging distributing cooperatives in the interest of producers and consumers.

It seems to me as though we should encourage the development of service cooperatives in the field of Cooperative Hospitalization, Medical Credit Unions and other service cooperatives based upon membership in the Kansas Farmers Union, fashioned after the plans of many Farmers Union states.

The needs of the farmers today are as great or greater than they were in the past. The Farmers Union is just and will meet the needs of our farmers in the marketing, processing, distributing and protective fields if we organize and cooperate together for our own protection.

Our immediate need is more members, more cooperatives, more Locals with family attendance, more Juniors with capable leaders to develop real leadership among our younger folks, more Junior camps and activities, real loyalty to our business facilities and the Farmers Union cause.

As your President, I am soliciting the cooperation of your Executive Board, your official family and our members.

I shall be so glad to meet with you in your Locals, your County or stockholders meetings or visit with you in your homes and am certain if we will all work together we can and will build a bigger and more effective and useful Farmers Union in Kansas.

Come, let us reason and work together.

J. P. FENGEL

#### INTO DAIRY CASE

##### Farm Organizations Fight Any Break In Dairy Laws

Kansas laws make it illegal to place any fat or milk in the butterfat in dairy products. Twenty farm organizations, including the Kansas Farmers Union, asked Judge Paul Heinz for permission, October 31, to intervene in the injunction suits Company of Litchfield, Ill., to test the validity of a section of the state milk law.

The company admittedly used coconut oil in products that are sold in cans, the products being barred under the Kansas law. The organizations contended in the motion that they are actually affected by the products will be placed on the market in direct competition with their own dairy products.

Cream taken from the skimmed milk will be placed on the market, they contended, all of which will tend to force down prices and will cause the Kansas dairy interests to suffer heavy losses. Records show that 151,844 Kansas farms are selling dairy products and investments represent almost a half billion dollars. Judge Heinz took the intervening motion under advisement.

#### HONORS TO 29 MEN

##### Are Many Members Eligible for 25 Year Pins

Special services on the Convention program honored those members who are eligible this year for 25 year service pins. The names of these loyal members are as follows:

E. A. Crall, E. H. Gladson, Ed Valcek, Henry Wiens, C. L. Tompion, Dave Coop, Herman Kohls, A. Ehlers, A. W. Boller.

Carl E. Clark, Fred Boehner, George Stradal, Homer Terpening, David E. Reed, Joseph Hein, W. W. Huggins, John F. Biehler.

Chas. F. Folkers, H. M. Deschner, Charles Pywell, Steve Myers, A. L. Larson, J. Albert Clausen, and Ed Worley. C. E. Huff was not present, but being eligible for a pin, it was directed that he be mailed one.

W. P. Lamberson speaks over WIBW Saturday, November 5, at 6:15 p. m.

## Official National Convention Call

Under authority vested in me by the Constitution of the Farmers Educational and Cooperative Union of America, I hereby call the National Union to meet at Madison, Wisconsin on November 15, 1938—to stay in session until all business coming before the convention is transacted.

JOHN VESECKY, President, National Farmers Union.

of committees and business in general. The Juniors of the Farmers Union will be given one whole evening Tuesday.

We request every state union to make special efforts to have a good representation present at the convention, both of members and Juniors.

The convention promises to be an epoch-making gathering of farm people, so make every effort to be well represented.



John Scheel

George Larson, president of the creamery association, also was introduced. "The Farmers Union is lacking in organization more than anything else," he said. When patronage dividends are small, the organization's membership too often falls too," he said.

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After appointment of committees, there was time for brief talks by visiting Farmers Union officials. J. M. Graves discussed the importance of the work of the National board, and called attention to the National Convention this month. He also gave some study to the government farm program, and pointed out that the administration of any farm act is

Members of the Farmers Union Managerial Association took part in discussing managers' problems at their meeting Tuesday afternoon, October 25. Several hundred were present at the meeting, and plans were discussed to strengthen the ties of the Association members and to develop a year-round program that would prove worthwhile.

Financial problems of cooperative associations was a topic for consideration from several angles. Harry Stephens, treasurer of the Wichita Bank for Cooperatives, listed three types of managers who commonly lead their businesses into difficulties. First, the cooperative is not a cut-rate business, he said, and must maintain safe margins for operating expense. Managers who do attempt to narrow the operating margins too closely will force hard competition and later have little capital to pay dividends, or to build up the capital structure and make expansion.

Against Grain Speculation Secondly, Mr. Stephens told of the managers of elevators who speculated on the grain market. Thirdly, there are the managers who have tied up large amounts in charge accounts, credit business.

Mr. Stephens emphasized that the cooperative bank worked toward the goal of establishing cooperative on a basis where they should have no need for borrowed money, except for seasonal loans perhaps.

Vance Rucker, marketing specialist of the Extension department, was the chief speaker in the evening following the banquet. There is a significant difference between the terms manager and management, he explained. The latter is the responsibility of the board of directors. It is the directors who outline the policies of the business and the broader direction of its operation. It is the responsibility of the manager to operate the business according to these policies. If either the manager or his directors neglect their responsibilities, the business suffers.

Manager vs. Management "Difficulties come when directors fail to direct," Mr. Rucker said. "The manager is not in a position to become management. However, after the directors do their job, let the manager do his job. Difficulties come when the directors try to do the managing."

He outlined a number of topics which come under the head of management: credit; control; membership; stock and its size; margins; and competition.

"If you want a man's business, don't give him credit," he said. "The credit structure is up-side-down, he explained. "We make the man who says cash, pay the bill! In addition, the independent dealer is set up to handle credit risks better, and the cooperative cannot compete for credit business."

He told a catching story to illustrate the problems of the manager. It was to show the difference between theory and practice. If a teacher at a blackboard makes a mistake of \$100,000 for instance, he can just wipe it out. However, if the manager makes a mistake of a small fraction of this, the manager is simply "wiped."

In closing his address, Mr. Rucker brought in the Crop Insurance program, recommending it as an insurance policy on farm business.

For Credit Unions J. D. "Coop" Kelly of the Colorado Farmers Union brought the credit problem into a brighter light by attacking it, not from the cooperative's but from the farmers' viewpoint. Mr. Kelly is credited with organizing more Credit Unions in rural sections than any other man in the nation.

"You can put your business onto a cash basis when you get your community into the habit of saving," he advised. "Study your community, and get your people to study how a Credit Union can solve their needs."

He told how the habit of thrift was encouraged in his home community, around Fruita, Colo., by the establishment of a Federal Credit Union. The evening of organization brought a collection of only \$14.75, but this amount was soon to grow regularly and rapidly. In time the farmers were in a position to start a grocery store, a meat market, then take part in the rural electrification program, and have their own cooperative electrical appliance store.

#### Need Educational Work

"The Value of the Managers' Association to the actual Farmer," was the subject of the address of Ross Palenske, state board member. Mr. Palenske pictured a sound cooperative movement as evidence in itself of its own value. The manager has the job of teaching cooperation, and his best approach to the job is through the program of the Farmers Union. It is to his interest to develop Farmers Union members, and encourage local discussion meetings; to give cooperation to the Junior program.

Miss Esther Ekblad, state Junior WIBW Saturday, November 5, at 6:15 p. m.

(continued on page 4)



## Junior and Juvenile Department

Juniors from 16 to 21

Juveniles from 6 to 16

**Junior Motto: "He loves his country best  
who strives to make it best"**

### PATRIOTISM

He serves his country best  
Who lives pure life and doeth righteous deed,  
And walks straight paths however others stray,  
And leaves his sons, as uttermost bequest,  
A stainless record which all men may read;  
This is the better way.

No drop but serves the slowly lifting tide;  
No dew but has an errand to some flower;  
No smallest man, each helping all the rest,  
Make the firm bulwark of the country's power,  
There is no better way.

### CONVENTION SNAPSHOTS

By Esther Ekblad

A splendid display of weed books made by the juveniles of the Johnstown Local, McPherson county. In the books were pressed weeds, samples of the weeds the juveniles found around their homes. Each pressed weed was identified. A few of the scrapbooks had little cellophane bags of weed seeds. My, we didn't know there were so many shapes of weed seeds. This juvenile class has been studying the Unit, "Destroy Weeds."

Juniors banqueting, singing, and clapping for their own songs. Mr. Vesecky said that shows we like our songs.

The attractive banner, "FARMERS UNION JUNIORS," given to the Juniors by Mr. Rex Lear of the Farmers Union Life Insurance Co.

Fifty and then sixty juveniles, and Leaders marching to the stage to sing, "Don't Give Up the Fight!"

A poster made by the juveniles and Junior Reserves at Seneca, Nemaha county, giving the history of the Farmers Union, and a beautiful display, spatter work of weeds, all mounted on black oilcloth, made by the same class.

Another interesting display, a tractor and a combine made by two boys from Marshall county.

The juveniles from Johnstown giving their peppy class yell.

Esther proudly wearing a new locket, a gift from the Juniors.

Juniors renewing acquaintances with fellow campers of last summer and finding so many things to talk about.

A telegram from Mrs. Gladys T. Edwards giving greetings to Kansas Juniors and Leaders.

## Report of State Junior Leader

By Esther Ekblad

This has been a year of many firsts in the development of Junior education within the Kansas Farmers Union. We have here tonight the largest gathering of Juniors and Juveniles that a Farmers Union convention in Kansas has known. Last year's gathering of Juniors and Juveniles at a Farmers Union convention in Kansas was a landmark event, and it was a privilege to be a part of it. We have given you a fine picture of the work being done. I feel there is little for me to add except to commend them for the work they have done. We could have done nothing.

A birdseye view of Junior work in Kansas shows a Farmers Union membership becoming more conscious of the need of an educational program.

### Dress Patterns FOR NEW COTTONS

8286

8990



8990, Ideal For The Growing Girl. Designed in sizes: 4, 6, 8, 10, 12 and 14 years. Size 12 requires 2 yards of 35 inch material and 6 yards of braid for trimming. If ribbon is used on sash, 2 1/2 yards are required. Price 15c.

8286, Envelope House Dress. Designed for sizes: 32, 34, 36, 38, 40, 42 and 44. Size 34 requires 4 3/4 yards of 35 inch fabric. 5 yards of 35 inch braid required for trimming. Price 15c.

Kansas Farmers Union  
Box 296  
Salina, Kansas

This is being brought about in many ways; through the publicity being given Junior activities in the pages of the Kansas Union Farmer, through field work conducted in behalf of Junior education, through the splendid cooperation of our cooperatives and others who are vitally interested in Junior education.

### Much Field Work

During the fall and winter following the State Convention last year, we conducted field work in the following counties: McPherson, Nemaha, Ellsworth, Stafford, Marshall, Riley and Crawford. Just recently Junior education was started in Shawnee and Geary counties. In each case a local leader was appointed to supervise and direct the work. To them much credit is due for the fine work that has been done.

As you have heard from the Leaders tonight, these young folks, Juniors and Juveniles, have been studying Farmers Union history, have been learning cooperative principles, have been enlivened local meetings with programs, a number of these here to-night attended our camp, and many Juniors are working toward earning one of the attractive Junior pins. The 4-minute speeches and the program that we have heard tonight testify that we have talent among our Juniors and young folks. Talent that the Farmers Union needs and talent that is needed in the building of a cooperative democracy.

A new and wise thought, a brave venture for the Kansas Farmers Union, was the Junior and Leaders Camp held at the Eureka Park, Manhattan, August 1-6. After attending and also hearing much about Farmers Union camps in other states, we were exceedingly anxious to bring the opportunities of a camp to the Juniors of Kansas as soon as we possibly could. When we first started formulating plans for the camp, we had no idea what the attendance would be; we had no idea in what manner the Kansas membership would respond to such an undertaking, but it was a thrill for us to note the response. Cooperative Juniors, Locals, and Junior Leaders got behind the project and made it possible for us to have an enrollment numbering some over fifty.

### Look To Annual Camp

Now after conducting a first camp, we have come to believe that camps form such an important part of the Junior educational program that they must become an annual affair. We are looking forward to the day when we will have not one summer camp, but several. Through our camps we can bring to our Farmers Union folk cooperative education, leadership training, with a pleasant vacation away from home edged in for good measure.

We endeavored to plan a camp schedule that would give a good balance of work and play. Mornings were spent in discussion classes, afternoons and evenings, in leisure time activities. At our evening assemblies we endeavored to acquaint the Juniors with the Farmers Union organization and its business institutions by having speakers from our statewide cooperatives visit our camp and speak to us. Each evening we

In Crawford County The Juniors held their regular meeting with the Girard local, October 5 in Warner's Hall. The local held their regular business then the Juniors conducted their interesting lesson on the first chapter in text, "The Cooperative Movement — Yours and Mine."

Thelma Hanshaw gave a 4-minute talk on "Cooperative Enterprises in Denmark." Francis Billard gave a 4-minute talk on "Captain John Smith." Miss Rudy tap-danced two numbers. Plans were made to have a stand at the corn shucking contest. The meeting adjourned to meet at the school house October 21. Refreshments were served.

A very large crowd attended the corn shucking contest October 18 at the C. C. Everett farm. The crowd was estimated at between 1500 and 2000.

The rain did not stop the corn shucking, but it made good for the Juniors in their stand. They sold hot dogs, pie, coffee, pop, and ice cream.

Francis Billard was the winner of the 4-minute talk contest held at the Convention at Salina October 26-28.

ELSIE CLAUSEN,  
Junior Leader

The regular meeting of the Farmers Union Juniors was held October 21, in the Emery School House.

Roll call was answered by 11 members. A report was made by the Treasurer, Francis Billard, Junior.

A committee was appointed for the next meeting. The meeting adjourned and games were played and songs sung. The next meeting will be November 2 with the Girard local.

MARIE KROG,  
Reporter For Tem.

### In Marshall County

A grand time was had by those who attended the Midway Farmers Moonlight Weenie roast, Friday night, October 14. Members met for their usual meeting at which an enjoyable program of singing, music by local orchestra, readings, tap dancing and shadowgraph were presented.

A Halloween Party was decided on for the Juniors and Local to be held Wednesday, October 26. Everyone come masqueraded, prizes will be given, we will join hands with spooks and ghosts. Bring Halloween lunch baskets and be prepared to fit your taste and be prepared to join in the fun.

Midway Juniors, Reserves and Juveniles will meet Sunday, October 23. Don't fail to attend; we have some important plans to arrange.

Junior night at the Kansas Farmers Union convention will be held on Thursday, October 27th at Salina. Let's all attend.

Folks, if you fail to have an organized Junior class in your Union Local, you are not getting the full value of your organization. Young folks will grow up to make a bigger and better organization if they are taught and they are also the very best cure for meeting sleeping sickness. Let's organize them now before they are grown men and women.

IVA KOEPP,  
Marshall Co. Leader

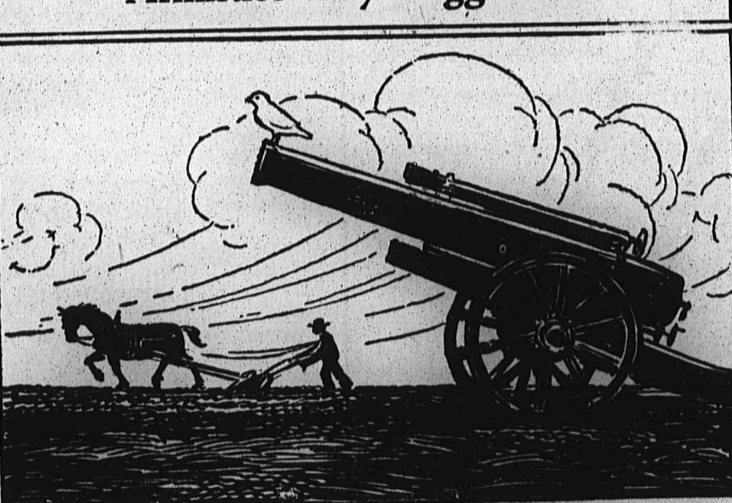
also had programs given by the campers that were of interest to outside visitors. One evening we had a pioneer ceremony at which time we brought to mind some things about the lives and work of men who built our organization. This ceremony brought to us who are younger, interesting information about the Farmers Union which happened before our day.

One evening we had a Model Local meeting. Naturally it was not model in all respects, as that would be impossible to accomplish with only a few hours for preparation; but we tried to incorporate into that meeting some of the things which we think should be a part of every Local

meeting. Community singing, a program, as well as a lively business session.

An hour to an hour and a half each evening was spent in learning singing games cooperative recreation. Much of our recreation today is competitive; in building a cooperative spirit among our people, we believe that our environment must also extend to our recreation. There is beauty and merriment in the folk games that is not found in many other types of entertainment; there is fun in them for young and old. There is a need for recreational leaders in every rural community; we hope that through our camps we may contribute toward the training

## Armistice Day Suggestions



By BETTY BARCLAY

Here are a few tips that will help make your Armistice Day meals memorable:

### Orange Walnut Cheese Salad

(Serves 4)

This salad combines translucent orange slices and segments with novel and flavorful walnut cheese bonbons.

5 or 6 oranges

24 halves of walnut kernels

1 small package (3 oz. size) cream cheese

Peel oranges, removing skin and inner membrane down to juicy meat. Cut one orange in slices. Cut out segments free from membrane for remaining oranges.

Let juice-covered salad plate center a large slice of orange. Arrange 3 groups of orange segments (3 segments to a group) around this orange slice. Moisten cheese with a little orange juice, shape into balls and press walnut halves into two sides. Place one of these walnut cheese bonbons between each group of orange segments. Garnish orange slices with strips of pimiento. Serve with any desired dressing.

Butterscotch Parfait

1 package butterscotch arrowroot pudding

1/2 cup brown sugar

1 cup water

4 egg whites

1/2 cup cream, whipped

Mix butterscotch arrowroot pudding with sugar and water; bring to boil, stirring constantly. Beat egg whites until stiff. Pour hot pudding mixture slowly over egg whites, beating continually. Cool and fold in whipped cream. Freeze in refrigerator tray about 4 hours. Makes about 1 quart.

Succotash

1 cup cooked, dried Lima beans

2 cups corn, fresh or canned

1/2 teaspoon salt

1/2 teaspoon sugar

1/2 teaspoon pepper

1 tablespoon butter

Combine ingredients and heat in a double boiler over hot water.

Social Ice Breakers

A sure fire recipe for party success is crossword anagrams, that lively combination of anagrams and crossword puzzle technique. Monopoly is still a game favorite for all the family. Children love "The Lone Ranger" and "Snow White."

At which fourteen persons were present, this year, you know the story, and now, what shall it be next year?

It never rains but it pours and upon the many surprises and thrills of the day there was heaped another one for your Junior Leader. Near the close of the banquet Clara Olson, McPherson, addressed the group and presented to me a lovely locket as a gift from the Juniors.

May I again, Juniors, express to you my sincerest thanks. As I wear the locket, it will always bring to my mind the fine and loyal Juniors who attended our first convention banquet, and it will also be as a symbol of courage to push on with and for Kansas Juniors.

Present Junior Program

Our Junior program at the auditorium began with the entire group, Juniors, Leaders and Leaders up on the stage singing "Don't Give Up the Fight" and after the song, all repeating the Farmers Union Creed together. The program was brought to a close in the same manner, all singing, this time, "Men of the Soil."

Two playlets were presented on the program that I am sure were greatly enjoyed. One, "The Wisconsin of the Johnstown local, McPherson county; the other, "Cooperation and Cars" was given by the Juniors from the Ellsworth Local. Both playlets told us in interesting ways that cooperation pays.

There were so many fine contributions to the program by the Juniors; I wish we could tell something about each, but space will not permit. We do say to all, thank you.

Four-Minute Speech Contest

The highlight of the program was the four-minute speech contest. There were five contestants, Clara Olson, McPherson, F. M. Riggs, Stafford, Frances Rosander, Lindsborg, Ruth Carlson, McPherson, and Francis Billard, Girard. Frances Rosander placed first and F. M. Riggs second. They will represent the Kansas Junior Department at the National Convention at Madison, Wisconsin, Nov. 15-17. They will report on Kansas Junior activities and take part in the meetings of the National Junior Committee. All of the speeches were outstanding and show that the Juniors in the Kansas Farmers Union are thinking. One contestant brought to our attention the problem of war and peace, and the others used cooperation for their topic. Juniors are proud of you; more power to you.

Memorial services for departed leaders in our Farmers Union were held Thursday afternoon during the Convention. Cal Ward, past president of the Kansas Farmers Union, now of Lincoln, Nebraska, gave the invocation. Tom Wells, Elmdale, gave a splendid talk in praise of A. M. Kinney, past secretary of the Kansas Union who died last summer, and Miss Cowger read two of his fine poems.

Fortunate in Teachers

We were very fortunate to have a splendid staff of instructors and director at our camp. It was our excellent great pleasure to have both our National President, Mr. Vesecky, and our National Junior Director, Mrs. Gladys T. Edwards, as instructors. I don't believe we really appreciate just how fortunate we are. Our dear Mrs. Leola Alkire of Wichita, and John Fengel did much to keep our camp running smoothly and in keeping the campers happy. We are grateful to the Workers Education Service of the Kansas Farmers Union for the services of J. O. Goedert in handicraft and sports. The Home Study Service of Kansas State College, lent their cooperation by arranging for a tour of points of interest at the college and by arranging for our campers to swim at the college gymnasium pools. We appreciate those acts of cooperation. To our State Secretary, Pauline Cowger, to Rex Troutman, to our cook, Mrs. Bayles of Manhattan, to all we owe a hearty thank you. A camp cannot possibly be the work of one man; a camp is certainly an undertaking that requires many hands working together.

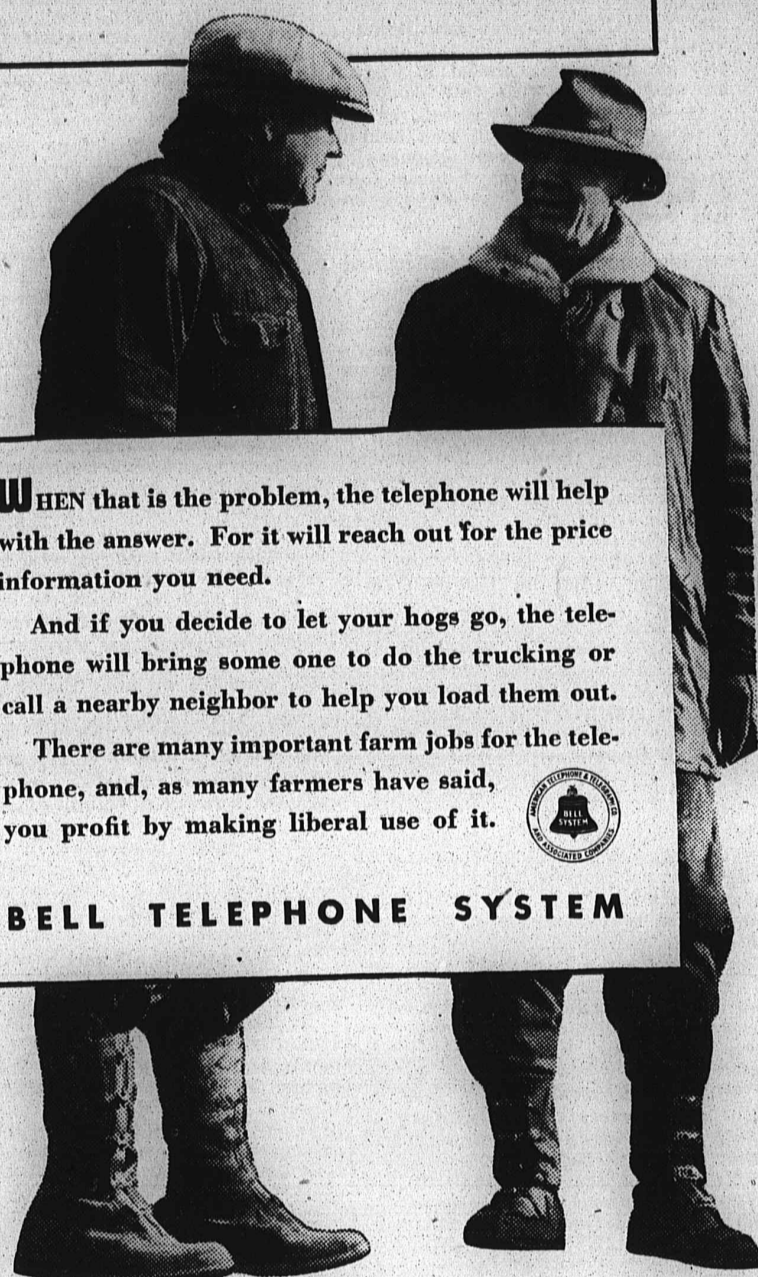
Our Junior and Leaders Camp was indeed the high light of Junior activity this past year. Around it friendships were formed; Juniors became acquainted with Juniors from other parts of the state; Juniors had the opportunity of becoming acquainted with our Farmers Union leaders, all of which brings us closer together; gives us a personal interest in the actions of our leaders, and tends toward making us willing and enthusiastic cooperators. May our camps increasingly give inspiration and also an education that will enrich our lives.

The All-State Farmers Union Camp was held at Estes Park, Colo., July 13-23. Six Kansans attended that camp: Mr. Vesecky, Marie Vesecky, Miss Cowger, Thelma Wampe, a Junior from Nemaha county; Howard Oman, a member from Riley county, and myself. Eighty-six Juniors from eight states attended that camp. There in the gorgeous and magnificent mountains of Colorado we studied the state lines. That experience did something for us. It brought us, the Farmers Union youth from many states, closer together. Unity, we need it today if we ever did. Through invention and scientific discovery, we have become so dependent on each other that we surely need to know each other better. May our Kansas Juniors and Leaders attend All-State Camp next summer in the environment of the Black Hills.

Look to the Future

We are ready to begin a new year, a year in which our aim shall be to get many, many more of our Kansas farm youth interested in the

"I don't know whether to  
hold my hogs or sell now"



WHEN that is the problem, the telephone will help with the answer. For it will reach out for the price information you need.

And if you decide to let your hogs go, the telephone will bring some one to do the trucking or call a nearby neighbor to help you load them out.

There are many important farm jobs for the telephone, and, as many farmers have said, you profit by making liberal use of it.

BELL TELEPHONE SYSTEM

Farmers Union. We shall use every advisable method to speed the message along. After all, Juniors, we are the "Generation that can't run away." Are there frontiers for us such as the west was for our fathers and grandfathers? Yes, indeed there are, but we must find them right here. A statement I heard this summer impressed me very much, it was, "There is nothing permanent in the world except change." To escape the evils of an economic system our change will not be to the wilds of the west, but our change must be right where we are. Shall we be pioneers in the cooperative method which has as its core the golden rule: Juniors, let us not rebel against change, changes will come, and if we do not direct them, they will be made for us, and we fear they are being made in many countries.

May we go home from this convention and take a look at our Locals under a microscope; let us face our home situations truthfully, and really find out what it is our Locals need to give them pep and vigor. We are ready to play doctors with you and help prescribe the medicine. We recommend the use of the Farmers Union Program Service which will come to you each month with material both educational and entertaining to make our Farmers Union programs something of which we are very proud. We recommend group discussions on topics of current interest to the farmer; and above all we recommend that all Locals become truly democratic and restore the Farmers Union to one of its original purposes, that of being a family organization. Start immediately with Juniors and Juniors. Don't let little obstacles which loom so large in the distance prevent you from starting this worth while youth work. Do not deny your sons and daughters the opportunity of Farmers Union education that not only prepares us for membership but which also aims to bring us a much clearer understanding of how we fit into the world picture today.

Let us march on!

## Quality

HAS NO REAL  
SUBSTITUTE

"Cheap" Paints  
Were Never  
Manufactured  
to Save Their  
Users' Money



Beautiful and protect your house this fall with good paint. To buy cheap paint is false economy. The high grade of the ingredients used in KFU QUALITY PAINTS and their skillful blending make them satisfactory for every purpose. The hard tough finish of this full-bodied paint will hold its gloss through years of sun and wind and rain and snow.

These paints may be secured in a wide variety of lovely colors. Plan to do your painting this fall as the weather is usually settled, temperatures are right, insects and bugs have gone, and the wood is summer dried.

### "KFU" QUALITY PAINT PRODUCTS

House Paint  
Bar Paint  
Screen Enamel  
Utility Varnish  
Varnish Stains  
Shingle Stain  
Aluminum Paint

Porch and Floor Enamel  
Four-Hour Drying Enamel  
Tractor & Implement Enamel  
Semi-gloss Enamel  
Flat Wall Paint  
Quick Drying Interior Gloss  
Special Orange Paint

Ask Your Local Farmers Union Dealer for  
KFU Quality Paint Products

Distributed by

FARMERS UNION JOBBING ASS'N  
Kansas City, Mo.

## State Secretary's Report

By Pauline Cowger

Friends and fellow workers: I felt, in making this report this morning, that perhaps you would like a brief synopsis of this past year that I have served as your state secretary. I have enjoyed the work, and while I am pleased and happy to make this report to you my pleasure will be greatly increased if what I have done meets with your approval.

In November, I attended the national convention which was held in Oklahoma City. It was encouraging to see so many of our Kansas folks at that meeting. If we stay in our own community, we see only that the local meetings of other communities, the county meetings, the state conventions, and the national conventions, we learn and come to realize that those other people have problems that are just as serious as our own; that they are similar all over the country. We do all have a mutual problem, and it is quite startling to come to know some of the other states and sections of our country.

I have endeavored at all times, to handle the routine of the office as I felt each of you would wish. As there have come in inquiries and questions, they have been answered to the best of my ability. As there have been requests for speakers, and membership work out over the state, I have endeavored to supply forward the aims and purposes of the Farmers Union.

**Increase in Membership**  
In figuring the dues paying members of this year, 1938, as compared with last year, there are now more members who have paid dues this year. And, this in the face of the drought in some sections of the state, and the tragically low prices for farm products. I do feel that this is encouraging, and that if we could so organize our local groups as to make a membership drive as to have members would be added to the rolls. These people really want to join the Farmers Union, but they don't want you to invite them, so they will know they are going to get you.

In those places where there are county organizations, this could be done with the County Union assuming the responsibility, and selecting, with the cooperation of the local officers, a committee for each locality. I wonder how it would be to have a certain day set aside—perhaps as Home Coming Day—when these teams or committees called on their non-member neighbors, and urged them to become identified with this greatest of all farm organizations. It might be an idea, at that same time, for the secretary in our localities to collect the 1938 dues. You know, this is still 1938, and many members are yet paying those dues, but dues become due on January 1, and if you get them paid a little ahead of that date, then you don't have a whole year about them again for a whole year. No doubt a good many local secretaries would be glad to get their dues collections made early in the year, too.

The constitution and by-laws of the Kansas Farmers Union states the dues to be collected are \$2.75, of which amount \$1.95 is to be sent to the state office, and 80c is to remain in the local treasury. I have heard reports from a few places, that they have decided they didn't need that 80c so were not collecting it this last year. In checking over the record, it is in these very localities where we find the interest lagging, local meetings not being held regularly, and members dropping out. With that 80c, you would have a small sum to carry on the educational and organization work of the local. You could have money to help pay the expenses of a state worker to come into that community for meetings. You could have an oyster supper, or some other evening program—for members only.

**For Local Activities**  
In some places they have invited in all the neighbors when they had these extra dinners, or entertainment, and those neighbors have commented "why do I need to join the Farmers Union, they always invite me to their meetings any way, and I don't have to pay any dues, either." We do want those friends and neighbors to know of the organization and its many advantages, and have them become identified with it, but we do not want to give them all the advantages, without them accepting some of the responsibilities.

The Illinois Farmers Union at their annual convention, raised their dues to \$5.00 a year. I would not suggest that such action be done here, but I do believe that our Kansas dues are quite nominal, and that the membership will pay them. The matter is in the year when the dues are brought to their attention. At \$2.75, one can almost pay two years dues in Kansas compared to Illinois.

Mr. Patton told you last night of the fine growth in membership of the Colorado Farmers Union. We share with them, their encouragement and pleasure at this indication of interest among the farmers of Colorado.

The report of the North Dakota Farmers Union shows they have had a 34 per cent increase in membership this year, over last year. The Oklahoma Farmers Union has the largest membership these states take the lead. I do not believe we will, but that we will each get busy in our own communities, and that the report of next year will show a much larger increase in membership than it does this year.

I have faith that the Kansas Farmers Union will continue to go forward and that a stronger membership will be built up, so the organization can render even a greater service than we have in the past, in helping to bring about equality for agriculture to the same level as that of other industries.

**Attends All-State Camp**  
In July I went out to the All-state camp at Estes Park, where there were about 150 young people and leaders from the different states meeting together and discussing problems which were pertinent to all of us.

Breakfast was served at 6:30 every morning, and from then until about 10:00 p. m. every moment of the day was planned. Mornings were devoted to classes, with outstanding Farmers Union leaders, where different subjects of vital interest were followed and discussed. The afternoons were given over to training and classes in recreation—games, leadership, etc., with the programs and play time in the evening. It was the busiest 10 days I've seen for some time.

During the last four days about 50 additional people arrived, and the adults were interested in the National Board meeting, and a Farmers Union officers' conference. State officers in all the Farmers Union states had invitations to attend this conference, and here the common problems of all were talked over. It was most interesting and I will say, quite enlightening. Of course, you know what we Kansas people would be interested in—but one man there remarked that all we talked about was wheat, wheat, wheat, and then corn, corn, and what they meant while the people in his state milked cows and made cheese, and sold butter.

Another section was having trouble with their fruit pickers, and that was a real problem. Well, of course you will say we can't be bothered with that—but they are our neighbors, and what is bothering our neighbor is also our problem—and, too, wouldn't we miss that fruit? In conversation one day, you know how people get to hating one person, and they did not have jealousy or prejudice, the fruit was so exorbitant when you bought it, and the sugar also, and the climate was such that not much fruit grew in that locality. I imagine most of our Kansas people have glass of jelly or preserves on their table whenever they want it.

Do we realize all our advantages and wonderful opportunities, and are we grateful, as we should be? In August the Kansas Farmers Union sponsored the first Junior Union camp, and it was a success. Ask any one of the 52 young people who were there. You will listen to a Junior program this evening in which some of those campers take part—and several of them are going to give you their impressions of the camp.

Back a number of years ago, when Mrs. Loretta Ritters was employed in the state office, there was a department in the Kansas Farmers Union—Aunt Patience. There were a number of young people enrolled in that group and considerable interest. No definite outline for that year, young people, was worked out, and they were not going to be a part in the local meetings, so the movement gradually dwindled.

**Encourage Junior Work**  
About three or four years ago it was revived—and last year Miss Esther Ekblad was added to the staff, as state Junior leader. She was able to go into some communities last year and work with the young people, and with the adults to the people, and the movement as gathered momentum. We are hoping that this movement, there will be many calls for her to come into your different localities, and counties, and stay with you several days and really get the Junior Farmers Union organized. Will you please contact the state office as soon as possible time when she can come into your county and lend this assistance?

We know that the people who are here now, and those active in the leadership of your communities will not always be able to carry on, and their places will be filled by those who are growing up. With this understanding of the Farmers Union and the guidance which you can give them, they will be saved many of the pit-falls and mistakes that have been yours. It is indeed a very great privilege that we have to show them the way, and know that the real Farmers Union with its traditions, aims and purposes will go on and on.

These are alive and have being, and will live on. Through various activities in the mental and physical world, form can be disintegrated or temporarily demolished, but the consciousness of the individual is eternal. And, these young people will carry on.

Last week I was asked to be one of three judges to select the winners in Kansas Safety Council work this past year. No doubt you have seen some publicity where these young people were rewarded for their work in safety. As I checked over those scrap books, and essays, which our farm youth had compiled and written, I was very much impressed at the opportunities our localities had in this safety program. Especially should the Insurance Company be vitally interested.

**Opportunity for Locals**  
In one locality these some 20 young people had checked hazards of their neighborhood, not only fire but road hazards, and then several months later, had gone around to those same places and taken pictures with the kodak to show how they had been corrected.

When writing the state office, may I remind you to address your letters to box 296.

I wonder how many of you are secretaries of your local union. If we have a few spare moments during this convention, I hope it will be possible for us to all meet together and talk about some of your problems—and I feel sure that you have a few.

You know, the state constitution and by-laws provides that the local shall pay the Secretary not less than \$1.50 per year, and in some places I believe they pay less. Local dues. Then, it's reported that in some other locals they give him no remuneration. Your local secretary really has a job and a responsibility. Upon him, the President and the Program chairman rests much of the activity and responsibility for a successful local. In some states the local secretary receives a certain percentage of the local dues, so it is to his interest that the money members be kept paid up, the larger will be his pay. Have you ever tried that plan?

I want to assure each and every one of you of my desire to be of service in every way possible. I believe I realize the full significance of our work, and do appreciate the loyalty and understanding that you have for the Kansas Farmers Union.

I hope you will write the state office at any time, on any question, when we can be helpful.

### OVER FIVE HUNDRED ATTEND THROUGH THREE-DAY MEET

(continued from page 1)

**Good Auditing Services.**  
T. B. Dunn, secretary-manager of the Farmers Union Auditing Association, reported on the operations of his organization. Primarily a service organization, the amount of its profits, between five and six hundred dollars, is of little significance except to indicate the association's soundness.

"When anything is organized because there is a real need of it," commented H. E. Witham, president of the Auditing Association, "there is usually a firm, sound foundation." The Auditing Association was organized 21 years ago.

H. E. Witham, general manager of the Farmers Union Jobbing Association, was introduced as manager of the world's biggest grain marketing agency.

In 1937, the association handled 5,313 cars of grain, in addition to a half million dollars' worth of merchandise, and made a saving of \$96,782.85 for its members. During the first nine months of 1938 it has marketed 6,959 cars of grain for its members, an increase of 79 per cent over the same period of 1937.

**79 Percent Grain Increase**  
"Our own agency has made many improvements on the terminal market through better weights, grades and requirements for federal inspections. When the board of trade was first organized there was no producer representation."

Defining himself and other employees at the Jobbing Association as the "hired men" of the Farmers Union, he called attention to the importance of volume of business in gaining for the organization high prestige and influence.

"We are going to continue to try to give you the best service on the market—in grain and merchandise business," he assured those at the convention. "You should be proud of what you have done, the building of your Jobbing Association."

While the report of the live stock stock board, which was on the stage, and while the auditing association's report was given, the association's directors were on the stage; likewise with the Jobbing Association. Many of these directors were called upon for short talks.

A half hour broadcast was shared by the various state-wide Farmers Union businesses from 3:45 to 4:15 p. m. over KSAL, the Salina radio station. Listeners of the broadcast were offered the services of associations sponsored by the Kansas Farmers Union.

G. E. Creitz, manager of the Farmers Union Realty Company, told his members, "As associated with the land, their mineral rights in their lands were getting comparatively high rentals on their leases. He also discussed the oil wells in production on pooled land, and explained the taxation problems that faced the company."

G. W. Bushby, manager of the Farmers Union Mutual Insurance Company, told of the increasing number of policies his company is writing, and how the company has steadily increased in size during its nearly 25 years. The reason, he believed, was the satisfactory service the company gave, and the economical rates for protection.

Rex Lear, manager in Kansas of the Farmers Union Life Insurance Company, told how this company is rated with an A plus by reputable services. Rural people are better risks than city people, he explained, and the Farmers Union Insurance Company took note of this fact in fixing premium rates. On the other hand, the company's reserves were ample, and under local and union supervision. The company is 16 years old, being established in October, 1922.

H. G. Keeney, president of the Nebraska Farmers Union and also head of the Farmers Union Live Stock Commission Company, South St. Joseph, Mo., gave a brief report on this latter company. A net saving was made last year. A net saving was made last year. A net saving was made last year.

While Foreign Nations inflated and gave their farmers \$1.75 for wheat, the U. S. Federal Reserve Board deflated and took 12 bushels of wheat at 25c for a Debt Contracted on a basis of one bushel at \$3.00.

We had little of surplus until the Farm Board held the U. S. Surpluses in the U. S. A. for 2 years, letting our competitors sell and pay U. S. industry that has helped destroy the U. S. Farmers' Foreign Markets.

**Vote for Clyde Reed—**  
Rugged Individualism and Foreign Markets for the U. S. Farmers.

FRANK WALZ,  
Hays, Kans.  
(Advertisement)

HE HAD THE NERVE TO OPPOSE LEGGE AND HYDE in their campaign to curtail American Production, letting Russia sell her wheat on the Foreign Market and pay U. S. industry for Machinery sold to the U. S. Farmers who have been sold down the river for the benefit of American industry ever since the Federal Reserve Banking Act was passed.

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ings, moving right along over difficult spots without shifting, less frequent changing of oil in the crank case—these are just a few of the many advantages Homer discovers by using his rejuvenated tractor.

"I'm not and busy as Homer is with the usual round of spring chores, he finds time to question Hank about the subject of fuel for his tractor. "You've been telling me to burn a good grade gasoline," says Homer, "and I've had fine results. But why is this necessary? For that matter, aren't there fewer units in gasoline than in some other fuels?"

"Yes, that's so," replies Hank. "But would you feed your horse straw just because it's cheaper and there are more heat units in it than hay or grain? Some fuels do contain more heat units per gallon than gasoline, but your tractor cannot convert those heat units into useful work!"

"Just bear in mind that you are not buying heat, but power. In that way you'll get the most out of your rejuvenated high compression tractor by using regular-grade gasoline."

### 4 Overseas Phone Calls At Once Provide A Thrill

An overseas telephone call is an event in most telephone offices outside of the larger cities. Four such calls in a single day would be something noteworthy in most American cities, but four overseas connections at one time at the normal rate of the standard telephone company, hundreds and even thousands of miles apart, might easily fall into the "believe-it-or-not" category.

But this is exactly what happened recently one afternoon in the Washington, D. C., long distance office. One of the connections was an incoming call from London, another was an outgoing call to Paris, the third was an outgoing call to Juneau, Alaska, and the fourth was an outgoing call to Buenos Aires, Argentina.

The conversations with London, Paris and Buenos Aires were handled via New York and radio telephony, and the one to Alaska by way of Chicago, Seattle, and radio telephony.

Instead of weakening the New York Yankees, Col. Ruppert sagely remarks, why not build the other clubs up to their strength? There you are! And we'll bet he's another who doesn't understand the current farm program.

The United States Post Office has developed and begun distribution of the first "family packet" of postal supplies ever sold in this country. The packet, which sells for 20 cents, includes four two-cent stamped envelopes, five penny postage stamps, six one-cent stamps. The packet is designed primarily for rural families which are out of touch with postal stations. In advertising the packet, the department will urge American people to write more letters.

Cooperation cannot permanently succeed without cooperative education. That is the purpose of the Farmers Union.

### DAIRY PRODUCTS LEAD

Dairy products are the most important of the "protective" foods, so-called since they provide an abundance of essential nutrients lacking in many staples of the daily diet. Milk, butter, ice cream and cheese

Letter To The Hays News  
VOTE FOR CLYDE REED  
and Rugged Individualism

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all have protective qualities. Eggs, green and yellow vegetables and fruits are also protective foods, but dairy products are the leaders.

Striking proof of the value of the protective foods is offered by American boys and girls, says the National Dairy Council. Compared with similar groups of young adults 20 years ago, the modern youngster has increased stature, better color, better skin, improved figure and stronger teeth. This improvement is due to more adequate nutrition and to the important position in the diet of today of milk, butter, ice cream and cheese.

Calcium, one of the very important mineral elements in the diet, is furnished for the most part by dairy products. Their importance as a source of the essential vitamins is well established. Approximately half of the vitamin A in the normal diet is supplied by the dairy foods.

How inviting but nutritive dishes can have the "protective" factor of dairy products is illustrated by these recipes:

### FOR FRIENDLY TRADE

Norwegian Statesman Cultivates Better Business Relations

Carl J. Hambro, president of the Norwegian parliament, speaking in Superior, Wis., said that the Scandinavian countries do not look upon a great world war between two philosophies such as fascism and democracy, and are not preparing for any such showdown. They are cultivating friendly relations with all nations. They believe in cooperation, he emphasized.

"We could subsist without imports," he said, "but we don't believe in it. We have no faith in the idea of self-supporting nations. We buy and we sell."

If England, through her might, holds the balance which gives her the power to police Europe and Asia, she must start thinking more about her moral duty and less about her commercial position.—Salina Journal.

### POINTERS ON PEDICURES

How do we abuse our feet? They carry us about on our errands, take us to work and to pleasure. For this we give them, not the regular care they need, but a little grudging attention when they ache so persistently that it becomes impossible to ignore them.

If the pores become clogged and so are prevented from allowing perspiration and waste matter to pass through your general health suffers. The daily bath helps to keep the pores open, but mere soaking in the tub is not enough. The feet should be scrubbed thoroughly with plenty of warm soapsuds at least once a day and the cuticle pressed back. It is best to cut the toe nails straight across to prevent ingrowing. The skin under and around the nails should be cleaned regularly and thoroughly for it is here that the germs of athlete's foot may lodge.

When you've stood on your feet all day and expect to make them dance for you in the evening, treat them to a 15-minute soak in warm soapy water, dry them with a clean, fresh towel, and change to clean stockings.

Stockings play a big part in the well being of feet provided they are kept clean and whole by washing after each wearing.

Make the once-a-week pedicure as much of a habit as the weekly manicure. Clean, well-cared-for feet go

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