



THE KANSAS UNION FARMER

Organization

Education

Co-operation



VOLUME XXII

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MEMBERSHIP CAMPAIGN GROWING IN VOLUME

UNION POOL TO PROTECT FARM MINERAL RIGHTS

Co-Operative Royalty Pooling on Osage Plan Launched by Kansas Farmers
—To Acquire 500,000 Acre Spread in States

A new and promising Farmers Union service in the protection of the mineral rights of landowners through co-operative pooling of oil royalties, is announced with this issue of the Union Farmer.

For several months officials of the union have been carrying forward negotiations looking towards the creation of a co-operative oil royalty pool for the members of the Kansas Union and by other farm groups in Oklahoma, Texas and New Mexico.

A contract with the same organizing groups that are forming the Oklahoma, Texas and New Mexico pools has been signed by the officials of the newly incorporated Farmers Union Co-operative Royalty Company of Kansas. This contract, taken together with the by-laws, and charter of the company make it one of the most attractive proposals which the union has ever had to offer to its membership.

Full details of the pooling plan will be announced later and all interested members will be sent descriptive literature upon application.

Briefly the plan contemplates doing for the independent landowners of Kansas what the famous Osage Indian pool has done for the Osage Indians of Oklahoma. The identical plan being followed is that which has already started two dividend paying pools in Oklahoma and Texas. Briefly it is the principle of risk-sharing collective bargaining and diversification familiar in insurance and co-operative enterprise. A great number of farmers in prospective oil territory now "wildcat", pool a part of their holdings and agree to share equally, acre for acre, in all the proceeds from mineral rights that come into the pool. The oil is not divided until it gets out of the ground while all lease, and bonus money is similarly divided. This is the method that has made the Osage nation the richest people per capita in the world. Each Osage tribe has received over \$100,000. The tribal income last year was \$7,500,000 and the end is not in sight.

The Osages pooled their land and all proceeds went to the United States Treasury and was apportioned equally to 2229 Indians.

In the Farmers' Union pool the same plan is adopted except that a prominent national bank will act as fiscal agent. Its small fee, plus the oil tax will be the only operating expense the company will have.

The Kansas pool will consist of 2229 headrights. Under the contract with the Oklahoma group of organizers each headright will represent an 80 acre interest undivided in 160 acres or more. At first these will be accepted generally throughout, any Kansas territory recognized as potential oil territory. Acreage with a high royalty value today will be accepted on equal terms with more wildcat acreage which, in the opinion of geologists, will have a high royalty value during the lifetime of the pool. The pool is built on the basis of 50 year term royalty and the experience of the oil industry that the low-priced royalty of today is the high-priced royalty of tomorrow makes this method of pooling fair and prevents any possibility of discrimination.

No officer of the company receives any salary, nor does the company have any operating expense whatsoever. It drills no wells. All expenses of organization are paid by the assembling group in exchange for a 25 per cent undivided interest in the pool. The cost of assembling the acreage of this group is estimated at \$100,000. This money can never be repaid to them until they have earned \$500,000 for the pool.

Estimated earnings based on experience statements show that without a drop of oil the pool should pay out as a good conservative investment on the value of royalty pooled.

Officers of the Kansas pool are:

Officers and Directors
C. E. Huff, president, Salina.
C. E. Huff, vice-president, Salina.
C. A. Broom, secretary, Salina.
Thos. B. Dunn, treasurer, Salina.
W. J. Spencer, director, Saint John.

Consulting Geologist
Irving Perrine, Oklahoma City, Ok.

State Manager, C. E. Creitz, Salina. Following is a statement to Oklahoma Union farmers issued recently by John Simpson, union president in that state, regarding the prospects of the Oklahoma royalty pool:

"About a year ago, I became fully convinced that the co-operative royalty pool plan of the Panhandle Company was sound in every detail, and within a few years would prove of great benefit to the shareholders. I commenced securing royalty that I could exchange for shares. I have kept this up until I now own the limit, which is ten shares in the Panhandle Co-operative Royalty Company, and also the limit of ten shares in the Farmers Union Co-operative Royalty Company. These twenty shares have cost me the price of a good eighty acres of land, but I have already been offered double what I paid for them, and if I could not replace them I would not now take ten times what they cost me. I firmly believe that within ten years every dollar these twenty shares have cost me will be worth \$100.00.

Many farmers are now sending in deeds to a half interest to the mineral rights of an eighty acres of land and are being turned down because that pool only has a few shares left and the officers are very choicely in what they accept. The same condition will soon be true in the Farmers Union Co-operative Royalty Company. I expect to see within twelve months many of our members trying to get a share in the Farmers Union Co-operative Royalty Company and being unable to do so, because they have put it off too long."

John A. Simpson.

FARMERS ELEVATORS IN GOOD FINANCIAL CONDITION

Based on the thorough survey made by the U. S. Department of Agriculture, and so often referred to, the average condition of farmers' elevator companies is splendid according to a statement published in the Farmers Elevator Guide of Chicago.

The statement calls attention to the fact that while "the average paid up

GOOD NEWS FROM MARSHAL COUNTY—THE COUNTY HAS BEEN DIVIDED INTO DISTRICTS AND THE COUNTY UNION IS OFFERING PRIZES FOR THE LARGEST NUMBER OF MEMBERS

THEY MEAN BUSINESS IN THAT TERRITORY

Congressman James G. Strong Is in the Campaign. Mr. Strong Is Urging the Farmers Everywhere to Join a Farm Organization—Mr Strong Says in a Letter to Mr. Huff:

"I am now expecting to return to Washington sometime between the 10th and 20th of October. I am to make three and perhaps four talks at night meetings for the Committee that is putting on a drive for membership for the Farmers Union in this county.

"At the last quarterly meeting they divided the county into two districts and offered a prize for the most memberships received. I also offered a prize of \$25.00 for the local bringing in the greatest membership and I suggested that this be confined to the ladies, for I frankly believe that the women can have a large influence in getting the men to join and attend their farm organizations.

"Three weeks ago I accompanied the farm management tour put on by the Agriculture college and the farm agents, through the counties of Cloud, Ottawa and Dickinson and spoke at the noon meeting where we always had a large gathering of both country and town people. I stressed the need of the farmers to lend their assistance to a co-operative movement by joining their farm organizations.

"I THINK NOW IS THE TIME TO PUT ON A DRIVE FOR MEMBERSHIP."

Mr. Strong is author of the amendment to the Tariff Bill now before Congress, taking away the milling in bond privilege on Canadian wheat milled in this country and then exported. This will provide additional markets for Kansas Wheat and Flour.

capital stock of these companies is \$17,105, the average earned surplus is \$7,424. The total surplus for all companies the country over is \$27,000,000.00.

"These companies paid dividends averaging 5 per cent on the capital stock which totaled \$3,000,000.00. They paid in addition "patronage dividends" totalling \$4,000,000.00.

"The last report was made for 1926-1927. At that time these companies owned by the farmers had paid up capital stock amounting to \$60,000,000.00 and earned surplus of \$27,000,000.00 in dividends.

"A farmers' marketing movement over fifty years old, worth at that age \$87,000,000.00 and paying \$7,000,000 in dividends is well worth while."

No man ever sank under the burden of his day. It is when tomorrow's burden is added to the burden of today that the weight is more than a man can bear. Never load yourself so. If you find yourself so loaded, at least remember this: It is your doing, not God's.—MacDonald.

Small is the use of those people who mean well, but who mean well feebly.—Roosevelt.

Notice to Members!

CALL FOR THE TWENTY-FOURTH ANNUAL MEETING OF THE KANSAS DIVISION OF THE FARMERS EDUCATIONAL AND CO-OPERATIVE UNION OF AMERICA, WHICH WILL BE HELD AT PARSONS, KANSAS, OCTOBER 30-31, NOV. 1, 1929.

The Kansas Division of the National Farmers Union will convene at Parsons on October 30, 1929 at 10:00 a. m.

The Board of Directors of the Farmers Educational and Co-operative Union will hold a meeting on Monday evening, October 28, 1929 at 8:00 p. m.

The Farmers Union Managerial Association will hold its meeting on Tuesday, October 29, 1929, at 1:00 p. m.

Tuesday evening will be a general get-together meeting.

Wednesday morning, October 30, 1929 at 10:00 a. m., the Farmers Union will convene in annual session and with a few intermissions will continue in session until all the business necessary to come before the meeting is transacted.

Thursday morning the Convention will proceed to nominate its officers and two directors. One director from each of the Fourth and Fifth Districts.

Friday morning will be election of officers.

Delegates to the Farmers Union annual meeting are requested to have their credentials in the hands of Secretary Kinney five days before the date of the annual meeting.

BASIS OF REPRESENTATION

1. One delegate for each local union in good standing in the State Union, October 25, 1929.
2. One delegate for each county district union in good standing as above. A county and district union to be in good standing must have five or more local unions in good standing in the state union October 25, 1929.
3. One delegate for each county or district union in good standing in the State Union, October 25, 1929.

All delegates must have credentials of the organization they claim to represent.

A delegate must be a member in good standing of the organization he is elected to represent at the Annual Meeting.

DELEGATES ARE REQUESTED TO SEND THEIR CREDENTIALS TO A. M. KINNEY, STATE SECRETARY, SALINA, KANSAS, AT LEAST FIVE (5) DAYS BEFORE THE DATE SET FOR THE OPENING OF THE ANNUAL MEETING.

C. E. HUFF, President.
A. M. KINNEY, Secretary.

NOTE: If the delegates will kindly mail in their credentials then we can list them and thereby assist the credentials committee and make the work much less for them than it will be if the delegates bring in their credentials to the meeting.

DELEGATES' CREDENTIALS

The Farmers' Educational and Co-operative Union of America

This is to Certify that Farmers (Delegate)

P. O. Address..... (Alternate) who are members

P. O. Address.....

in good standing of..... Union No....., State.....

were elected as delegates to the Twenty-Fourth Annual Meeting of the Farmers' Union which meets at Parsons, Kansas, on October 30, 1929.

..... Secretary

..... President

UNCLE ANDY SAYS:



Farmers are patiently waiting. They are withholding judgment. Preselection promises are not forgotten. Their realization is fully expected. We betide the man or party that fails to keep faith.

Our much discussed farm relief is coming awfully slow. Just now the farmer holding wheat needs the patience of Job.

With no world's surplus in sight better prices should be expected. A very little bolstering of Chicago market by our big board would turn the trick. Even a statement of their intentions to do so would start things.

But not an encouraging word comes. Rather they prate of reduced acreage and orderly marketing and such. All of which doesn't ruffle a hair on the speculator. The bulls and bears just keep on playing with the market as usual, the farmer hoping and praying.

The Agricultural Senate committee has just finished examination of members of the big board as to their fitness. Their confirmation or rejection by the senate will come soon. It is expected they will all be confirmed.

To our way of thinking they are a rather poor lot, and made a poor showing before the committee. Not one of them seemed to comprehend the farm situation or to show a disposition to do anything practical any time.

They are not the class of men who have been studying and leading in farm organization work, but rather of those who have been holding back and obstructing our plans for effective farm relief.

They, the big board members, may think the course they are pursuing will serve President Hoover best, when in truth they are helping dig his political grave.

Mr. Teague the first member from California (and by the way a Kansas man) talked rather encouraging as to what they would or could do. He felt called on to apologize for McKelvie and thought he had been misunderstood.

Schiller of Wisconsin also made a hopeful showing representing the dairy interests. McKelvie of Nebraska showed such a stupidly cold blooded interest in the grain farmers it was positively disgusting. McKelvie has antagonized our every movement for so long that he just can't get over it. We still hope he will fail of confirmation.

Looking to the bright side of it, the committee of 16 to organize a terminal buying and selling corporation have reported their plan to the big board, which in the main seems to be acceptable. They are just waiting the word to go. Their chairman, Mr. Settle, says they will be ready to do business within 30 days.

If we had the class of men on the big board that are on this committee of 16 they would have been on the Chicago market doing business before now. But such is politics and such also is fate.

The big board is inclined to blame the co-operatives for the delay in their not agreeing. Mr. C. E. Huff, a committee member, says it isn't so. That the co-operatives have agreed remarkably well all things considered.

It is idle to blame farmers at this stage of affairs because we don't just know yet what's wanted of us. Let them give us an objective to work to. Let them show farmers that it is to their best interest, that there is money in it to get into their organizations and to co-operate and my guess is they all get together so quick it will surprise the country.

As previously said perhaps the big board will be braver after they are confirmed by the senate. They will be sure of their jobs then at least during good behavior. We can perhaps educate them into doing something worthwhile.

A. S.

A RESOLUTION AS PASSED BY THE UNION OIL COMPANY

Whereas, C. E. Brasted, for many years a leader in co-operative movement, has resigned as Secretary of the Kansas Farmers Union on account of ill health,

Be it Resolved, that we tender him our thanks and appreciation for his untiring efforts on behalf of agriculture, and express the hope that he will soon be restored to his former good health, and,

Be it Resolved, that in the meantime we pledge our co-operation and support to his worthy successor, A. M. Kinney.

The Wild Swede at Work

W. G. Swanson, the Wild Swede, is getting his old time crowds

At Woodbine Thursday night, he addressed fully one hundred and twenty farmers and their wives. Result, twenty-one came back into the Union. He talked at Herington, Friday night, but the weather was threatening, and there was not so large a crowd, but every one was intensely interested and asked him to come back next Friday night.

On next Tuesday night he speaks at a school house East of Bennington; Thursday night at Navarre, Friday night at Herington and Saturday afternoon, at Paola.

Mr. Swanson has all of the old time fire and zeal for the Farmers Union. No one can make a more convincing talk than he can; if you are downhearted, he can cheer you up; if you are pessimistic about the future of the Farmers Union, he can put an optimistic smile on your face. Some folks say he is radical; and here is Mr. Huff's definition of a Radical. "One who is willing to fight for what he thinks is right; a Conservative is one who worships a dead Radical."

A. M. KINNEY, Sec.

What County Wants the "Wild Swede" First?

W. G. Swanson, "The Wild Swede" is working this week in Dickinson County at Woodbine, Navarre and Herington. He will be ready to go to any county where meetings can be arranged and where an organized campaign can be put on. You can make no mistake in having Mr. Swanson come to your county.

If you want Mr. Swanson, write this office, and give us the names of men who will help to get the meetings up and take Mr. Swanson around. Mr. Swanson has a message that will reach the non-union farmers if you will get them out to hear him.

Organize your forces to do effective work in getting people out to the meetings; the need for organization is vital; and if we will just shed our shells of indifference and pessimism, and get busy, it will be an easy job to double our membership in the next few months.

Now remember if you want Mr. Swanson to come to your county, let us know at once, for dates will be filled in the order they are asked for. Arrange your meetings so Mr. Swanson can talk every night in the week.

A. M. KINNEY, Secretary

Notice of Payment of Dividend

The creditors and depositors of the Farmers Union State Bank, Kansas City, Kansas, are hereby notified that I will pay a dividend of ten per cent (10%) on October 17, 1929, at the office of the Assistant of said Bank, in Salina, Kansas.

Dividend checks will be mailed to the depositors, similar to the method adopted when former dividends were paid.

CHARLES W. JOHNSON, Receiver,
Farmers Union State Bank,
Kansas City, Kansas.

THE KANSAS UNION FARMER

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C. E. HUFF, Editor and Manager
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Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

Change of Address—When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

Communications and Questions—Communications are solicited from practical farmers, members of the F. E. & C. U. of A., are at liberty to ask questions on any phase of farm work. Answers will be either published or mailed.

THURSDAY, OCTOBER 10, 1929

FARM BOARD AGREES WITH GRAIN CORPORATION COMMITTEE

The press made much of the fact that the Farm Board called the sub-committee, engaged in creating and incorporating the proposed \$20,000,000 grain corporation, to Chicago last week to discuss certain provisions of the set-up. It was predicted that an impasse was probable, and the Board and committee were somewhat freely criticised.

But happily, when the two groups met about the table for two days, discussing every proposal separately in all of its angles, a complete agreement was reached. Except for some rather minor details and some refinements in language or arrangement of the work of the committee stands. On October 11 the committee will present their work to the attorney for the Farm Board, Mr. Farland, a Washington, D. C., for a final consideration of legal and technical details. It is no difficulty is encountered the new firm should be incorporated within a very short time. It will of course require several weeks to get the machinery of organization set up and operations begun, but every effort will be made to get into the markets as quickly as is consistent with sound policy.

The new corporation is to be genuinely farmer-owned and farmer-controlled. It will deal with

and through present cooperatives, without discrimination. And it will afford fully centralized marketing of grains, with flexible and democratic machinery to secure that necessary result. Every grain-handling cooperative should become party to this new venture, and practically all of them doubtless will do so. Effort will be made to have the contact with the central corporation made by the largest practical and natural groups. Elevators should federate into state groups. Every Farmers Union elevator in Kansas should join the Farmers Union elevator federation at once. Let us have our machinery in readiness when the new corporation is ready. Join now. Write Secretary A. M. Kinney or the Jobbing Assn. for aid in doing so. The new plan is safe and practical, and affords us more power to secure benefits than we ever have had. It is a new and better day. Join now.

PREPARE FOR PARSONS

Only time enough remains to get your delegates in readiness for the Parsons convention. Every local ought to be represented, as well as county unions and business organizations. The program, to be published later, reveals a scope which embraces all of our interests.

It is not too much to say that this convention will deal with more vital proposals than any recent convention has done. The Kansas Union has gone through some fiery trials during the past three years. Naturally differences of opinion have developed as to what should be done in handling such matters as our bank settlements, as a single example. Before the plans adopted have had time to prove themselves it may often seem to honestly interested persons that other ways would be better. All such matters will be open to review.

There has been some very loose talk lately, mostly by irresponsible persons. An attempt has been made to create division by small differences, by distorting facts, and in a few cases by outright false statements. No serious harm has been done so far, but full and honest facts will be available to all. This convention should "put to sleep" all such attempts to injure the organization. Let us get our facts straight, then we can keep our paths straight.

And our future was never so bright as now. Every statewide institution is in its infancy in its history. All are financially sound, and are rendering a larger service than ever before. Their reports will reflect these facts. Local enterprises are in improved condition, which the reports will also show. The federation of our elevators is proceeding hopefully. Financial aid, both for facilities and marketing, will doubtless be available through the new grain corporation and the Farm Board. We must develop the territory we occupy more fully, and there is considerable area into which we must go at once to establish cooperative marketing machinery. Just last week a community was reorganized where the Union had gone down, the elevator was re-financed and will join the federation. A statewide creamery program will be discussed. Livestock marketing will undergo a very considerable change soon, no doubt, under a national cooperative marketing plan. Thousands of new members are in immediate prospect.

So the Parsons convention will attempt to review, check up and settle as fully as may be, that which lies before us; to adjust any honest misunderstandings and to discuss the trouble-makers; to set for ourselves and our future a place and program commensurate to our present opportunity—and that will require a mighty big program, for it is a great day. I hope we will have the best possible representation, for in this day of present and future facts the Kansas Farmers Union needs the first-hand knowledge and inspiration which will come from having a delegate at Parsons. Send a delegate!

SENATOR BINGHAM'S CONFESSION INVOLVES SENATE IN SCANDAL

(Chicago Herald-Examiner)

By the confession of one of its own members the United States Senate is involved today in a scandal that challenges its honor and puts its courage to the test.

Senator Bingham of Connecticut has admitted the truth of the charge of the Hearst newspapers that he employed a lobbyist of a powerful lobbying organization seeking tariff favors to assist him as a member of the committee on finance while it was framing a tariff bill.

Senator Bingham was chairman of the subcommittee which held hearings on the textile schedules. The lobbyist whom he hired first with his own money, and later with the money of the United States, to assist him was Charles L. Eyanson, assistant to the president of the Manufacturers' Association of Connecticut.

But this is not the worst of it. Not only does Senator Bingham attempt to defend the propriety of what he did, but Senator Watson of Indiana, the majority leader of Senator Bingham's party, rushes to his defense with a brazen boast that Senator Bingham has done nothing to be ashamed of.

Senator Robinson of Arkansas speaks not only for his party, but, as we believe, for the mass of his countrymen when he says of this utterly infamous proceeding:

"No matter what political party is in power, no matter what principle shall prevail in the writing of tariff laws, there never was and there is not now, under the present leadership of the Senate, a justification for selecting lobbyists to assist in the preparation of those features of the law concerning which they represented special interests for years."

"The gist of the matter is that the money of the United States was paid out for the employment of a confessed lobbyist; whose first obligation manifestly was not to the Senate, not to the majority members of the Senate, but to the great organization with which he has long been connected as a representative and a lobbyist."

In the wake of Senator Bingham's confession and Senator Watson's boast the least that the Senate can do in ordering an immediate investigation of "the entire field of lobbying" is to begin with the employment of lobbyists by its own members.

Senator Bingham should be the first witness called and Senator Watson the second. And these

two senators should be followed by every other senator who has had a hand in framing the present tariff bill.

While Senator Bingham and the lobbyist whom he hired to assist him were attending the secret sessions of the finance committee the minority members of that committee were excluded. They are therefore not in a position to say how many other lobbyists were in attendance upon other senators while the present tariff bill was under consideration.

Only by an immediate investigation of all lobbyists that will expose all senators that serve them or are served by them can the United States Senate meet the challenge to its honor and standing and prove to the American people that the Senate has the courage to purge its own membership.

WATCH OUT FOR THE PROMOTER

The majority of farm marketing seems likely to move into the realm of cooperation within the next few years. From a minor position, in which it could only effect savings in marketing and influence market practices to the correction of gross abuses, the cooperative movement is almost certain to become the major factor in the market, probably influencing methods and price levels.

Farmers are joining farm organizations by thousands. Cooperatives are being strengthened by the addition of many more producers to their membership. Hundreds of new cooperative units are being planned and organized—grain elevators, cotton gins, produce establishments, live stock marketing associations. Cooperation has proved its case, through years of experimentation and in spite of bitter opposition. It now has right-of-way. It is accepted.

All this furnishes the professional promoter with his great opportunity at this time. In spite of warnings against such gentry by the Farm Board, carried by the press very generally, they seem to be doing a thriving business. Too often they secure hearty support for their proposals from bankers and chambers of commerce in the towns, who aid them in putting over their campaigns of stock-selling. In most cases the only consideration which influences this activity on the part of business men is that of securing a substantial new business for the town. Sometimes there is reason to believe that direct financial gain results from such promoted "cooperatives."

Just now creameries seem to be the favorite activity for the professional promoter. They are operating in Kansas, organizing in territory well occupied by the Farmers Union. We quote from a letter lately received from a Farmers Union worker, which clearly reveals the method used and the wreckage resulting. We urge our people to stay clear of all such schemes. The Farmers Union has a comprehensive plan under way for establishing regional plants for handling and processing dairy and poultry products—a plan that is sound and practical, and the benefits from which will accrue to producers and not to promoters. And the institutions which we so establish will be part of a national marketing system. Don't let these chaps fleece your community and

set back the cause of cooperation by building a failure.

The letter says:

"Mr. —, manager of the Farmers Union at — advises us that creamery promoters are at work in that territory. He appeals for any help which we may be able to render in combating this promotion program."

"It seems that the basis on which they are operating is to go into the various towns and sell the creamery idea to the business men, particularly the bankers. After getting their endorsement, going to the country with a sales campaign telling the farmers that they are not getting within ten cents a pound of what their butterfat is worth; that under their program, they will be able to secure immensely larger returns for their butterfat; the investment will be small compared with returns; in case they do not have ready cash, their banker will accept a note. Also that the banker has endorsed their program and they suggest that he consult the banker for his views on the matter."

"When the curtain is finally drawn and the orchestra is playing the finale, the town has a little wooden or brick structure suitable for what might properly be used for a chicken coop with probably a churr, a vat and a few other essentials required in creameries in the way of equipment; the creamery promoters with their funds collected from the banker who has loaned the money to the producers have made their exit; and the producers have either a gilt edge certificate to clutter up the bureau draw or an obligation to meet at the bank."

"Recently, I had a conference with a reputable dairy engineer who has erected several legitimate plants throughout the Middle West and who has a reputation that will bear close inspection. These promoters have been playing tag with him for the last several years and only recently in Nebraska one of them offered him a position and, when he declined to accept, they offered him a very attractive sum of money if he would stay out of their territory. When he refused to accept that, they told him that they were making an exit from his field of operations and coming down into Kansas and Oklahoma. It seems they have made their threat good."

"I am attempting to get some more data and facts on this matter and as I do will place them in your hands as I believe we should start a campaign both by word of mouth and through the columns of the Farmers Union paper to combat this situation."

If any such scheme is proposed in your community please let this office know at once and we will do what we can to safeguard your community. Of course, if farmers refuse to buy stock in such concerns the promoters will very soon seek in other fields. Let us organize within the Union, in proper relation to a national marketing program, and in such units as are likely to succeed. Beware of professional promoters and independent small "Cooperatives," built to help someone else than the producer.

Junior Co-operators

HOW TO BECOME A MEMBER OF THIS DEPARTMENT.

Any child between the ages of six and sixteen whose father is a member in good standing of the Farmers' Union who writes a letter for publication can be a member of this department, and is entitled to a pin. In order to receive a book, the child must signify his intentions to study the lessons, and send them in. We cannot send out books to those who do not intend to send in their lessons.

The address to which all Juniors should send their letters is: AUNT PATIENCE, In care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Aunt Patience—
I would like to join the club. Will you please send me pin and book. My father belongs to the farmers union. I am still going to school and enjoy it very much. I am in the fourth room and in the seventh grade. There are 48 children in our room. I have 4 sisters and 4 brothers. I would like to hear from some of the members and Aunt Patience.

So Good By
Your niece
Helen Herman
Morland, Kansas.

Care of A. A. Herman.

Conway, Kans., Sept. 30, 1929.
Dear Aunt Patience:

We are sending a lesson for September in. We are sorry to be so slow but it is hard to get your school and this lesson too.

We hope we will get some good grades in our lessons.

We are glad school has started again.

Your niece and nephew,
Wayne and Ale Stebert,
Conway, Kansas.

My Dear Aunt Patience—
How are you? I am just fine, I am still going to school there are forty-eight children in our school, fifteen in the eighth grade and thirty-three in the seventh grade. My teacher's name is Mr. M. C. ...
I received my pin and lesson book a long time ago. I am very proud of it. I will close for this time.
So good by
Your friend,
Molla Reidel.

MR. AND MRS. HOWARD WHITAKER CELEBRATE 28TH WEDDING ANNIVERSARY

Mr. and Mrs. Howard Whitaker enjoyed having their little family join them in celebrating their 28th wedding anniversary Sunday Sept. 29 at their home in Emporia. All enjoyed the usual feast at the noon hour. A large wedding cake of pink and white with 28 pink candles decorated the table and at the close of the "eat" a poem written by Mrs. Whitaker in honor of the occasion, was read by Mrs. Clyde Hamilton, a friend. Just 28 years ago today And at this very hour We were joined together—yes for aye

By one of higher power. Yes, at three o'clock on Sunday eve With our relatives gathered round, Rev. Lydia Painter led the way Into the path we had found. And while they all seemed tearfully sad She tied the nuptial knot That made our hearts beat loud—as one.

That's a day we haven't forgot. We started down a pathway To trod the "way of life", On the trail of joy and sorrow, In this world of toil and strife. Five short years in '91 we bore us our daily load; Then "away out west" we journeyed O'er the paths pioneers have tread. Out here in "Sunny Kansas" Were Indian battles fought.

A happy home we sought. We've found the happy home. Also three children dear— Although no riches found galore, We lived year after year. We battled hard through thick and thin

With floods and droughts galore. They'd sometimes seem to baffle us To keep the wolf from out our door. But still we've kept on plodding Day after day, year after year, Trying to keep our little home For our three children dear.

And in looking back o'er life's pathway Of twenty-eight years today, We see troubles many, pleasures heaped up high. Have been all along our way.

We tried very hard to live the life That God would have us live; Teaching our children the Heavenly way And all blessings He would give. And now our little family Has gathered here today.

To help us celebrate "a happy day" We always cherish—yet for aye. All in all it was a day well spent And all agreed they would be back

twenty-two years from that day to help them celebrate their fiftieth wedding anniversary. Those present were Mr. and Mrs. Howard Whitaker, Mr. E. J. Whitaker, of Emporia, Mr. and Mrs. Urban Whitaker, Urban Jr., Charles Eugene and Louise of Colony, Anna and Leota Whitaker of the home, Mr. and Mrs. Clyde Hamilton of Iowa and Ferdinand Smethers of Elmdale.

By one who was there.

K. S. A. C. RECIPE

Plum Conserve
3 lbs. sliced Damson plums.
1 1/2 lbs. sugar.
1 lemon, sliced thin.
(slices cut into quarters).
1 lb. seeded raisins.
1 orange, sliced thin.
(slices cut into quarters).
1 cup chopped nuts.
Cook the plums, orange, lemon, raisins, and sugar with a little water until thick and clear. Add the nuts, pour into hot, sterilized glasses. Cool, cover with melted paraffin, and seal. The family are sure to enjoy Plum Conserve with a hot bread this winter.

FLEETING FACTS AND FANCIES

WHY

We think it unjust when a person lives Who isn't of any account, And another passes out who could return Dividends in large amount.

Why will one with a record of service Be cut down at the height of his fame, And another whose life is an open disgrace Proceed unmolested in his shame?

Why? we ask when one close to us Is stricken and passes from life. Why should a leader among us be called

When directing us in life's strife? We see others about us in apparent ease Who have nothing to do or give.

And some bowed down with ills and woes Who continue year after year to live. Why should a youth with the promise of years Be suddenly snatched away, When one who is old and has outlived his time Be seemingly doomed to stay?

Why will a storm bring havoc and death, Of persons take no account, Sweeping away property standing in its path.

With no regard to amount? We can't see justice in much that occurs. Much that causes us pain. Why do some have an excess of strength?

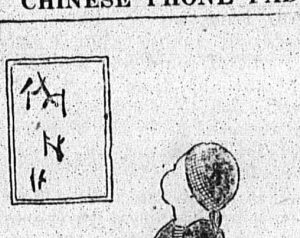
Why are some sickly and lame? We ask the question in many different ways.

To find the answer we vainly try. Why? We repeat it again and again, And echo answers WHY.

CO-OPS DEFY TRUSTS

Swedish co-operators, after repeated victories over trusts of various kinds, are now setting out to defy the electric lamp trust by manufacturing their own electric lamps. A report from Sweden, by way of England, says they have all their plans made; machinery is on the way or ordered; the foundations of a special new factory are laid, and two years' requirements of all raw materials have been guaranteed. In recent years, according to this report, the Swedish co-operative movement has fought and vanquished combines and rings in sugar, margarine, flour, groceries, and fertilizers. The people anywhere can do what the Swedish co-operators have done if they will combine their buying power in co-operative channels and use it to protect themselves against exploitation.—Nebraska Union Farmer.

CHINESE PHONE PAD



This Chinese-boy-pad is easy to make

a braid of yarn is fastened under his applique cap at one end and through ring-top pencil at the other; three very simple-shaped applique patches, some blanket and outline stitches and a glued-on pad completes him.

No. 320 at 20 cents postpaid, includes wax transfers to stamp on muslin, on gay scraps for blouse, trousers and cap, and even on the paper pad. The pad of paper is included as is also the ring-top pencil, wool for his queue, black embroidery floss and instructions so definite that you can't make a mistake. 320 Chinese-phone pad all parts, 20c.

Pullman cars are now being equipped with roller bearings. These require only seven pounds of locomotive pull to draw them as against 54 pounds of pull for those equipped with ordinary bearings.

Uncle Sam has spoken neighbor And he made it mighty plain, If we want his "aid" and council We must link up like a chain. He has got an "option on the sunshine".

And a "carver" on the rain, Gosh, o' fishhooks brother "You" have everything to gain. So get inside the "show" And don't stand around and gawk And everything will flourish like Jack's bean stalk.

T. N. Mitchell.



6265 Girls' Night Drawers

Cut in 6 Sizes: 2, 4, 6, 8, 10 and 12 years. A 6 year size in ankle length requires 3/4 yards of 27 inch material together with 1/2 yard of contrasting material. If made in knee length 1/2 yard less of the figured material will be required. Price 15c.

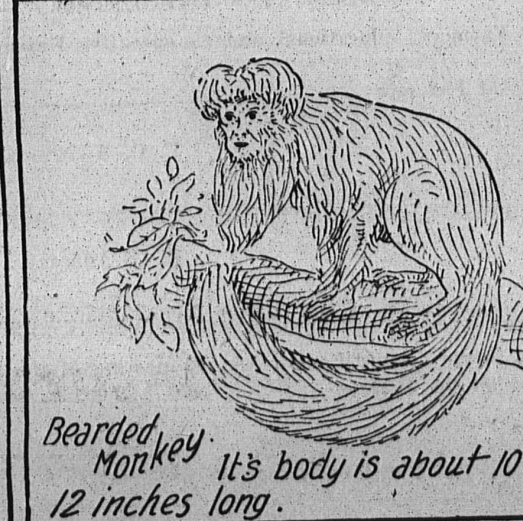
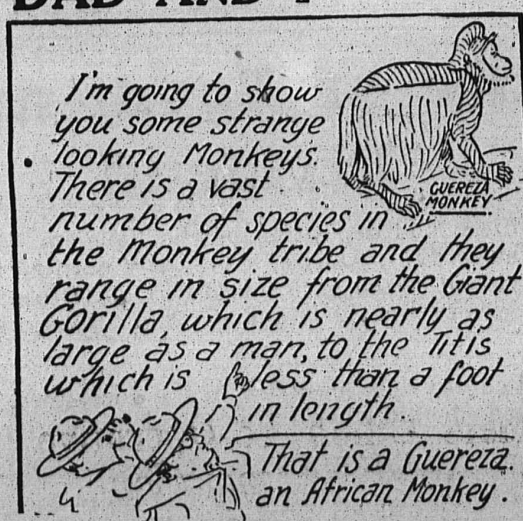
6640 Ladies' Slip

Cut in 4 Sizes: Small, 34-36; Medium, 38-40; Large, 42-44; Extra Large, 46-48 inches bust measure. A Medium size requires 2 1/2 yards of 39 inch material. For shoulder straps of ribbon 1 yard is required. The width at the lower edge with plaits extended is 2 1/2 yards. Price 15c.

FASHION BOOK NOTICE

Send 12c in silver or stamps for our UP-TO-DATE FALL and WINTER 1929-1930 BOOK OF FASHIONS, showing color plates, and containing 500 designs of Ladies', Misses' and Children's Patterns, a CONCISE and COMPREHENSIVE ARTICLE IN DRESSMAKING. ALSO SOME POINTS FOR THE NEEDLE (illustrating 30 of the various, simple stitches) all valuable hints to the home dressmaker.

DAD AND I



By Stafford

KANSAS UNION FARMER WEEKLY EXCHANGE
If members of the Union have anything to sell or exchange, they should advertise it in this department. Rate: 3 cents a word per issue. Count words in heading, as "For Sale," or "Wanted to Buy," and each initial or figure in the address. Compound words count as two words. CASH MUST ACCOMPANY ORDER—TRY THIS DEPARTMENT—IT WILL PAY YOU.

CLASSIFIED ADVERTISING

FOR SALE

Fine registered O. I. C. Pigs \$15.00. K. W. Buchanan, Manhattan, Ky.

MISCELLANEOUS

Dutton's Pile Salve \$1.00—W. H. Dutton, Box 1208, Little Rock, Arkansas.

EPILEPSY curable? Detroit lady finds complete relief for husband. Specialists home and abroad failed. Nothing to sell. All letters answered. Mrs. Geo. Dempster, Apt. 24, 6900 Lafayette Blvd., West Detroit, Mich.

FIRE: You can fireproof your frame buildings, furniture, etc. with our special fireproofing. Used on new or painted wood. Send \$1 for guaranteed formula. Jaffee Bros. Service, 23 Union Square, New York.

REGISTERED HOLSTEIN BULLS
High bred, fine type with straight top line. Ready for sale with straight top line. Tuberculin tested. Choice \$150. Strong Holstein-Duroc Farms, Route 1, Washington, Kansas.

WANTED

WANTED: Hear from owner having good farm for sale. Cash price, particulars. John Black, Chippewa Falls, Wisconsin.

RESOLUTIONS OF SYMPATHY

The committee to whom was assigned the sad duty of preparing and presenting resolutions to the memory of the late Mrs. Arlie Wilbur, wife of our brother, Ed Wilbur, begs leave to submit the following: That whereas, our sister has passed from us to the great beyond in the prime of young womanhood, and where her usefulness to her family and to the community was not yet fully developed, we do hereby resolve that the Farmers Union No. 783 Emmons has lost one of its useful and faithful members and the family a good and indulgent wife and mother.

Be it resolved that these resolutions be spread upon the minutes of the local Union, a copy to the family and a copy to the Kansas Union Farmer.

Mrs. S. Stetler

Mrs. J. Waser

Mrs. J. Foster, Committee.

RESOLUTIONS OF SYMPATHY

Whereas God, in His infinite wisdom

Neighborhood Notes

ELLIS COUNTY

The Ellis County Farmers Union will hold their third quarterly meeting at Hays on Saturday, October 12 at one o'clock p. m.

Leo Rajewski, Sec.

NOTICE OF QUARTERLY MEETING

The regular quarterly meeting of the Phillips County F. U. and C. U. of A. No. 27 will be held at Logan, O. Saturday, October 12, commencing at 10 o'clock a. m.

W. F. Knisley, Pres.

J. P. Johnson, Sec.-Treas.

NOTICE

September the 24th, the Crawford County Farmers Union No. 25 met in regular session with President

LUMBER

MILLWORK and general building material at 25% or more saving to you. Don't even consider buying lumber until you have seen our estimate as complete list of what you need and have our estimate in return mail. No money down. We will deliver and pay freight. **FARMERS LUMBER CO.**

A REAL OPPORTUNITY FOR THE RIGHT YOUNG MAN

Mr. Farmers Union member, if you have a son about 24 years of age who has natural sales ability and desires to learn a real business, write me about him. He will be in need of a manager for our Junior Department in the near future. Rex Lear, State Manager Farmers Union Mutual Life Ins. Co., Salina, Kansas.

WANTED FOUR MEN

1. Must be members of the Farmers Union, under 35 years of age and have unquestionable reputations.
2. Should have good personalities, natural sales tact and at least a good common school education.
3. Acceptable applicants will be given special training and permanent positions as field men.
4. Ample opportunity for rapid promotion.

Write to me, outline your past and enclose photo if you have one.

Rex Lear, State Mgr. Farmers Union Mutual Life Insurance Co., Salina, Kansas.

AGRICULTURAL BRIEFS

Mutton rams should be low set, deep and wide of body, with short necks and good masculine heads.

Tramping in the silo is not necessary. A man stationed at the top of the silo with a length of distributor pipe can easily distribute the silage evenly.

FARMERS' UNION DIRECTORY

NATIONAL OFFICERS
C. E. Huff, Pres. Salina, Kansas
Joe Atkins, Vice-Pres. Salina, Kansas
Wessington Springs, South Dakota
Jas. O'Shea, Sec. Roberts, Montana

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J. C. Gregory. Osborne, Kansas
H. B. Whitaker. Emporia, Kansas
E. B. Clark. McPherson, Kansas
R. D. Samuelson. Olsburg, Kansas

Farmers Union Jobbing Association
1147 Board of Trade Bldg., Kansas City, Missouri

246 F. U. Insurance Bldg., Salina, Kansas

Farmers Union Cooperative Produce Assn.
201 Oak St., Kansas City, Missouri

Farmers' Union Live Stock Commission
406-8-10 Live Stock Bldg., Kansas City, Mo.

Live Stock Exchange Bldg., Wichita, Kan.

Farmers' Union Mutual Insurance Co.
Salina, Kansas

Farmers' Union Auditing Association
Thomas B. Dunn, Salina

Kansas Union Farmer
Salina, Kansas

has removed from our midst, Mr. A. E. Nelson, a member of the board of directors of the Osburg Farmers Union Co-operative Ass'n.

Be it resolved that we, the members of the board of directors of the Osburg Farmers Union Co-operative Ass'n, extend to the bereaved family, in this their hour of grief, our heartfelt sympathy.

Resolved that one copy be sent to the bereaved family, one copy to the Kansas Union Farmer, and one copy be spread on the minutes of the Association.

V. E. Hanson, President.

Martin W. Melgren, Secretary.

Hamm in charge and a good attendance; after the general business the secretary gave a report of the locals then a general discussion on the valuation which goes to show if the farmer does not get better organized we can do nothing, so now locals get at it and let's double our membership.

After the discussion it was moved and carried the county will give two premiums for the locals having the largest number of members present at the second day of the state meeting at Parsons. First \$5.00, second \$2.50. It was brought out that Crawford county farmers had never had a failure in any of their business, which will tend to show if we were three times as strong it would be all the better. So let's get organized to the limit.

Now dear secretary and president get your locals together.

Geo. H. Hamm

G. W. Thompson.

ANDERSON COUNTY

Dear State Sec.—

Just a word about our Anderson county meeting. Our last meeting was held with a fair crowd filled with pep. Meeting was opened by singing America followed by several good readings by the different locals then Mr. Settler of Amiot local gave us one hour of real Farmers Union talk, proving to all present that as a real speaker he cannot be surpassed. After all business had been attended to we dismissed to visit and feast on the good things prepared by those who knew how to please everybody. Our next county meeting will be held at next county house on Friday night, October 25th, which will be just before our state meeting and we want everybody to be there. Mr. Bullard will be our speaker. Come and hear him. Iantha school house is located about 10 miles northwest of Garnett.

J. T. Anderson, Kincaid, Kansas.

\$700 A YEAR

An industry with a capital investment of 60 billion dollars and an annual production worth 17 billion dollars should invite attention if only for its gigantic proportions. That industry is American agriculture, from the grain plains of the north to the rice and cotton fields of the south and from the truck farms of the east to the orchards of the west. The dividends earned, wages paid and the financial status of this oldest of all industries are rarely to be found on the stock market page where the prospects of other lesser industries are shrewdly canvassed daily.

With so extended a business, with millions of people engaged in it, there seems to be only one way to get this information. That is by taking a

THE INCOME TAX

Is the income tax in proportion to ability to pay? That is the fundamental test for every proposed tax. Under the income tax there is no tax to pay unless there has been a substantial net income. That is, taxes are paid by those who have the income or ability to pay. As net income becomes larger, the income tax becomes larger. The income tax is elastic and increases or decreases with the net profits.

1. Ability to pay taxes depends upon such as measured by prosperity.

2. But income, or profit, is the measure of prosperity.

3. Hence ability to pay taxes is measured by income.

4. Therefore the income tax is the true measure of ability to pay taxes. Comparison, Property Tax and Income Tax.

The property tax is figured at 2 per cent after subtracting the \$200 exemption. A uniform income tax of 10 per cent is figured after deducting \$1,000 exemption from net income for living expenses. The Factory Manager, having a \$4,000 salary, rents a furnished house, and has his wealth of \$30,000 invested in tax exempt mortgages, owning only an auto and household goods.

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sample cross-section of small segments and arriving at conclusions for the whole. It is a sort of straw vote by which the condition and disposition of the whole industry is determined. The United States department of agriculture has just published the returns for the year ended June 30 sent in by 12,000 farmers selected in all sections of the country. If the figures are even approximately correct they reveal an amazing condition in American agriculture.

Interest naturally centers on the returns from the northwest. The department has grouped Minnesota, the two Dakotas, Iowa, Nebraska, Kansas and Missouri together for the purpose of compilation. In round numbers here is the farm income, expense and investment disclosed for the average farm in these states:

Cash receipts from all resources \$3,250

Allowance for farm home and food and farm consumed on farm 800

Total receipts 4,050

Expenses, labor, taxes, machinery, etc. 1,850

Interest at 4 1/2 per cent on \$22,000 capital invested in land and personal property 1,000

Interest on debt and cost of improvements 500

Wages of farmer and family for the year 700

\$4,050

Hence the farm family receives \$700 a year for their work or what the department describes without evident intent at irony as "reward for farm management and labor for each farm."

That a farm problem persists is not to be wondered at if this straw vote truly reveals the state of farm finances. That economic unrest among farmers is not greater may be attributed to the farmer's patience.

The St. Paul Pioneer Press.

WINTER APPLES

Are ripe now

ROCK BOTTOM PRICES ON TRUCK LOADS

The Crop is Short

GET YOURS NOW

Our fine keeping, high quality Stayman, York Imperial, Winesap and other varieties will be gone next week.

HIGH QUALITY PEARS

The Yaggy Plantation Company

5 miles N. W. Hutchinson on paved road

LISTERINE THROAT TABLETS

Antiseptic
Prevent
& Relieve
Hoarseness
Sore Throat
Coughs

Made by
Lambert Pharmaceutical Co., Saint Louis, U. S. A.

HAS MADE GOOD with millions!

KC BAKING POWDER

(Double Action)

Same Price for Over 38 Years

25 ounces for 25¢

Pure—Economical—Efficient

MILLIONS OF POUNDS USED BY OUR GOVERNMENT

Get the Worms Right

Write Frankfort and send with both pounds and eggs worms. Send with one dollar and we will send you 100 tablets.

DOUBLE DUTY WORM EXTERMINATOR

Kamala-Santonin Formula

For Chickens and Turkeys

Get both tape and round worms. The highest grade worm expeller made. Fully guaranteed, safe and reliable. Used by experiment stations and thousands of poultrymen and breeders. Box of 100 tablets, \$1.50 Postpaid. Instructions with every order.

The Concentrate Products Co.

Manufacturers of Mineral Protein

549 W. Randolph St. K. Chicago, Ill.

Clip this adv. and mail for valuable Free book on Poultry Feeding.

For COLDS, COUGHS

Sore throat, muscular

rheumatic aches & pains

AT ALL DRUGGISTS

MUSTEROLE

BETTER THAN A MUSTARD PLASTER

Price List of Local Supplies

Application cards 20 for 5¢

Credentialed blanks 10 for 5¢

Dimit blanks 15 for 10¢

Constitutions 5¢

Local Sec'y's Receipt Books 25¢

Secretary's Minute Books 50¢

Farmers Union Buttons 25¢

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor.

WRITE A. M. Kinney, Box 51, Salina, Kansas.

FRANKLIN BLACKLEG VACCINE

Life Immunity with One Dose!

YOUR calves are liable to die from Blackleg unless you vaccinate them. One shot of Dr. Franklin's Blackleg Vaccine gives dependable life immunity. Its patented process of chemical sterilization gives highest potency and purity.

SOIL full of interesting facts on care of calves. Write today.

O. M. FRANKLIN BLACKLEG SERUM CO.

Denver, Kansas City, El Paso, Omaha, Wichita, Fort Worth, Alliance, Rapid City, Santa Maria, Calgary

We Are Expecting An Advance in Coal Prices Soon

Get your order in NOW and take advantage of low prices.

Ask us to quote you on Weir City and Cherokee Deep Shaft Lump and Nut, Osage Lump, Colorado Lump, Nut and Furnace Size, Henryetta, Okla., and Southern Illinois Coal.

Can also make a very attractive price on Kansas and Oklahoma Mine Run and Slack.

Prices on Henryetta, Illinois and Kansas Nut have already taken one advance and you can look for another raise as soon as the first Cold Snap arrives.

We Solicit Your Business On A Fair Basis. Better Wire or Phone your orders to

THE FARMERS UNION JOBBING ASSN.

1147 Board of Trade Bldg. Kansas City, Mo.

A Former Governor

SAYS:—"Were I young again all my life insurance would be in this (Farmers Union) Company, for the taking of this policy has caused me to observe the growth and management of our Company and to take note of its business practices."

"Buy life insurance in such amounts as you need and can afford. Buy it for yourself and your wife and your babies in a company that in all of its plans and organization has your interest and welfare uppermost."

That is the message former Governor Jonathan M. Davis, of Kansas, authorizes to Farmers Union members and farmers everywhere.

A letter or postal card, bearing your name and address, will bring you full details of all policies without obligation.

Farmers Union Mutual Life Insurance Co.

706 Grand Ave. Des Moines, Iowa

(Farmer Insurance At Farmer Cost)

"What two things," exclaimed the orator, "are helping mankind to get up in the world?"

"The alarm clock and the stepladder," answered the dull person in the rear of the hall.

There's nothing new. The modern sanitary package was invented years ago by the hen.

Did you hear about the Scotchman sitting up all night watching his vanishing cream?

BACK AGAIN

After 3 1/2 years practicing in a and studying in Kansas City and St. Louis I have returned to Salina. Have my sanitation outfit equipped. Write for my new booklet.

DR. J. M. GAUME

Rectal Specialist Salina, Kansas

124 North Eighth

MEN OR WOMEN WANTED

We want one Farmer Union member at each town to represent us. Write today to Rex Lear, State Manager

Farmers Union Mutual Life Insurance Co., Salina, Kans.

A dumb man once picked up a wheel and spoke.

A blind man once picked up a hammer and saw.

Johnny—I wonder what we're here in the world for?

Nellis—To help others, of course.

Johnny—Well, then what are the others put here for.

"Yesterday I saw five men standing under one umbrella and not one of them got a drop of water on himself."

"Big umbrella?"

"No. It wasn't rainin'."

With good feeding, hens can be reformed and taught to say their "Now I lay me."

Would You Co-Operate

if you know that by so doing you would receive additional benefits from raising and selling live stock.

?

Your only way to co-operate and receive additional benefits is to ship to YOUR OWN CO-OPERATIVE FIRM.

Since 1921 this firm has paid back to farmers throughout Kansas and in other states the amount of

\$135,579.83

in patronage and stock dividends. This has all gone back to farmers who believe in and practice co-operation. They ship to their own firm. More dividends are coming. If you're not in on this,

GET IN

Farmers Union Livestock Commission Company

Stock Yards Kansas City, Mo.

The Runaways

were Turning into the Drive

A Bell System Advertisement

The wife of a farmer near Long Island, Kansas, was busy in her home. Her two little boys were playing outdoors in a driveway. Suddenly the telephone rang. A neighbor warned her that a runaway team was coming that way. She rushed out. The team was turning into the driveway. She snatched the children out of danger just in time.

A farmer living in Woodson County, Kansas, had a load of hogs to sell. He telephoned several buyers. He got 25¢ a cwt. more by using his telephone.

There is no knowing how much property and how many lives are saved each year by the telephone—in cases of fire, flood, injuries and sickness. And the telephone is never too tired to run all kinds of errands, visit with neighbors and friends, find when and where to buy or sell at the best price.



Announcement

Convinced that the Co-operative Oil Royalty Pooling plan adopted by the United States government for the protection of the mineral rights of the Osage Indians, should be applied to the protection of the mineral rights of independent Kansas landowners the officers of the Kansas Farmers' Union have sponsored the organization of

The Farmers Union Co-operative Royalty Company of Kansas

Officers and Directors of the Company are:

C. E. BRASTED, Salina, *President*

C. A. BROOM, Salina, *Secretary*

C. E. HUFF, Salina, *Vice President*

THOMAS B. DUNN, Salina, *Treasurer*

W. J. SPENCER, St. John, *Director*

G. E. CREITZ, Salina, *State Manager*

SHARES or "headrights" in this co-operative royalty company are available only to members of the Farmers' Union. No headrights can be exchanged for cash, but will be issued only on the basis of one headright for 80 full acres of royalty undivided in 160 or more acres of land deeded to the company.

Under the by-laws a bank or trust company of recognized financial standing must be named as trustee to receive and pay out all revenues of the FARMERS' UNION CO-OPERATIVE ROYALTY COMPANY, whose officers and directors receive no salaries.

The entire cost of financing the exchange of mineral rights for headrights in the FARMERS' UNION CO-OPERATIVE ROYALTY COMPANY is assumed by the contractual agents of the Flag Oil Corporation who have successfully launched the Panhandle and Farmers' Union Co-Operative Royalty Companies of Oklahoma, the Texas-Osage Co-Operative Royalty Pool and the New Mexico-Osage Co-Operative Royalty Pool. The Flag Oil Corporation has appropriated two hundred thousand dollars for organization purposes in Kansas and in addition is obligated to pay into the treasury of the Kansas Farmers' Union, the sum of five dollars (\$5.00) for each exchange of one headright in the pool for mineral rights, and has assigned to the Kansas Farmers Union 23,000 shares of stock in the Flag Oil Corporation.

All moneys thus paid into the Farmers' Union treasury, will be available for use in any of the union's general activities, subject to the rules and policy of the union itself.

In return for its expenditures in assembling the pool the Flag Oil Corporation receives an undivided one-fourth ($\frac{1}{4}$) interest in all the mineral rights acquired by the Farmers' Union Co-Operative Royalty Company of Kansas.

After an exhaustive investigation, officers of the Farmers' Union Co-Operative Royalty Company of Kansas are convinced that only by pooling

a part of their mineral rights, will farmers generally benefit substantially in the vast mineral resources of Kansas now being developed. Only in this way can they avoid the gambling hazards and secure to themselves a certain estate regardless of whether their particular land contains oil or not. By so pooling their royalties each Osage Indian has, to date, received over \$108,000 while the majority of white landowners in adjoining oil counties of Oklahoma have paid a gambler's price for failure to insure their mineral rights by pooling it. The plan applies the tried and proven agricultural principles of co-operation and diversification to the protection of the farmers' mineral rights.

The value to the farmer of the plan here outlined is:

1. The interest he retains in his mineral rights assures him the big end of the profits, should oil be discovered on his land.
2. The interest which he assigns to the pool, enables him to share the profits from oil discovered on any of the 2,229 tracts in the pool, giving him 2,229 chances instead of one to strike oil.
3. Membership in the pool will greatly increase the per acre value of the farmers' royalty by virtue of the 500,000 acre spread the pool will represent on completion. This increased value will be reflected in the value of the share or "headright" which represents the farmer's membership in the pool.

The contractual agents in charge of assembling the pool are adequately equipped with expert geological, financial, legal and organizing talent, and have close contact with the oil industry of the mid-continent area.

Full and detailed information on the pooling plan is contained in a book:—"The Co-Operative Pooling of Oil Royalties," which will be sent free to each member of the Farmers' Union who fills out the coupon below and mails it to the address given.

Farmers Union Co-operative Royalty Company of Kansas

119 South 7th Street

SALINA

KANSAS

OUR GOAL—A 500,000 ACRE SPREAD—ALL OVER THE MAP

Farmers Union Co-operative Royalty Co. of Kansas,
Farmers' Union Insurance Building,
Salina, Kansas.
Gentlemen:

Please send me a free copy of your book "The Co-operative Pooling of Oil Royalties" giving full details of your royalty pooling plan.

Name.....

Address.....

Print name and address clearly.)