



# The Kansas Union Farmer

ORGANIZATION

EDUCATION

COOPERATION



VOLUME XXV

SALINA, KANSAS, THURSDAY, MAY 25, 1933

NUMBER 40

## HOW TO OBTAIN LOAN AID FROM NEW FARM LAW

Henry Morgenthau Tells Farmers  
How to Go about Getting Loans  
Refinanced at Lower Rate of  
Interest, with Delayed  
Principal Payment

### WRITE WICHITA AG'CY

Expected that Mortgage Holders will  
Prefer to Scale Down Mortgage  
Amounts by Exchanging for  
Bonds Rather than Con-  
tinue Risk

Applications for loans on farm  
lands, improvements and chattels,  
and applications to exchange existing  
farm mortgages for bonds under the  
new farm law, will be made through  
the agents of the federal land bank  
credit administration, announces Henry  
Morgenthau, jr., governor of farm  
credit administration. Kansas farmers,  
together with farmers in Oklahoma,  
Colorado and New Mexico will apply  
through the regional agency with  
offices in the federal land bank in  
Wichita. Graves Shull, Wichita, is  
the man in charge.

In each of the twelve federal land  
banks in the country will be located  
one of these agencies. They were opened  
May 17.

According to Mr. Morgenthau's ex-  
planation, applicants for first mort-  
gage loans, or for the refinancing of  
first mortgages, should write to the  
federal land bank in their region.

Applicants for the direct loans  
(farm loan commissioner loans)  
should write to the agent of the federal  
land bank in the region in which  
the farm is situated.

The new act, in a general way, sepa-  
rates farmers to be given credit as-  
sistance by the federal government  
into three classes:

First, those whose mortgages now  
are held by the federal land banks.  
Sixty days after the signature of the  
President made the farm bill the  
law of the land, the interest rate on  
all these mortgages will be reduced  
to 4 1/2 per cent. The average rate  
now is 5 1/2 per cent.

Second, those whose mortgages now  
are held by the federal land banks, 400-  
000 in number, will save approximately  
11 million dollars a year in interest,"  
says Morgenthau.

Low Rate for 5 Years

The 4 1/2 per cent interest rate is to  
continue for five years.

"The rates fixed by the federal land  
banks always have had a strong in-  
fluence in determining the rates  
charged by other leading agencies,"  
Morgenthau adds, "and it is expected  
this reduction in land bank rates will  
be followed by reductions by other  
mortgage holders."

If all other mortgages should draw  
a reduction of 1 per cent interest  
rate, the saving to mortgaged farm-  
ers would amount to 85 million dollars  
annually.

5-Year Moratorium

Additional benefits for this first  
class, farmers whose mortgages are  
held by land banks, are provided  
through a 5-year moratorium on prin-  
cipal payments of their mortgages,  
and in exceptional cases a like moratorium  
on interest payments.

A second special class is composed  
of those whose mortgages are held by  
private institutions but whose bonds  
have tax-exempt privileges.

The new farm act contemplates  
liquidation of the joint stock land  
banks. They are to issue no more  
bonds. They are to make no new  
mortgage loans. They are to reduce  
their interest rates to a 5 per cent  
basis for five years, and extend a  
2-year moratorium on foreclosures.  
In the long run, most of their mort-  
gages probably will be taken over by  
the federal land banks.

The Largest Class

The third, and largest, class of  
farm borrowers are taken care of  
through a bond issue limited to 2 bil-  
lion dollars, plus a fund of 200 mil-  
lion dollars available for "distressed  
debtors" cases to be administered by  
the farm loan commissioner. Paul  
Bestor is to be farm loan commis-  
sioner, working under Morgenthau.

The 2-billion-dollar bond issue by  
the federal land banks, payment of  
4 per cent interest—but not of the  
principal—guaranteed by the federal  
government, can be used in two ways  
to help refinance farm mortgages.

"With the funds provided," Mor-  
genthau says, "the federal land banks  
are enabled to do two things.

"First, from the sale of these

bonds, the land banks may make new  
loans on the same liberal terms of  
payment as those granted to present  
borrowers.

"Second, they may exchange these  
bonds for farm mortgages. The terms  
of exchange are to be based on the  
value of the property covered by the  
mortgage. If the appraised value of  
the farm covered, which is offered to  
the land banks for exchange, is more  
than twice the amount of the mort-  
gage, bonds may be issued in ex-  
change for the balance of the unpaid  
principal of the mortgage. In no  
case, however, may the amount of  
the bonds given for a mortgage ex-  
ceed one-half the fair normal value of  
the land as appraised by the land  
bank appraisers, plus 20 per cent of  
the value of the permanent insured  
improvements on the land.

Expect a "Scale Down"

"The effect of this provision will  
be that many mortgages held in ex-  
cessive amount, based on inflated val-  
ues, will have to be scaled down volun-  
tarily by the holders if the exchange  
is made. It is expected that mort-  
gage holders in a great many cases  
will consent to do this rather than  
take chances of ultimate collection of  
the principal of a mortgage, which  
has not sufficient sound value behind  
it."

On such exchanges, the farmer will  
get the benefit of the amount as  
scaled down in a corresponding cut in  
the amount of the new mortgage he  
gives the federal land bank.

"Refinancing of mortgages by the  
process of exchange of bonds or mort-  
gages requires not only the consent  
but also the active interest of the  
persons holding the mortgage," Mor-  
genthau says. "He must make appli-  
cation for the exchange to the land  
(continued on page 2)

## RUSHING WITH PREPARATIONS FOR TEST WELL

Workmen Continue to Bring Equip-  
ment to Scene of Well and Put  
Same in Place; Will Be Ready  
to Start in Few Days

### MEANS MUCH TO UNION

Readers Urged to Study Advertise-  
ments in this Week's and Last  
Week's Union Paper; An Op-  
portunity to Share in  
Profits

Preparations are being rushed to  
have everything in complete readiness  
to begin drilling operations on the  
Farmers Union Royalty pool well,  
southwest of Lindsborg, Kansas, in  
a very few days.

The 122 foot derrick is entirely com-  
pleted, and is being moved into every  
particular, so that the work of the rotary  
drill will not have to cease after it  
once starts. This is one of the most  
modern rotary rigs ever to be used  
in Kansas. Three boilers are being  
have been completed several days. The  
slush ponds—two of them 8 feet deep,  
thirty feet wide and sixty feet long,  
have been completed several days. The  
reserve water supply tank is in place  
and other details are ready. Nature  
has supplied ample water supply of  
pure spring water, which flows in a  
creek near the well.

The well is on the E. D. Nelson  
farm. It is in a block of acreage which  
has interested some of the largest  
companies to the extent that they  
have spent thousands of dollars in  
acquiring interests. Through tests  
have been made, and there is every  
reason to believe the well will be the  
initial step in intensive development.

The acreage in this block is owned  
by the Farmers Union Royalty Com-  
pany, the Flag Oil Co., Shirley Clum,  
and the Southern Lumber Co. Such  
large production companies as the  
Sinclair Oil and Refining, the Magnolia  
company, Texas Company, the Em-  
pire people, and others, are interest-  
ed in the leases in this block.

In order to help finance the actual  
drilling of this initial well Shirley L.  
Clum has assigned several thousand  
barrels of oil to G. E. Creitz, state  
manager of the Farmers Union Royalty  
Co. This oil assignment is made,  
of course, contingent on production.  
This paper to purchase. The terms  
available for any of the readers of  
this paper to purchase. The terms  
of purchase, and the benefits to ac-  
cure, are named in the advertisement  
which appears in this issue of this  
paper. Readers are urged to study  
this ad, and to get last week's issue  
of this paper and study last week's  
ad as well. This is an opportunity to  
help in a development which may not  
only mean a lot to the individual who  
so invests, but which, if successful,  
will mean a great deal of help to the  
Kansas Farmers Union.

WIBW RADIO SCHEDULE

The schedule for the regular Farm-  
ers Union broadcasts over WIBW,  
Capper Publication Radio Station at  
Topeka, includes the following:

May 25, Farmers Union Mutual  
Life Insurance Co.  
June 1, Union Oil Co. (Cooperative)  
June 8, State Farmers Union.

June 15, Farmers Union Live Stock  
Commission Co.  
These programs begin at 7:30  
o'clock each Thursday evening.

## F. U. MANAGERS PREPARING FOR BIG JUNE SPREE

Salina to be Scene of Much Activity  
on June 7 and 8, Wednesday and  
Thursday, when Managers  
Gather in for Annual  
Meeting

### PROGRAM PUBLISHED

Free Cooperative Banquet Wednesday  
Evening, and Titanic Struggle on  
Ball Diamond Thursday are  
Two Outstanding Entertain-  
ment Features

From the reading of the minutes  
until the final razzing which the win-  
ners of the ball game will give the  
losers, the Farmers Union Managerial  
Association, meeting in Salina, June 7  
and 8, will be crisscrossed with a  
full of interesting and beneficial fea-  
tures.

Able men have been selected to ad-  
dress the gatherings and to lead in  
the discussions. Speakers include C.  
B. Steward of the Farmers National  
Grain Corporation; Merle Howard,  
Equity man with the Farmers Na-  
tional; H. E. Witham, manager of the  
Farmers Union Jobbing Association;  
Roy Green, of the agricultural econ-  
omies division of the Kansas State  
College; L. E. Webb, president of the  
Kansas Cooperative Grain Dealers  
Assn.; C. B. Thowe, president of the  
Managerial Association; George W.  
Hobbs, manager of the Farmers Union  
Live Stock Commission Co.; C. A.  
Ward, president of the Kansas State  
Farmers Union; Carl Cogswell, Mas-  
ter Kansas State Grange and mem-  
ber state tax commission; H. A. Cow-  
den, president Union Oil Company; O.  
C. Servis, Winfield, vice president  
Managerial Assn., and others.

A free banquet is to be served at  
6:30 p. m. Wednesday evening, June  
7. These banquets served by the As-  
sociation have come to be an annual  
event to which Kansas cooperators  
look forward from year to year.

The ball game between the store  
managers and the elevator managers  
is always a highlight of entertain-  
ment. If the world's largest know the  
real entertainment this annual  
game affords, and if the people gen-  
erally knew that in this game are un-  
corked some of the most amazing  
plays known to the favorite American  
sport, it would draw crowds equal to  
world series events. But they don't  
know it, so there will be plenty of  
room for all to come and see.

The program, as prepared by sec-  
retary Ted Belden, is given here:

### PROGRAM

Farmers Union Managerial Assn.  
Salina, Kans., June 7-8, 1933

Wednesday, June 7th

1:00 P. M. Meeting called to order  
by Pres. C. B. Thowe.

Reading of Minutes of  
Previous Meeting.

Appointment of Com-  
mittees.

Report of C. B. Thowe.

Address by H. E. Witham.

2:00 P. M. Address by C. B. Stew-  
ard, Public Relations  
Dept., of Farmers  
Nat'l Grain Corp.

3:00 P. M. Round Table Discussion  
Moderated by Merle Howard, Chm.

3:15 P. M. Talk by L. E. Webb,  
President Cooperative  
Grain Dealers Assn.,  
Dodge City, Kan. Sub-  
ject, Loans and Mort-  
gages.

3:45 P. M. Address by Roy Green,  
Prof. Agr. Economics,  
K. S. A. C., Manhat-  
tan, Kans. Subject,  
"Market Forecasting."

4:15 P. M. Discussion, C. B. Thowe,  
chairman.

Adjournment.

6:30 P. M. Free Cooperative Ban-  
quet.

Thursday, June 8th

9:00 A. M. Meeting called to order.  
Reports of Committees.

9:30 A. M. Address, C. A. Ward,  
Pres. Kans., Farmers  
Union.

9:45 A. M. Address, Carl Cogswell,  
Master Kansas State  
Grange and member  
Kans. State Tax Com.  
Subject, Currency In-  
flation.

10:15 A. M. Address, H. A. Cowden,  
Pres. Union Oil Co.  
Subject, Cooperative  
Buying on a National  
Scale.

10:45 A. M. Address, Geo. Hobbs,  
Gen. Mgr., F. U. Live  
Stock Com. Co., K. C.,  
Mo.

11:00 A. M. Round Table Discussion,  
O. C. Servis, Winfield,  
Kans., Chairman.

Adjournment.

2:00 P. M. Ball Game: Store Man-  
agers vs. Elevator Man-  
agers.

### CAL WARD RETURNING

Cal Ward, who has been in Wash-  
ington for some time assisting in  
shaping the policies of administration  
with reference to the new farm em-  
ergency law, is on his way back to  
Salina. By the time this issue of the  
Kansas Union Farmer reaches its  
readers, Mr. Ward will be back on  
the job at Farmers Union state head-  
quarters in Salina. We expect an in-  
teresting report from him in these  
columns next week.

### TO THE MEMBERSHIP

By John A. Simpson

Pres. National Farmers Union

I take this opportunity to appeal to

you to go out into the highways and

byways and get old members to pay

up their dues and new ones to join. A

National organization has influence

and power in proportion to the num-

ber of members and the substantiality

of the organization. I am willing to

sacrifice the comforts of home and

the pleasures of being with my chil-

dren and grand-children providing

the membership encourages me with

a growing organization in every

state. Out of my radio talks we are

getting considerable organization in

Ohio, Pennsylvania, Michigan and

Maryland with scattering locals in

Florida, Georgia, Tennessee, Ken-

tucky and Indiana.

June 24th I will be broadcasting on

the subject of money and credits.

Have radio parties and get your

neighbors who are not members to

attend. I am going to ask that ev-  
ery local put on a membership drive

the third week in June, ending Mon-  
day the 12th, immediately. Write me

a letter telling me how many mem-  
bers you got to pay and new ones to

join. A song will be dedicated in the

June 24th radio program to the Lo-  
cal getting the greatest results.

If you members show the fighting

spirit, so far as I am concerned, I am

willing to continue our fight for cost

of production, the Frazier Bill and

the Wheeler Bill in the next session

of Congress. The Farmers Union can

win if the farmers will get into our

organization. We are right and we

ought never to give up. I feel that

you members are going to respond to

this appeal like you have to every  
other appeal that I have made.

### THE COOPERATIVE LEAGUE IS MAKING ROUNDS THIS WEEK

Kansas Farmers Union Represented  
by Special Guest and Several  
Members in Different Commu-  
nities Invited for Meetings

### MEET REAL KANSANS

Of Course, Where Real Kansas Folks  
are Involved, Kansas Farmers  
Must Be Represented. Go as  
Far West as St. Francis

By the time this issue of the Kan-  
sas Union Farmer reaches its readers,  
the tour of the Kansas Cooperative  
League will be well under way. The  
editor of this paper expects to be  
among those making the tour, not as  
a member of the Cooperative League,  
but as a special guest.

The Farm Bureau, Grange and the  
Farmers Union all are to be repre-  
sented on this tour. Each organiza-  
tion was invited to send a representa-  
tive to the tour along with special guests.

This same plan was followed in the  
tour last winter. At different points  
along the route of the tour, at noon  
or night stops, the Farmers Union  
and the other farm organizations are  
naming a few local guests, who are  
invited to eat with the members of  
the tour, and to get acquainted with  
those who sponsor the tour. These  
guests were picked at random, since  
it was impossible to include all those  
whom the Farmers Union representa-  
tive would like to invite.

These meetings and banquets are  
not Farmers Union affairs, for they  
are sponsored and paid for by the  
tour. The tour is headed by various  
Kansas Cooperative League. Those sponsoring  
industries such as Kansas owned life  
insurance companies, Kansas coal  
companies, wholesale houses, Kansas  
manufacturing concerns, and the like.

These tours are designed to bring  
the people in touch with the real Kansas  
people, and make for a close acquaint-  
ance between these great Kansas busi-  
ness concerns and real Kansas. Of  
course, when they want to meet the  
real Kansas, they have to include the  
Kansas farmer, for Agriculture is  
the basic Kansas industry. All these  
other industries are so dependent on  
Kansas Agriculture that they must  
maintain the proper contacts.

The tour started out Monday morn-  
ing from Topeka, with the first lun-  
cheon stop at Junction City. The first  
night stop was at Salina. The sched-  
ule called for noon or luncheon meet-  
ings at these points: Junction City,  
Lyons, Dighton, St. Francis, Smith  
Center and Clay Center. Dinner or  
night programs were scheduled for  
Salina, Dodge City, Colby, Norton,  
and Beloit. A number of other cities  
and towns between these various  
points were scheduled for short stops.  
The trip is being made in buses. W.  
J. Bryden is president of the Coop-  
erative League. Wm. Bibb is educa-  
tional director in charge of the vari-  
ous ceremonies during the tour.

### CATTLE FEEDERS' DAY KANSAS STATE COLLEGE

Many Kansas Farmers Union mem-  
bers will be interested in the twenty-  
first annual Kansas Cattle Feeders'  
Day program, to be given at the Kan-  
sas State Agricultural College on Sat-  
urday, May 27.

The two hours from 8 to 10 in the  
morning will be devoted to inspecting  
the college live stock, hams, pigs, and  
eggs. Following is the remainder of the  
program:

Morning Session  
10 a. m.

Presiding—James Tod, Maple Hill,  
Kansas. President, Kansas Live Stock  
Association.

Welcome—F. D. Farrell, President,  
Kansas State College.

Financing the Farmer—L. E. Call,  
Dean of Agriculture, and Director of  
Agricultural Experiment Station,  
Kansas State College.

An Analysis of New Farm Relief  
Laws—R. L. Green, Professor of Agri-  
cultural Economics, Kansas State  
College.

Address—Hon. Alf M. Landon, Gov-  
ernor of Kansas.

12:00

Luncheon—Served by Block & Brid-  
le Club—An Animal Husbandry stu-  
dent organization.

Afternoon Session  
1:00 p. m.

Presiding—James Tod, Maple Hill,  
Kansas. President, Kansas Live Stock  
Association.

Reports on Cattle Feeding Experi-  
ments conducted by the Kansas Agri-  
cultural Experiment Station.

C. W. McCampbell—Feeding Cattle  
on Grass.

W. E. Connell—(a) Silage as the  
Entire Roughage Portion of Cattle  
Fattening Rations.

(b) Ground Limestone in Cattle  
Fattening Rations.

A. D. Weber—(a) Protein Supple-  
ments in Cattle Fattening Rations.

(b) Oats as a Cattle Fattening  
Feed.

Question Box—C. W. Campbell.

## HERE'S HOW FARM BILL WILL WORK TO RAISE PRICES

Aim of New Law is to Relieve Eco-  
nomic Emergency by Increasing  
Agricultural Buying Power  
According to Preamble

### HAS THREE SECTIONS

Rental Benefit Payments for Acreage  
Reduction, Allotment Plan, and  
Marketing Agreements with  
Processors are Possible

The Emergency Agricultural Ad-  
justment Act which became a law on  
May 12, when signed by President  
Roosevelt, aims, according to its pre-  
amble, "to relieve the existing na-  
tional economic emergency by in-  
creasing agricultural purchasing pow-  
er." There are three distinct titles or  
sections to the law.

Part one, the production control and  
benefit payment section, is to be ad-  
ministered by George N. Peek, of  
Illinois, under the direction of Sec-  
retary of Agriculture Wallace. The se-  
ven basic commodities to be bolstered  
by this section are wheat, cotton,  
field corn, rice, hogs, milk and its  
products, and tobacco. The base period  
for figuring the necessary increase of  
price levels on these commodities to  
reach equality in farm buying power  
is 1900 to 1914, except on tobacco, the  
base for which is from 1919 to 1928.

Three broad means of securing  
proper adjustment of domestic pro-  
duction of these basic farm commod-  
ities to the last objective, and these  
will not start on any basic commod-  
ity whose control is undertaken until  
full examination of existing condi-  
tions is made and proper margin be-  
tween current market prices and the  
parity level is fully ascertained.

To meet the cash payments required  
to reimburse farmers for acreage  
reductions and crop control to need-  
ful amounts, the Federal government  
has \$100,000,000 in hand for immed-  
iate use; but later the sums paid out  
of the treasury will be restored by  
means of a processing tax. This tax  
will be levied, assessed, and collected  
by the internal revenue department  
upon the first domestic processing of  
each basic commodity, including im-  
ports processed in this country. The  
tax will be levied gradually and kept  
within reasonable bounds, always sub-  
ject to the control of the Secretary  
of Agriculture and based on current  
conditions of supply and rate of con-  
sumption.

The second part, or agricultural  
credits section, provides for lowering  
Federal Land Bank farm mortgage  
interest rates from 5 and 6 per cent  
to 4 1/2 per cent, refinancing mort-  
gages to the advantage of farmers,  
and for the redemption of foreclosed  
farms and lands that have already  
been sold under foreclosure. It also  
provides for the liquidation of joint  
stock land banks and for issuance of  
farm-mortgage-backed government  
bonds guaranteeing 4 per cent inter-  
est. Henry Morgenthau, Jr. of New  
York has been designated Governor of  
the Farm Credit Administration. Am-  
ple local personnel is contemplated to

meet individual problems and claims,  
but at present the Federal Land Bank  
at Wichita is handling all inquiries  
from Kansas relative to the methods  
of finance as outlined in this para-  
graph.

The third, or inflation, section of  
the act gives the President board dis-  
cretionary powers over the currency,  
authorizing him to:

Expand Federal Reserve credit by  
three billion dollars.  
Issue three billion dollars of new  
currency.

Reduce the gold content of the dol-  
lar by not more than 50 per cent.

Accept up to 200 million dollars in  
silver at 50 cents an ounce on all war  
debts and issue silver certificates on  
such metal.

Remonetize silver at a definite ra-  
tio with gold and provide for free and  
unlimited coinage.

In the administration of the first  
section of this act, the farm bill prop-  
er, haste will have to be made slowly.  
State councils for commodity control  
and adjustments, acting as official  
arms of the Federal Government, will  
be set up after conferences that are  
being held with state representatives  
in Washington. It is contemplated  
that the actual field supervision will  
be handled largely through county  
agents who may be subversive to lo-  
cal committees, and by farmers them-  
selves. Further definite information  
regarding the local administration of  
this farm bill should be available soon.

Decision regarding methods to be  
followed in applying the optional pro-  
visions of the production control sec-  
tions of the law by Secretary Wallace  
will follow the commodity hearings  
he is holding now with farmers, ex-  
perts in agricultural economics, farm  
leaders, and commodity processors  
and handlers. Processing tax levies  
will be the last objective, and these  
will not start on any basic commod-  
ity whose control is undertaken until  
full examination of existing condi-  
tions is made and proper margin be-  
tween current market prices and the  
parity level is fully ascertained.

## KINNEY MEETING WITH HUNDREDS OF COOPERATORS

Is Now on Farmers Union Live Stock  
Commission Co. Staff, and is  
Thoroughly Conversant with  
All Lines of Cooperative  
Enterprise

### CROWDS ENTHUSIAST

## THE KANSAS UNION FARMER

Published every Thursday at Salina, Kansas, by THE KANSAS BRANCH of the FARMERS EDUCATIONAL & CO-OPERATIVE UNION, 119 South Seventh Street, Salina, Kansas.

Entered as Second-Class Matter August 24, 1912 at Salina, Kansas, Under Act of March 3, 1872

Acceptance for Mailing at Special Rate of Postage Provided for in Section 1003, Act of October 3, 1917, Authorized July 30, 1918

Floyd H. Lynn, Editor and Manager

Subscription Price, Per Year, \$1.00

Notice to Secretaries and Members of Farmers Union of Kansas. We want all the news about the Locals and what you are doing. Send in the news and thereby help to make your official organ a success.

When change of address is ordered, give old as well as new address, and R. F. D.

All copy, with the exception of notices and including advertising, should be in seven days before the date of publication. Notices of meetings can be handled up until noon Saturday on the week preceding publication date.

### NATIONAL OFFICERS

John Simpson, President, Oklahoma City, Okla.  
H. G. Kenney, Vice President, Omaha, Nebr.  
E. E. Kennedy, Secretary, Kankakee, Ill.

### BOARD OF DIRECTORS

W. P. Lamberton, Fairview, Kansas  
Joe Plummer, Akron, Colorado  
E. H. Everson, Yankton, South Dakota  
C. M. Rogers, Indianola, Iowa  
Fritz Schultheiss, Prairie Farm, Wisconsin

### KANSAS OFFICIALS

C. A. Ward, President, Salina, Kansas  
M. L. Beckman, Vice President, Clay Center, Kansas  
Floyd H. Lynn, Secretary-Treasurer, Salina, Kansas  
John Frost, Conductor, Blue Rapids, Kansas  
John Schell, Doorkeeper, Emporia, Kansas

### DIRECTORS

Ross Palenske, Alma, Kansas  
B. E. Winchester, Stafford, Kansas  
Henry Jamison, Quinter, Kansas  
John Fengel, Lincolnville, Kansas  
F. C. Gerstenberger, Blue Mound, Kansas

FARMERS UNION JOBBING ASSOCIATION—1140 Board of Trade Bldg., Kansas City, Mo.; 915 United Life Bldg., Salina, Kans.; H. E. Witham, General Manager.

FARMERS UNION CO-OPERATIVE PRODUCE ASSOCIATION—Colony, Kansas, O. W. Schell, Mgr.; Wakeeney, Kansas, T. M. Turman, Mgr.

FARMERS UNION LIVE STOCK COMMISSION CO.—Suite 127 Live Stock Exchange Bldg., Kansas City, Mo.; Live Stock Exchange Bldg., Wichita, Kansas. G. W. Hobbs, Kansas City, General Manager; L. J. Alkire, Manager, Wichita Branch.

FARMERS UNION MUTUAL INSURANCE CO.—Room 202 Farmers Union Bldg., Salina, Kans., W. J. Spooner, President, Manager.

FARMERS UNION AUDITING ASSOCIATION—Room 205, Farmers Union Bldg., Thomas B. Dunn, Secretary-Manager, Salina, Kansas.

KANSAS FARMERS UNION—Salina, Kansas, Room 208 Farmers Union Bldg.

FARMERS UNION MUTUAL LIFE INSURANCE CO.—Room 200, Farmers Union Bldg., Rex Lear, State Manager, Salina, Kansas.

THE KANSAS FARMERS UNION ROYALTY CO.—Room 215, Farmers Union Building, Salina, Kansas, G. E. Creitz, State Manager.

### FARMERS UNION MANAGERIAL ASSOCIATION

C. B. Thowe, President  
T. C. Belden, Secretary

SALINA, KANSAS, THURSDAY, MAY 25, 1933

### NEED YOUR COOPERATION

To Kansas farmers who are not Farmers Union members, we say to you that the time is now here for you to join this militant farm organization.

Week after week, we have appealed through the columns of this paper for Kansas farmers to support their own organization by active membership. Time after time, the appeal has gone out from our national Farmers Union President, John A. Simpson, for farmers to stand by their farm organization and support it in the things it has sought to accomplish. Cal Ward, our own state president, has added his appeals, week after week and month after month, for Kansas farmers to pay their dues and assist in the Farmers Union work. Countless local Farmers Union leaders have invited their neighbors to join the one militant farm organization which is standing and fighting, through thick and thin, for the rights of the farmers of this state. Leaders of our statewide Farmers Union activities, which exist because of and for Kansas farmers, have added their voices to the appeals for membership in the parent organization.

Initiation fees, formerly \$2, and back dues payments, have been temporarily eliminated, by action of the state board of the Kansas Farmers Union. Of course, members who were patrons of Farmers Union activities which paid patronage dividends on 1932 business were required to be paid up in full for 1932 in order to receive such 1932 dividends. Such requirement was justly demanded by the business and marketing activities concerned. However, as far as the state Farmers Union is concerned, a member who was delinquent with 1932 dues or other back dues could come in as a member in good standing simply by paying full 1933 dues.

While it has been made as easy as possible for farmers to become members of the Farmers Union in Kansas, the work of the organization has been extended and intensified to an extent never before attained. The official publication, the Kansas Union Farmer, has been continued right on through and in spite of hard times. The standard of the paper has been kept up to as high a level as was possible. The editor and his associates have been highly pleased with the reception the paper has received.

The budget at the state office has been reduced more than fifty percent during the last two years. Every possible expense has been eliminated, with care being taken not to impair the efficiency and the service of the office.

We as a farm organization had a leading part in securing legislation at the hands of our Kansas lawmakers, beneficial to Kansas farmers. Our

president was legislative representative for all Kansas farm organizations, working through the Committee of Kansas Farm Organizations. He remained on the job in Topeka throughout the session of the state legislature. The results were more than the Farmers Union had dared to hope for. The benefits which Kansas farmers secured, as a direct result of this work in Topeka, would pay Farmers Union dues for every Kansas farm family for years to come. This could not have been, had we not been organized.

Nationally, we are just now witnessing something which was not thought possible only a few years ago. The whole country is now looking to the farmer as the hope of the nation, and he is not being regarded as of an under class, but is standing out in his true and deserved national importance. Laws, looking toward the economic revival of the whole nation, have centered around the rehabilitation of the American farmer. A national effort is being made to get for the farmer better prices for his products, to restore to him his normal purchasing power, and to remove the glaring menace of farm foreclosures and farm bankruptcy.

All this has been made possible because of organization such as the Farmers Union has been pleading for. Cooperative marketing is gaining ground, locally, statewide and nationally. All lines of farm products now may be marketed under conditions more favorable to farmers than in former years. This could not be true except for the influence brought about by the Farmers Union and its militant members and leaders.

The farmer who will not join his own organization—or who has not yet joined it—must realize that all these benefits have come about, not because of his cooperation, but in spite of his non-cooperation.

Such a farmer must realize that the way has been made brighter for himself, for his family, and especially for his children who will be the farmers of tomorrow, by an organization which worked for him in spite of himself. He should remember that his failure or neglect to cooperate amounts to actual opposition on his part. One farmer who will not join the Farmers Union does that organization more harm than could be done by ten men who are avowed enemies of organization among farmers. If one grain gambler, for instance, should be overcome with honesty for a few minutes and come out and speak his mind openly, and tell the farmers that he forbids them to join the Farmers Union, a hundred new members would join immediately. On the other hand, if a farmer who is in a position to receive all the benefits of cooperative organization

among his own class, hangs back and will not join, he is likely to influence ten other men to stay out of their own organization. Further than that, he tends to discourage those of his neighbors who are boosting their Farmers Union. And that all makes for rejoicing in the enemy camps.

This is an appeal for more members in the Kansas Farmers Union. As mentioned earlier in this article, such appeals have been going out week after week. Our membership, however, must be increased far beyond the number who have responded to these and other appeals. These appeals, in themselves, may be weak and colorless; but the work of the Farmers Union on which they are based should stand out as a beacon light, showing farmers everywhere the right course to follow.

Most of those who read these appeals for membership undoubtedly are already members in good standing. In that event, here is your opportunity. See that the appeal for membership in the Farmers Union is extended to reach those in your neighborhood who should be reached. Get them out to meetings, in some way or other. Then tell them in your own words why they should become members. Take your Kansas Union Farmer, the latest issue as well as back issues, to the meeting with you, and show your neighbors by what you find in these pages, why they should join with you in what is, after all, your own work.

Your organization needs the cooperation of you and your neighbors. It must depend on you to see that this cooperation is forthcoming.

### PARAGRAPHS FROM WASHINGTON

W. P. Lamberton  
May 20, 1933  
When Ruth Bryan Owen took with her to Denmark as secretary the daughter of Henry L. Doherty she didn't consult the ghost of her father, the Great Commoner. She has fast to do this before.

Brooks Fletcher, bushy-haired chautauqua lecturer, represents the district around Marion, Ohio. He was formerly a member and in the early weeks of his first term he delivered one of his famous speeches. They say he has never addressed the chair since.

The Southern and Northern Baptists are meeting in their respective conventions in Washington and for one day will gather in joint session. The first time since 1845 when they split on slavery. The Mason-Dixon line has long been wiped out by most organizations.

The total of our exports in manufactured products in dollars is 5 percent less than the year before. On the same basis is 18 percent. Declining foreign trade has hit the farmers hardest of all.

John H. Hoepfel, who represents a district near Los Angeles, was a Republican postmaster. He was a member of the same state. They had never met. Neither expressed any surprise over it nor any particular pleasure.

The power behind the throne now appears to be Bernard Baruch, Democrat, New York financier, and head of the War Industries Board during the war. Under him there was George Peck, now Farm Administrator, and Hugh Johnson, newly appointed industrial control administrator. It is said that Baruch turned down a cabinet position. Behind the scenes now he is assisting and advising his former associates in the administration of their broad unprecedented powers.

Johnson was born in Ft. Scott, Kansas, in 1882. The stupendous \$300,000,000 public works-industrial control bill is the biggest and most far-reaching measure yet proposed by this precedent-smashing administration. Donald Richberg, railroad broker, and another member of the administration, are expected to organize to help itself. Under it, industry is expected to stabilize wages and employment.

### DUES INCLUDE PAPER

Within the past eighteen months, two different Farmers Union secretaries have sent in part dues for one member each, stating in each case, that the member does not wish to receive the state paper because some relative receives it and shares it with him, and that, therefore, the member is not paying full dues. These actions were made in good faith, both on the part of the members and of the secretary.

Just in order to clear this matter up, the state Farmers Union office wants to make it clear that such part dues cannot be accepted. There is no provision in the constitution and by-laws, which govern the secretary's office, which would allow him to accept such part dues. The full dues of \$2.75 are to be paid to the local secretary in every case, unless a local decides to collect no local dues (80 cents). In any event, the local secretary must send in the full \$2.75 for full year's dues for each member.

It is known by all members, of course, that out of this \$1.95 received by the state secretary, 25 cents goes to the National Farmers Union

## FARMERS UNION LEADS IN TRUCK CONSIGNMENTS

During First Four Months of This Year, Farmers Union Live Stock Commission Co. Handles 44,373 Head by Truck Route; Equals 808 Carloads

### YD. RECEIPTS SMALLER

This Condition Accounted for by Prevailing Wide Spread Marketing Carried on Without Central, Price-fixing Markets

Leading all live stock commission firms on the Kansas City Market in the matter of truck-in live stock receipts, the Farmers Union Live Stock Commission Co., during the first four months of this year, handled a total of 44,373 head of live stock shipped to the Kansas City yards by truck. According to the records kept by the Kansas City Stock Yards Co., this amounts to 808 carloads, when reduced to that basis, says the current number of The Co-Operator.

This represents an increase of 9,031 head compared to the number handled by truck during the corresponding period in 1932.

During the month of April, the Farmers Union firm handled 12,357 head of live stock which came in by truck. This compares with 11,330 head for April, 1932, being an increase of 1,027 head. Cattle and calves accounted for 8,213 of this year's truck-in live stock for April. This established a record of truck receipts of cattle and calves for any one month, to date.

The records of the Kansas City Stock Yards Company show a consistent increase in trucked-in receipts, and all species, with the exception of hogs, show a decided increase. The records also show that there were 4,479 more trucks registered at the Kansas City Stock Yards for the first four months of this year than for the same time in 1932, and that 11,170 head more have arrived in trucks than in 1932.

The Farmers Union Live Stock Commission Company is ranking third in total receipts handled by commission firms during the current year, having handled a total of 1,437 cars during the first four months. Of course, the number of cars handled so far this year is less than the number handled in the same period in 1932, but the percentage of decrease in cars handled by the Farmers Union is small as compared with the general decrease in receipts at the yards.

Reports of the Stock Yards Company further reveal that the total receipts of cattle, hogs and sheep for the four-month period this year have fallen off to the extent of 201,376, as compared with the same period last year. This number reduced to carloads equals around 3,100 cars. A shortage of cars for the year is the reason for this decrease, but it is due to a change in the method of selling now being practiced by thousands of farmers in this territory.

Enlarging on the change in method of marketing, which has cut down the receipts of live stock at the open markets, The Co-Operator this month carries a forceful article under the heading of "Wide Spread Marketing." The article is of particular interest to readers of the Kansas Union Farmer, and for that reason is reproduced here:

"The system of marketing used in disposing of live stock in this country is largely responsible for the present predicament of the farmer engaged in this industry. During the past year this publication has often referred to the growth of wide spread marketing, which has been gaining momentum in this country rapidly. Not only have owners been selling hogs to local and packer buyers, or shipping direct, but cattle are also being sold at smaller markets which have come into existence in the past two years. These concentration points and small yards have not been established for the good of the live stock industry, but rather for personal, and in some instances, local gain. In most cases the demand at these small markets is sufficient to take care of the total receipts and consequently a good percentage of the live stock is sold to buyers who must ship it either direct to packing plants or to the large central markets. The men operating as traders and buyers on these small yards could not, and would not continue to operate unless they were realizing a profit on their transactions. It is impossible for them to make a profit by shipping to the open market, it would certainly be equally advantageous for the original owner to use these larger markets in the first place.

"It is true that one man, or one community, can not control live stock prices, but the only way those interested in this industry, and depending upon for their livelihood, can hope to in any measure have a voice in live stock prices, is through a marketing system which centralizes receipts and forces competitive buying. Whenever it is possible for a buyer to supply his demand at a price which will allow him to undersell his competitors on a

secretary-treasurer and 20 cents goes to the county organization. This leaves \$1.50 which goes into the general fund to operate the state office and to pay expenses, including the expense of publishing the Kansas Union Farmer. There is no division of each separate amount of dues, but rather a division of the general funds, with a certain part of it going to pay publishing expenses. Therefore, there can be no possibility of accepting part dues because a certain member does not want to receive the paper.

However, if a member already has access to the paper and does not, therefore, need it, he may instruct the state secretary to send his paper to some other person whom he may designate.

dressed product, he forces these competitors to indulge in the same buying practice. We all know what the result has been.

"There is no doubt in the mind of any farmer or live stock producer, that the first sentence in this article is true. Every man engaged in the live stock industry, whether he will admit it or not, knows that the system of marketing used in this country has in the past made it possible for him to receive the cost of production for his commodity. If he is to be assured of a margin of profit on his future operations, the trend will have to work back to the central markets. Receipts of all species of live stock must be congregated at the large terminal markets where buyers will have to compete with one another to fill their demand, whether it is on the finished product or on live stock to return to the country.

"Cooperative sales agencies such as the Farmers Union of Kansas City and Wichita, have made it possible for those who have live stock to sell, to market it at actual operating costs. They have not only accomplished this, but there is no doubt that this and like agencies on other yards have forced their competitors to render a type of service which is far superior to that rendered any time in the history of the industry. An organization which has accomplished these things is worthy of the support of every farmer and live stock producer who desires to see a continuation of the market which insures a profit on his commodity."

### HOW TO OBTAIN LOAN AID FROM NEW FARM LAW

(continued from page 1)  
bank in the region in which the farm is situated.

"There are two other ways, however, by which farmers whose mortgages are held by other than land banks may pay off their mortgages and obtain new loans from the land banks.

Can Shift the Loan  
"Where a mortgage falls due, or where it can be paid off at any time, the farmer may make application to the federal land bank for a new first mortgage loan, with which to pay off the existing mortgage. If the holder of the mortgage is willing to accept the amount of the federal land bank loan on the property, the land bank can make the loan and pay off the old mortgage."

Still another avenue is open to the distressed farm mortgagor. Acting through an agent of the farm loan commission, the farmer can apply for a loan of up to \$5,000, and up to three-fourths of the value of the land and improvements. This will be a 13-year loan at 5 percent interest, no principal payments due the first three years, with principal amortization over the succeeding 10-year mortgage. Both first and second mortgages can be made, the total mortgage against the farm, however, not to exceed the 75 percent figure.

These last named kinds of loans can be made through voluntary agreements with creditors by which the total indebtedness is scaled down to three-fourths the value of the farm, or in case the creditors will not agree, they may be made following the limited bankruptcy provided in the Summer of 1932. The county conciliation commissioners.

There are fifty-eight telephones in the White House.

### Farmers Union Live Stock Sales

Below is published a representative list of sales of live stock marketed during week of May 15 to May 19, 1933

Farmers Union Live Stock Commission Company, of Kansas City

B. W. Kreuger—Lafayette Co. Mo.—11 sheep, 78	7.50
Geo. Riley—Hickory Co. Mo.—15 sheep, 74	7.50
L. U. Hoffman—Dickinson Co. Mo.—13 sheep, 70	7.50
Geo. Rohle—Douglas Co. Mo.—4 sheep, 67	7.40
C. J. Cunningham—Washington Co. Mo.—17 sheep, 84	7.40
John Vail—Lincoln Co. Mo.—5 sheep, 64	7.10
Geo. Atwood—Linn Co. Mo.—7 sheep, 78	7.10
Joe P. Collins—Osage Co. Mo.—13 sheep, 74	7.10
Geo. Barker—Franklin Co. Mo.—8 sheep, 65	7.00
P. F. Nease—Douglas Co. Mo.—11 sheep, 71	6.90
John Cunningham—Franklin Co. Mo.—10 sheep, 67	6.75
Wm. Hamilton—Grundy Co. Mo.—12 sheep, 84	6.00
L. S. H. Smiles—Rogers Co. Okla.—60 sheep, 86	5.25
F. R. Rine—Johnson Co. Mo.—9 sheep, 105	4.00
Ed Martin—Linn Co. Mo.—25 sheep, 110	2.85
Byron Cox—Linn Co. Mo.—7 hogs, 212	4.85
L. W. Harold—Linn Co. Mo.—14 hogs, 193	4.85
P. M. McAdams—Dickinson Co. Mo.—6 hogs, 208	4.85
C. S. Clemmings—Montgomery Co. Mo.—5 hogs, 170	4.85
Ray Sturdy—Osage Co. Mo.—17 hogs, 201	4.85
Fritz Gierke—Dickinson Co. Mo.—8 hogs, 200	4.85
Henry Starke—Lafayette Co. Mo.—11 hogs, 251	4.75
Cedar Ship, Assn.—Smith Co. Mo.—27 hogs, 210	4.75
C. B. Norman—Dickinson Co. Mo.—11 hogs, 199	4.75
W. H. Plinick—Chase Co. Mo.—10 hogs, 194	4.75
Wm. Hamilton—Grundy Co. Mo.—12 hogs, 241	4.75
R. S. McCrear—Franklin Co. Mo.—8 hogs, 177	4.75
H. L. Miller—Wabasha Co. Mo.—6 hogs, 226	4.75
W. H. Foster—Crawford Co. Mo.—8 hogs, 203	4.75
W. H. Hoek—Allen Co. Mo.—13 hogs, 247	4.75
Wm. McNamara—Washington Co. Mo.—7 hogs, 287	4.75
Fred Corley—Anderson Co. Mo.—6 hogs, 225	4.70
Frank E. Anderson—Johnson Co. Mo.—28 hogs, 222	4.70
Cedar Ship, Assn.—Smith Co. Mo.—30 hogs, 207	4.70
W. M. Montbrey—Miami Co. Mo.—8 hogs, 226	4.70
Wm. Hamilton—Grundy Co. Mo.—12 hogs, 231	4.70
R. E. Barker—Riley Co. Mo.—10 hogs, 199	4.70
A. M. Stephens—Franklin Co. Mo.—7 hogs, 281	4.70
Anton Wittman—Franklin Co. Mo.—7 hogs, 281	4.70
Wade Riquet—Mitchell Co. Mo.—12 hogs, 200	4.70
Geo. Meyers—Osage Co. Mo.—5 hogs, 212	4.70
C. P. Rogers—Lafayette Co. Mo.—16 hogs, 191	4.70
Merton Larson—Clay Co. Mo.—9 hogs, 242	4.70
K. E. Scott—Chase Co. Mo.—10 hogs, 179	4.70
Chas. Latter—Osage Co. Mo.—15 hogs, 198	4.70
A. L. and C. H. Post—Franklin Co. Mo.—11 hogs, 167	4.70
E. G. Glatt—Dickinson Co. Mo.—35 hogs, 201	4.65
Cecil Sump—Clay Co. Mo.—27 hogs, 228	4.65
Walter Finlayson—Washington Co. Mo.—8 hogs, 188	4.65
Walter Finlayson—Washington Co. Mo.—7 hogs, 220	4.65
M. H. McGinnis—Lafayette Co. Mo.—34 hogs, 183	4.65
Ray Anderson—Johnson Co. Mo.—24 hogs, 259	4.65
V. J. Hatfield—Dickinson Co. Mo.—8 hogs, 141	4.60
Clyde Bowles—Jewell Co. Mo.—6 hogs, 250	4.60
J. Landwehr—Linn Co. Mo.—5 hogs, 258	4.60
Wm. Hamilton—Grundy Co. Mo.—14 hogs, 171	4.60
Dan Blasing—Riley Co. Mo.—8 hogs, 226	4.60
Dan Young—Linn Co. Mo.—23 hogs, 256	4.60
Olney Monroe Sr.—Coffee Co. Mo.—9 hogs, 275	4.60
D. D. Christman—Linn Co. Mo.—12 hogs, 212	4.60
Herb Massenhin—Osage Co. Mo.—5 hogs, 214	4.60
John Vail—Linn Co. Mo.—15 hogs, 174	4.60
J. M. Davies—Riley Co. Mo.—7 hogs, 228	4.60
G. Schmidt—Coffee Co. Mo.—5 hogs, 198	4.60
Frank Morgan—Linn Co. Mo.—15 hogs, 199	4.60
Walter V. Johns—Linn Co. Mo.—14 hogs, 232	4.60
N. C. West—Linn Co. Mo.—24 hogs, 213	4.60
G. M. Gernsbacher—Osage Co. Mo.—18 hogs, 197	4.60
H. F. Rieckhoff—Lafayette Co. Mo.—10 hogs, 230	4.60
Wm. Massenhin—Osage Co. Mo.—14 hogs, 258	4.60
P. E. Smith—Hart Co. Mo.—5 hogs, 240	4.60
E. P. Morrow—Linn Co. Mo.—23 hogs, 206	4.60
W. R. Ellis—Osage Co. Mo.—27 hogs, 280	4.60
Loren Rine—Johnson Co. Mo.—8 hogs, 280	4.60
D. P. Frick—Linn Co. Mo.—24 hogs, 181	4.60
C. D. Laughlin—Lafayette Co. Mo.—7 hogs, 220	4.60
Fred Phillips—Riley Co. Mo.—26 hogs, 194	4.60
David Brechtel—Anderson Co. Mo.—8 hogs, 250	4.60
N. P. Barnes—Osage Co. Mo.—5 hogs, 286	4.60
Arthur P. Johnson—Osage Co. Mo.—8 hogs, 251	4.60
J. W. Vail—Linn Co. Mo.—12 hogs, 220	4.60
T. P. Green—Bates Co. Mo.—7 hogs, 226	4.60
T. M. Clapp—Coffee Co. Mo.—14 hogs, 185	4.55
M. L. Leskey—Johnson Co. Mo.—7 hogs, 225	4.55

### LIVESTOCK PRICE TREND IS UPWARD

Farmers and livestock men are indeed encouraged by the rapid advance in all classes of livestock. During the past week new tops have been established in all departments, for the current year. Top cattle sold at \$7.00—top hogs at \$4.90—spring lambs at \$7.50. Practically all offerings

have shared in the advance, and with the exception of a few classes of cattle, the general market is quotable \$1.00 or more higher for the month. —The Co-Operator.

Foods which taste good and are enjoyed, are indispensable to efficient digestion. Meat ranks at the head of such foods.

## 100 Per Cent Locals

Below are printed the names of the locals, together with the counties in which they are located, with membership paid up 100 percent for 1933. Watch the list grow—and HELP THE LIST GROW.

Fairview—2154	Allen county
Champion Hill—705	Phillips county
Swanson—1191	Clay county
Lone Willow—1083	Thomas county
Cottonwood—317	Cloud county
Collyer—941	Trego county
Fairdale—927	Thomas county
Livingston—1984	Stafford county
Pleasant View—883	Washington county
Barrett—1071	Marshall county
Fairmont—967	Marshall county
Pleasant Hill—1175	Nemaha county
Admiral—1255	Lyon county
Heart of America—2164	Wyandotte county
Sunny Slope—1861	Wabasha county
Liberty—883	Nemaha county
Brightside—1655	Jackson county
Trivoli—1001	Ellsworth county
St. Joe—2182	Cloud county
Spring Valley—1725	Miami county
Stone—792	Rooks county
Four Mile—1128	Nemaha county
Sunny Knoll—1377	Nemaha county
Redman—1624	Sumner county
Sumner—1238	Marshall county
Kelly—1263	Nemaha county
Johnston—749	McPherson county
Prairie Dale—370	Russell county
Allen Center—2155	Allen county
Fairlawn—2658	Allen county
Silver Leaf—2156	Allen county
Hopewell—809	Marshall county
Pleasant Hill—1202	Riley county



## Junior Cooperators by Aunt Patience

**HOW TO BECOME A MEMBER OF THIS DEPARTMENT**  
Any boy or girl between the ages of six and sixteen, whose father is a member in good standing of the Farmers' Union, who writes a letter for publication, can be a member of this department, and is entitled to a pin. The address to which all Juniors should send their letters is: Aunt Patience, in care of the KANSAS UNION FARMER, Salina, Kansas.

Dear Junior Cooperators:

I'm sure you've all read about the essay contest by this time—for I printed details in our last two issues. Be sure to remember that it closes Saturday night at midnight, June 24. No essay will be accepted which is mailed later than this date. And don't forget the prizes—the first prize in each age class will be a wrist watch. It will be a good one, too—one that really keeps good time. So don't put off sending your essay until it's too late.

Place your name, address, and age on each sheet, number your pages, and you should be a member of this department on "Our Page."—Aunt Patience.

Bonner Springs, Kans., May 6

Dear Aunt Patience:  
My sister has just written a letter to join so I want to join too. I will be in the fifth grade and will be 9 years old September 30. I only went to school two months this last year because I had an ulcer on my eye. It is well now and the doctor saved the sight of it. We have a filling station on the highway and all our pets get run over and killed, so we never have one very long. All we can think of now is our trip to California. Please find my twin.

Your niece,  
Helen Pitts.

Dear Helen:  
We are very glad that you are to be a member of our club—I'll send your pin right away. I'm sorry about your eye, but glad that it's alright now—it must have been very painful. If I were lucky enough to be going to California, I couldn't think of anything else, either. I hope you and your sister will enter the essay contest before you go. Be sure to tell us all about your trip.—Aunt Patience.

Bonner Springs, Kans., May 6

Dear Aunt Patience:  
I was eleven April 5 and will be in the seventh grade this fall. I wish to join your club and also find my twin. I enjoy reading all the letters. My sister, eight years old, and myself are planning to go to Los Angeles alone on a train to visit our grandmother and aunt—and will write a letter later this summer telling about our trip. Mother thinks we are pretty small to go so far, but we think we will enjoy it. I think we will leave about the first of June. Will you please send me a pin.

Yours truly,

Mary Catherine Pitts.

Dear Mary Catherine:  
I'm glad to add your name to our Membership Roll and I'll surely try to find your and Helen's twins—you must both watch the paper for them, too. Well, I think your visit would be wonderful and I believe that it would be perfectly safe for the conductor would look after you and see that you were alright. I hope you'll write to us from California, too—you'll have a marvelous time, I know. Forest Lake is near your town—I spent my summers there for a good many years—that is where I learned to swim.—Aunt Patience.

Hays, Kansas, May 19, 1933.

Dear Aunt Patience:  
Hope you are still feeling fine, for I am. How do you like these hot days? I sure don't like them. I am sending my essay and hope I get some



7888. Girls' Jumper Dress. Designed in Sizes: 8, 10, 12, 14 and 16. Size 12 requires 2 1/2 yards of 36 inch material for the dress and 1 1/2 yard for the gumpie. Price 15c.

7621. Ladies' Dress. Designed in Sizes: 34, 36, 38, 40 and 42 inches bust measure. If made with the capelets, as in the large view, size 38 requires 4 1/2 yards of 36 inch material. If made with sleeves as in the small view it requires 3 1/2 yards. With sleeves and capelets 5 1/2 yards. Tie-belt of ribbon requires 2 yards. Price 15c.

Send 12 cents in silver or stamps for our UP-TO-DATE BOOK OF FASHIONS, SPRING AND SUMMER 1933. Order patterns from Aunt Patience, box 48, Salina, Kansas.

place with it. I don't know what to write because there isn't much going on now, so will sign off for this time.

Your friend  
Virginia Meier.

Dear Virginia:  
Congratulations on getting your essay in so promptly. I don't like the heat, either—but it's better than all the rain we've been having here.—Aunt Patience.

Zenith, Kans., Route 1, May 29

I have been reading the letters of the Juniors. I wish to be a member of your club.  
I am 7 years old and will be 8 the 21st of July. I am in the third grade. For pets, I have a dog her name is Peggy Jane. I will be glad to get my pin.

Goodbye,  
Margene Nease

Dear Margene: I'm glad that you've decided to become a member of the Club and your pin will be sent right away. Be sure to send in your essay for entry in the contest—you might win a prize, you know.—Aunt Patience.

PUT SURPLUS EGGS DOWN  
IN WATER-GLASS SOLUTION

Fresh eggs preserved in water glass in April and May will be good for cooking purposes up to next November or December, the United States Department of Agriculture says. Water glass is a common name for sodium silicate, which may be purchased at any drug store.

Preserve only clean, fresh infertile eggs, the department warns. Dirty eggs will spoil, and washing them removes the protective coating which prevents spoiling. Cracks, even so tiny, may cause spoilage. It is a wise precaution to examine every egg by candling.

The department gives these suggestions: Clean and scald a 5-gallon crock, allow it to dry, and place it where the eggs are to be stored. After heating a quantity of water to the boiling point let it cool, and mix the water-glass solution in the crock by adding 1 quart of water glass to 9 gallons of water. Place the eggs in the solution as they are available. Handle them carefully to avoid cracking, and always be sure at least 2 inches of the solution covers the eggs. The crock should be kept covered to retard evaporation. The eggs may be used at any time. If they are to be boiled, a small hole should be made with a pin in one end to prevent their cracking.

EGGS SHOULD BE COOKED  
AT LOW TEMPERATURE

Even "Boiled" Eggs Should Not Be Prepared in Boiling Water, Says Miss Gladys Vail

Eggs in cooking, the importance of their being fresh, the technique of handling them, and recipes using them were given in a recent talk by Miss Gladys Vail of the home economics division.

"An egg only a few days old may be inferior to a storage one," she declared. "All begin to deteriorate as soon as laid, the rate of deterioration depending upon conditions. A clean, dry egg kept in a cool place changes slowly. One laid in a wet nest on a rainy day gets the mucous covering washed off so that gases and even perhaps some of the egg liquid pass through the shell pores. Odors and flavors may enter the egg. A warm kitchen will still further hasten deterioration. Dishes made from old eggs are less palatable and less nutritious than those from fresh eggs."

"The white of an old egg is thin and watery, the membrane surrounding the yolk is weakened; the flavor is almost lacking," she continued. "A thin egg white, however, gets to a greater volume, is less watery and more fluffy, and takes less time for beating—if the egg is needed for this type of cooking."

Egg whites beaten until "dry" have lost some extensibility, and products made with this as a result will not rise as well as when the white is beaten a little less, Miss Vail said. On the other hand, if the white is beaten too little, it is not rigid enough to support the other ingredients, and the entire mixture falls.

She advised against egg whisks made of coarse, heavy wires, as these take two to four times as long to get the white stiff. Eggs taken directly from the refrigerator do not whip as quickly nor to as large a volume as do those at room temperature or a little warmer.

The so-called "boiled egg," she said, should be cooked in water below the boiling point for the most tender and palatable product. Whether cooked in fat, as in frying, or in the oven, a low temperature should be maintained.

BRIAN GEMS  
(Small Recipe)

1 cup bran,  
1 1/2 cups flour,  
1-3 cup sugar,  
1 teaspoon soda,  
1 teaspoon baking powder,  
1-4 teaspoon salt,  
3 tablespoons molasses,  
1 egg,  
1 cup sour milk,  
2 tablespoons fat, melted.  
Mix ingredients, beat two minutes. Half fill greased muffin pans, bake fifteen minutes in moderate oven.

### MOLASSES-VINEGAR PIE

One cup plus two tablespoons sugar.  
Six tablespoons flour,  
One teaspoon salt,  
Two cups molasses,  
One-fourth cup vinegar,  
Five egg yolks slightly beaten,  
Four and one-half tablespoons melted butter.  
Three-fourths cups broken nut meats  
Three-fourths cup raisins.  
Mix all ingredients in given order. Pour into unbaked crust that has first been brushed with unbeaten egg white. Bake 10 minutes in hot oven (475 degrees F.) then reduce heat to 350 and bake 40 minutes. Remove, cool. Make meringue of three egg whites beaten stiff with four and one-half tablespoons confectioner's sugar. Cover pie and brown in slow oven (325 degrees F.) for about 15 minutes.

### BAKED LAMB SHOULDER

Wipe rolled shoulder of lamb with a damp cloth. Rub drippings or lay strips of bacon over the top. Sprinkle with 1 teaspoon of salt and 1-3 teaspoon pepper, dredge with flour and brown quickly in hot drippings in Dutch oven. Pour half cup of hot water over the meat, adjust the cover of the Dutch oven closely and cook slowly, allowing thirty-five minutes to each pound. Serve with a sauce made by heating half cup of chopped sweet pickle of any sort with the gravy in the pan.

### ROMAN HOLIDAY

(a grand filler-up, with left-over spaghetti)  
1-4 cup Crisco,  
1 onion chopped  
2 cups cooked spaghetti  
1 pound hamburger  
1 teaspoon salt  
1-8 teaspoon pepper  
1-2 cups canned tomatoes  
3-4 cup grated cheese  
Fry onion in Crisco, the digestible cooking fat. Add meat and seasonings. Cook 5 minutes. Add spaghetti and spaghetti in baking dish. Add meat mixture and its drippings. Then add another layer of spaghetti. Pour in tomatoes. Sprinkle with grated cheese. Cover dish. Bake in moderate oven (350 degrees F.) 35 minutes. Remove cover. Bake 10 minutes longer.

### MAPLE SUGAR LOAF

1-2 cup butter,  
1 cup maple sugar,  
1-3 teaspoon salt,  
1-2 cup milk,  
2 cups pastry flour,  
3 tablespoons baking powder,  
1 teaspoon vanilla,  
3 egg whites, beaten.  
Cream butter and sugar. Add the salt, milk, flour, baking powder and vanilla. Beat two minutes. Fill in egg whites. Pour into loaf pan lined with waxed paper. Bake 45 minutes in moderately slow oven. Cool and frost.

### ROAST BEEF PATTIES

(Serving four)  
1-2 cups chopped cooked beef  
1-2 cup crumbs  
1 egg or 2 yolks  
1 tablespoon chopped parsley  
1 tablespoon chopped onions.  
1-3 cup flour,  
4 tablespoons bacon fat  
Mix beef, crumbs, egg, parsley and onions. Shape into four cakes and roll in flour. Heat fat in frying pan and add and brown cakes.

Experience of several good alfalfa producers of the state indicate that the best way of curing alfalfa to retain the largest percentage of leaves is to cut in the morning, rake into windrows with a side delivery rake as soon as the leaves on top of the swath become dry, turn the windrows with the rake the next morning after the dew is off, and stack or bale as soon as the hay is sufficiently dry, reports E. A. Cleavinger, Extension crops specialist, Kansas State College. It is important to get the hay into the windrows as soon after cutting as possible since drying too long in the swath results in a heavy loss of leaves. When the field is small and a side delivery rake is not available, it is frequently best to bunch the hay for final curing.

## WHY NOT TRY

### the 100 Per Cent Cooperative Plan

Of marketing your cream? Final settlement on or before the 15th of following month advances weekly if you desire. Give it a TRIAL and you'll like it.

Address a card to either of the Association plants for more detailed information and shipping tags.

### Farmers Union Cooperative Creamery Association

Colony, Kansas

Walceney, Kansas

## Every Penny Counts

When you market your live stock, it is absolutely necessary to get every cent possible for every hog sold, and to keep the marketing expense as low as possible.

THAT'S WHAT YOUR OWN FIRM IS FOR—Make use of it. It sells your live stock AT COST. Any profit resulting from handling your stock goes back to stockholder customers. One Dollar makes you a stockholder. Ask about it.

### Farmers Union Live Stock Commission Co.

Stock Yards

G. W. Hobbs, Mgr.

Kansas City, Mo.

### NEW ASSOCIATION LEADS IN APRIL SHIPMENTS

Three Others — Four Leads Each to Tie for Second Place

Mr. Joe Liebl, Manager at Claflin, Kansas, shipped five loads of cattle to the Farmers Union Live Stock Commission Company during the month of April to lead in the number of carloads shipped by associations. Mr. Liebl had his first consignment to the Farmers Union during the month of February this year. The shipments from Claflin consist mostly of cattle in stocker and feeder flesh, as it is more of a grazing country than a feeding country. Mr. Liebl has expressed himself as being well pleased with the type of service he has received on his consignments to the Farmers Union. We congratulate him and hope that he will continue to stay among the leaders.

The Lowry City Shipping Association, Lowry City, Missouri, L. C. Cleveland, Manager, took its place among the leaders again in April, and shared second place with the Frankfort Farmers Union Shipping Association, Glen Leopold, Manager, and the Palmer Live Stock Shipping Association, Palmer, Kansas, the latter association being managed by Mr. Herman Ohlde. Although the Palmer Association has been appearing on the Farmers Union books regularly the past year, this is the first time that it has gained a place among leading shipping associations. Mr. Ohlde has written numerous letters complimenting the Farmers Union on the manner in which it handles his consignments, and we can expect him to be among the leaders often.

Other shipping associations with car-load consignments during April are as follows:

Farmers Union S. Assn., Almena, Kas.; Almena F. U. Elevator, Almena, Kas.; Farmers Coop. Mktg. Assn., Alexandria, Nebr.

Chase County Coop. S. Assn., Cottonwood Falls, Kas.; Cedarvale Coop. Co., Cedarvale, Kas.

Farmers Co-op. Elev. Co. Daykin, Nebr.; Downs-Cawker S. Assn., Downs, Kas.

E. L. McCann, Mgr., Erie, Kas.

Jake Slingsby, Mgr., Green, Kas.

Farmers Union Co-Op. Assn., Holbrook, Nebr.; Farmers Union Elev. Assn., Hardy, Nebr.

Walburg Farmers Union, Leonardville, Kas.; Linn Co-Op. Exchange, Linn, Kas.

Ed Mauch, Mgr. Ness City, Kas.

Osgood S. Assn., Osgood, Mo.

### WE OFFER

1. Policies for all ages, 1 day to 65 years.
2. Child's policies with Waiver of Premium. Benefit and Optional Settlements at Maturity.
3. Ten Year Term to protect the mortgaged home.
4. Ordinary Life, 20 Payment Life, Farmers Special, Endowment age 65, 10 15, and 20 Year Egdowments.
5. Single Premium Policy and the One Year Endowment investment policy.
6. Premiums payable Quarterly, Semi-Annually or Annually.
7. Cash Loan, Paid-up and Extended values at end of second year.

For information on any policy write, Rex Lear, Salina, Kans.

Farmers Union Mutual Life Insurance Co.

Des Moines, Iowa

Legal Reserve Life Insurance Safest Investment Known

Phillipsburg S. Assn., Phillipsburg, Kas.; Piqua Con. Local, Piqua, Kas.; Emil Samuelson, Mgr. Randolph, Kas.

Stafford County S. Assn., St. John, Kas.

Vassar L. S. S. Assn., Vassar, Kas.

Weaubleau S. Assn., Weaubleau, Mo.; Farmers S. Assn., Wiley, Kas.

Remember the Farmers Union Live Stock Commission Company is always at your service, and pleased to use its experience in helping any community with its shipping problems.—The Co-Operator.

WIDE DISTRIBUTION  
OF TWINE NOW ASSURED

Jobbing Association Has Orders for Over Two Million Pounds of This Article

The Farmers Union Jobbing Association has succeeded in establishing distribution points for twine throughout the State, therefore making it possible for all Kansas Farmers Union members to use this product. It can be obtained at the places listed below:

Kansas City, Mo.—Crooks Terminal Warehouse.

Marysville, Kansas—Thompson Bros. Implement Co.

Salina, Kansas—Stephenson Transfer Company.

St. Joseph, Missouri—Brown Transfer and Storage Co.

Wichita, Kansas—Bryan-Southwest Storage Co.

Hutchinson, Kansas—Reno Implement Company.

Dodge City, Kansas—Dodge City Co-Operative Exchange.

Parsons, Kansas—Farmers Union Elevator.

Through this wide distribution it is hoped that twine will be on hand at a point which is within trucking distance of all communities which use a large amount of twine.

Forty new accounts have been added to the list of those handling twine merchandised through the Farmers Union Jobbing Association, and orders for over two million pounds of this product have been booked to date. The twine will be of the same high quality and will sell at a competitive price, which is lower than last year. Buying foreign made twine is not a cooperative practice, and does not aid employment or help relieve the tax burden. The Farmers Union standard twine is manufactured in Kansas, and is guaranteed to be a standard twine in every respect.

We wish to remind our readers again that truckers must be supplied with requisitions before they can obtain this article from any of the points listed above. These requisitions may be secured from the office of the Farmers Union Jobbing Association.—The Co-Operator.

### CLASSIFIED ADS

FROST-PROOF CABBAGE, each bunch fifty, mossed, labeled variety name, Jersey Wakefield, Charleston Wakefield, Succession, Copenhagen, Early and Late Dutch, postpaid: 200, 75c; 300, \$1.00; 500, \$1.25; 1,000, \$2.00. Onions Crystal Wax, Yellow Bermuda, Prizetaker, postpaid: 500, 75c; 1,000, \$1.25; 2,000, \$2.00. Tomato, large, well rooted, open field grown, mossed, labeled with variety name. Livingston Globe, Marglobe, Stone, Baltimore, June Pink, McGee, Earliana, Gulf State Market, Early Detroit, postpaid: 100 50c; 200, 75c; 300, \$1.00; 500, \$1.50; 1,000, \$2.50. Pepper, mossed, and labeled, Chinese Giant, Bull Nose, Ruby King, Red Cayenne, postpaid: 100 75c; 200, \$1.00; 500, \$2.00; 1,000, \$3.50. Full count, pro. at shipment, safe arrival, satisfaction guaranteed. UNION PLANT COMPANY, TEXARKANA, ARK. 5-25-c

BUY FROM THE GROWER, fancy Sumac or Red Top cane sacked. \$1.00 cwt. Ask for samples. Will deliver in truck load lots at special prices.—Cedar Vale Cooperative Co., Cedar Vale, Kansas. Chau. Co. etf

BEST QUALITY WHITE, BLACK GIANTS; BUFF MINORAS, Chicks, eggs, \$2.50. Hens, \$3.00. Other breeds. The Thomas Farms, Pleasanton, Kansas.—(Member F. U.) ttc

PEDIGREE PIGS—100 per cent O. L. C. Heavy, Blocky Type, Peterson and Sons, Osage City, Kansas.

GENUINE JERSEY WHITE GIANT CHICKS, 50—\$5; 100—\$8.50; 300—\$25.00; 500—\$40. Prepaid. Prompt shipments.—The Thomas Farms, Pleasanton, Kansas. etf

FOR SALE—Wheatland Milo, 85 germinating, 1 cent per pound. Two 10-month old bulls, milking type Shorthorns.—Chester A. Chapman, Ellsworth, Kans.—6-1c

### LADIES' AUXILIARY TO F. E. AND C. U. OF A.

Mrs. Walter Hammel—President. Palmer, Kans.  
Mrs. C. Y. Johnson, Vice President. Garnett, Kans.  
Mrs. Everett Alquist, Secretary-Treasurer. Clay Center, Kans.  
Mrs. Wm. Campbell, Junior Instructor. Kincaid, Kans.  
Mrs. F. M. Black, Lecturer. Kincaid, Kans.  
Miss Emma Mall, Chaplain. Clay Center, Kans.

Notice to all Ladies Auxiliary Secretaries

Please send the dues in to the State Secretary-Treasurer as soon as possible.

Those wishing help or information on organizing a Ladies Auxiliary please write Mrs. Walter Hammel or Mrs. Black.

Would be very glad to hear from any of the Auxiliaries either personally or through the medium of this paper.

Mrs. Everett Alquist, Sec.-Treas.

**The Aladdin**  
"The Hotel with a Personality"

ONE RATE for ALL ROOMS  
\$2.00 SINGLE

Radio - Circulating Ice Water - Private Bath  
IN EVERY ROOM

COFFEE SHOP  
POPULAR PRICES

1213 WYANDOTTE ST.  
KANSAS CITY, MO.

## Price List of Local Supplies

Application cards.....30 for 5c  
Credit blank.....10 for 5c  
Dental blank.....15 for 10c  
Constitutions.....5c  
Local Sec'y Receipt Books.....25c  
Farmers Union Buttons.....50c  
Farmers Union Song Leaflets.....10c

Secretary's Minute Books.....50c  
Business Manuals, new ones.....50c  
Instead of Ritual, each.....5c  
Farmers' Union Watch Fob.....50c  
Ladies Auxiliary Pins.....50c  
per dozen

Cash Must Accompany Order. This is Necessary to Save Expense in Postage and Labor

WRITE FLOYD E. LYNN Box 51, Salina, Kansas

**Meat Scraps Tankage**

Armour's and Morris' trade mark on a bag of tankage, meat scrap or bone meal, assures you that every bag is FRESH—made of government inspected material—thoroughly analyzed and contains the GUARANTEED amount of protein-digestible protein. See your Farmers Union Store or Elevator for these high quality products. They are reasonably priced.

## The Farmers Union Jobbing Association

1140 Board of Trade Phone L. D. 64 Kansas City, Mo.

## The Farmers Union Mutual Insurance Companies of Kansas

SALINA, KANSAS

Offers you insurance protection against the hazards of Fire, Lightning, Windstorm, Tornado, Hail, as well as Automobile and Mercantile Insurance.

WATCH THIS AD FOR THE NAMES OF YOUR HOME AGENTS

This is a partial list of our agents by counties

Another list will be published next week.

### ROOKS COUNTY

Grant Bliss, Woodston, Kas.

Frank H. Hensley, Zurich, Kas.

T. R. Moore, Stockton, Kas.

T. J. O'Brien, Plainville, Kas.

Chas. Pywell, Zurich, Kas.

E. E. Whitney, Speed, Kas.

O. E. Gartrell, Speed, Kas.

Frank N. Schruben, Stockton, Kas.

### RUSH COUNTY

Arthur Glessner, Bison, Kas.

F. J. Pechanec, Timken, Kas.

### RUSSELL COUNTY

George Rogg, Bunker Hill, Kas.

SAVING COUNTY

Geo. F. Kern, Bavaria, Kas.

A. M. Lundberg, Falun, Kas.

Rex Lear, Salina, Kas.

SEDGWICK COUNTY

Jesse E. Thompson, Wichita, Kas.

K. F. Fischer, Wichita, Kas.

3430 NE Parkway.

E. Carl Jones, Valley Center, Kas.

### Thomas Weddle, Wichita, Kas.

Route 1

Robert E. Hopkins, Derby, Kas.

SHAWNEE COUNTY

Geo. A. Bolz, N Topeka, Kas.

Wm. Corbett, Topeka, Kas. R. 7

J. L. Kosier, Richland, Kas.

Paul M. Lytle, Topeka, Kas.

Fred Cook, Elmont, Kas.

SCOTT COUNTY

Wm. Carpenter, Scott City, Kas.

A. B. Rose, Scott City, Kas.

Arlo V. Warrington, Modoc, Kas.

Any of the above agents will be glad to help you with your insurance problems. CALL THEM UP.

